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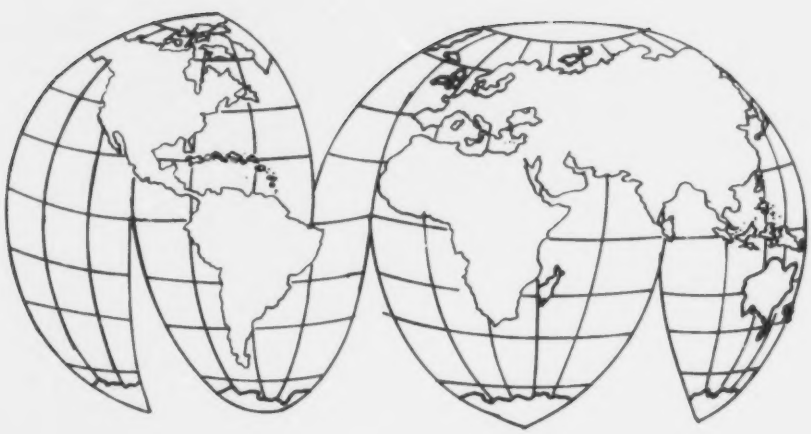
INTERNATIONAL TRADE

STATE AND LOCAL
Resource Directory

1988–1989

New York



U. S. Small Business Administration

Office of International Trade/Office of Business Development

SBA 1.13/4:

INTERNATIONAL TRADE

State and Local Resource Directory 1988 - 1989

New York

SBA

U.S. SMALL BUSINESS ADMINISTRATION

Office of International Trade
&
Office of Business Development
1441 L. Street Northwest
Washington, DC 20416

FOREWORD

In today's world of growing economic interdependence, the role of the international marketplace is becoming increasingly important to American business. The world market represents more than just a vast field of opportunity for many manufacturers and service firms. With increased foreign competition, exporting may actually in many cases be necessary for long-term success of a business.

At present, the United States is experiencing an unfavorable balance of international trade. As part of the U.S. strategy to correct this situation, the U.S. Small Business Administration has targeted export expansion as a high priority. The role which small business can play in the world market is significant. There are thousands of American firms with the potential to export which do not yet do so, and many others which export on a small scale but which have not yet reached their full export potential. However, breaking into the export market is often perceived as too complex and difficult, and potential is left untapped.

There are numerous programs at the state and local level which provide assistance to the potential or beginning exporter. Many service firms are also in the business of export assistance, such as banks, export management companies, consultants and international freight forwarders.

The U.S. Small Business Administration is pleased to be able to present this International Trade State and Local Resource Directory for the State of New York. Used in conjunction with the Exporter's Guide to Federal Resources for Small Business, this directory should provide a small business with the ability to locate and exploit the various forms of export assistance available. With such assistance, the process of entering the export market or expanding existing exports can be made considerably easier.

Small businesses are also encouraged to contact the nearest offices of the U.S. Small Business Administration and the U.S. Department of Commerce, International Trade Administration. Both agencies provide numerous programs and services for export assistance, and their local offices are listed at the beginning of this directory.

The U.S. Small Business Administration is dedicated to assisting small businesses enter the international marketplace. Exporting means increased business and profits for small business, more jobs for all Americans, and reduction of our national trade deficit. Together, we can help improve America's balance of trade and economic vitality.

PREFACE

Every effort has been made to make this directory as accurate, complete and up-to-date as possible. However, the U.S. Small Business Administration accepts no responsibility for any inaccuracies or omissions, which are of a purely inadvertent nature. Any changes or omissions should be brought to the attention of the Small Business Administration (SBA), which will seek to include them in future editions of this directory. Changes or additions can be made using the form at the end of this directory and should be addressed to:

U.S. Small Business Administration
Office of International Trade
1441 L Street NW, Room 501A
Washington, DC 20416

The inclusion of an organization or firm in this directory does not in any way constitute an overt or implied endorsement by the U.S. Small Business Administration or any other government agency. Names, addresses and information are provided for reference purposes only. The SBA assumes no responsibility for business transactions conducted with firms listed.

Acknowledgements: This directory was compiled by René BeBeau of the Office of International Trade. Contributions were made by John Miller of the Region II Regional Office, George Ferrar of the New York District Office, Robert Mergle of the Syracuse District Office and Robert V. Miller of the Melville Branch Office. The International Trade State and Local Resource Directory series was managed by René BeBeau, under the leadership of Sheryl J. Swed, Director, Office of International Trade.

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U.S. SMALL BUSINESS ADMINISTRATION AND U.S. DEPARTMENT OF COMMERCE LOCAL OFFICES

The local offices of the SBA and the U.S. Department of Commerce are two of the first places a current or potential small business exporter should look for assistance. Both agencies offer a variety of services.

Services provided by the SBA include educational seminars and conferences on exporting, financial assistance, and initial market studies through the Export Information System. The Service Corps of Retired Executives (SCORE) provides one-on-one counseling by retired executives with years of business and international experience. Counseling and other export assistance is also available through SBA's cooperative effort with the Small Business Development Center (SBDC) and Small Business Institute (SBI) networks, located at numerous colleges and universities. In cooperation with the Federal Bar Association, the SBA can also provide initial legal consulting on exporting.

The U.S. Department of Commerce offers a wide range of valuable information for exporters. Through its many overseas offices, the Department of Commerce can provide in-depth information on overseas markets, uncover trade leads, and develop overseas contacts. It can research the export potential of a particular product. The Department of Commerce conducts overseas trade missions and catalog exhibitions, and assists firms participating in overseas trade shows. It also conducts export seminars and workshops, often in cooperation with the SBA.

U.S. Small Business Administration

Regional Office:

U.S. Small Business Administration
26 Federal Plaza, Room 3108
New York, NY 10278
(212) 264-7759

District Offices:

U.S. Small Business Administration
26 Federal Plaza, Room 3100
New York, NY 10278
(212) 264-3439

U.S. Small Business Administration
Federal Building, Room 1071
100 S. Clinton Street
Syracuse, NY 13260
(315) 423-5381

Branch Offices:

U.S. Small Business Administration
111 W. Huron Street
Buffalo, NY 14202
(716) 846-5670

U.S. Small Business Administration
Elmira Savings Bank Bldg., 4th Floor
333 E. Water Street
Elmira, NY 14901
(607) 734-3358

U.S. Small Business Administration
35 Pinelawn Road, Room 102E
Melville, NY 11747
(516) 454-0766

Posts-of-Duty:

U.S. Small Business Administration
5 Broadway, Room 242
Albany, NY 12207
(518) 472-6300

U.S. Small Business Administration
Federal Building, Room 601
100 State Street
Rochester, NY 14614
(716) 263-6700

U.S. Department of Commerce
International Trade Administration
Federal Building, Suite 1312
111 W. Huron Street
Buffalo, NY 14202
(716) 846-4191

U.S. Department of Commerce
International Trade Administration
26 Federal Plaza
New York, NY 10278
(212) 264-0600

U.S. Department of Commerce
International Trade Administration
121 East Avenue
Rochester, NY 14604
(716) 263-6480

STATE AGENCIES

The following listing includes state agencies involved in international trade. Listings are accompanied by a description of the international trade services offered (Note: state-run port authorities are listed under a separate heading).

New York State Department of Agriculture and Markets
Division of Market Development
Building 8, State Campus
Albany, NY 12235
(518) 457-3412

Services available to exporters of food and agricultural products include trade leads and referrals, export market information, and participation in trade shows.

New York State Department of Commerce
International Division
230 Park Avenue
New York, NY 10169
(212) 827-6200

The International Division works to promote exports from New York State, and offers numerous services for exporters. Staff members provide export counseling to firms, including how-to advice and market information. The Division sponsors numerous export seminars throughout the state, covering a wide range of topics from general introductions to exporting to specific aspects of exporting and industry-specific or country-specific presentations.

The International Division participates in various overseas trade shows. It provides assistance to companies wishing to participate, or, alternatively the Division can represent a company at the trade show. It also sponsors its own trade shows in Canada and the Far East. These latter trade shows are exclusively for New York products and are usually industry-specific.

Trade leads are provided regularly through Export Opportunities Bulletins. In connection with this, the Division works with the U.S. Department of Commerce to provide information on New York products through U.S. embassies worldwide. The International Division also hosts foreign buying missions, and places potential buyers in direct contact with New York suppliers.

The Division sponsors various trade promotion events, such as the annual "International Day" in Albany. It also produces several publications, including the export guide "Selling to Foreign Markets."

The State maintains offices in London, Wiesbaden, Tokyo, Toronto, and Montreal. Through its London office, the International Division operates the European Representative Service . This service works to help firms which are already exporting expand into new markets by putting them in contact with potential foreign representatives. The Department of Commerce also maintains several branch offices throughout the state.

CITY AND LOCAL AGENCIES

Some city and local government agencies provide services designed to promote international trade in their areas. The following listing, divided by metropolitan area, presents these agencies and brief descriptions of their international trade services.

Long Island Export Mission (LIEM) of Nassau and Suffolk Counties
34 Loretta Drive
Syossett, NY 11791
(516) 496-8256

LIEM recruits small and mid-sized companies to participate in overseas trade shows. The small fee includes a variety of support services. It also conducts seminars and workshops on international trade.

City of New York
Department of Ports, International Trade and Commerce
Battery Maritime Building
New York, NY 10004
(212) 806-6723

The Department offers several services to assist New York City exporters. It provides in-depth export counseling, including export operations, market research, financing, and marketing. It participates in certain overseas trade shows, and provides assistance to companies participating, such as in arranging meetings with potential buyers or representatives. The Department provides information on upcoming foreign buying missions and arranges meetings with potential New York City suppliers. It also generates trade leads and provides them to interested companies.

PORT AUTHORITIES

In addition to packing and shipping, port authorities provide general information on exporting and importing, potential foreign markets, buyers and representatives, and overseas projects.

In cases where port authorities offer special services for exporters, that information is included below.

The Port Authority of New York and New Jersey
One World Trade Center
New York, NY 10048
(212) 466-8380
TWX: 710-581-5057
Telex: 28-5472 WINY UR
Cable: WORLDTRADE NEWYORK

The Port Authority is the bi-state authority responsible for port promotion, traffic management and trade development for the ports of New York and New Jersey. It has several divisions providing services for exporters.

The **International Affairs** staff serves as a resource for current information on international trade and economic issues. It also maintains contacts with key people in the international business arena.

The **International Business Development Group** assists companies seeking to develop export markets by providing market research, investment and marketing services. The International Project Development Program provides technical assistance on all phases of overseas transportation development projects.

The **International Trade Representation and Promotion Program** organizes trade missions, focusing upon new-to-export or new-to-market companies. It also provides marketing assistance through the Port Authority's overseas offices in London, Zurich and Tokyo.

The **World Trade Institute** offers numerous seminars on all aspects of exporting, including international finance and accounting, international insurance, international investment, international law, international marketing, international taxation, transportation and distribution, export documentation, and international management. Many seminars can be presented on-site at a particular company. Longer courses in these subjects are offered at the Institute's Evening School of World Trade. The Institute also offers language training.

XPORT is the Port Authority Trading Company. It is a full-service trading company, including market research, product sourcing, licensing and countertrade. It markets U.S. products throughout the world.

Port of Houston Authority
60 East 42nd Street, Suite 1163
New York, NY 10165
(212) 867-2780

The Port Authority provides information on the Port of Houston and promotes its use.

SMALL BUSINESS DEVELOPMENT CENTERS AND OTHER UNIVERSITY/COLLEGE PROGRAMS

At many universities and colleges, faculty members have expertise in international affairs and international business, and may provide consulting. Certain universities and colleges, including those with SBDCs, offer services to exporters. Included with the listing of these schools and SBDCs are summaries, where available, of the special services offered.

Adelphi University
South Avenue
Garden City, NY 11530
(516) 294-8700

Bernard Baruch College
Small Business Institute
17 Lexington Avenue
New York, NY 10010
(212) 220-0060

Columbia University
Broadway & West 116th Street
New York, NY 10027
(212) 280-2521

Fordam University
E. Fordam Road
New York, NY 10458
(212) 579-2133

Hofstra University
Small Business Institute
School of Business
Hempstead, NY 11550
(516) 560-5728

Manhattan College
Small Business Institute
Manhattan College Parkway
Riverdale, NY 10471
(212) 920-0100

Mercy College
555 Broadway
Dobbs Ferry, NY 10522
(914) 693-4500

New York University
25 West 4th Street
New York, NY 10012
(212) 598-3391

Pace University
Small Business Institute
1 Pace Plaza
New York, NY 10007
(212) 488-1877

Queens College
6530 Kissena Boulevard
Flushing, NY 11367
(718) 520-7523

St. Johns University
Small Business Institute
Grand Central & Utopia Parkway
Jamaica, NY 11432
(718) 990-6161

St. Johns University
Small Business Institute
300 Howard Avenue
Staten Island, NY 10301
(718) 447-4343

State University of New York
Small Business Development Center
SUNY Plaza, S-523
Albany, NY 12246
(518) 473-5398
(800) 732-7232

The Small Business Development Center (SBDC) works in cooperation with the U.S. Small Business Administration to assist small and mid-sized businesses. Assistance to firms interested in exporting include one-on-one counseling, market research studies conducted by graduate and advanced undergraduate business students, and cosponsorship of export seminars and conferences.

The New York SBDC network includes the following regional subcenters:

Downstate New York

Long Island University
Small Business Development Center
Brooklyn Campus
Brooklyn, NY 11201
(718) 852-1197

The Long Island SBDC conducts conferences on international trade, often with an emphasis on the Caribbean Basin Initiative.

Manhattan College
Small Business Development Center
School of Business
Riverdale, NY 10471
(212) 920-0437

Pace University
Small Business Development Center
Pace Plaza
New York, NY 10038
(212) 488-1899

Rockland Community College
Small Business Development Center
145 College Road
Suffern, NY 10901
(914) 356-4650

Rockland Community College is a designated International Trade Center.

State University Agricultural and Technical College
Small Business Development Center
Laffin Administration Bldg., Room 007
Farmingdale, NY 11735
(516) 420-7930

Ulster County Community College
Small Business Development Center
Stone Ridge, NY 12484
(914) 687-0768

Upstate New York

Jamestown Community College
Small Business Development Center
525 Falconer Street
Jamestown, NY 14791
(716) 665-5220

Jefferson Community College
Small Business Development Center
Watertown, NY 13601
(315) 782-5250

Monroe Community College
Small Business Development Center
100 East Henrietta Road
Rochester, NY 14623
(716) 424-5200

State University College of Technology at Utica/Rome
Small Business Development Center
P.O. Box 3050
Utica, NY 13504-3050
(315) 792-7432

State University of New York
Small Business Development Center
Vestal Parkway East
Binghamton, NY 13901
(607) 777-4024

Among other activities such as management counseling, SUNY Binghamton co-sponsors seminars on various aspects of international trade.

State University of New York
Small Business Development Center
HB 228
1300 Elmwood Avenue
Buffalo, NY 14222
(716) 878-4030

State University of New York at Plattsburgh
Small Business Development Center
Technical Assistance Center
Plattsburgh, NY 12901
(518) 564-2214

The Plattsburgh SBDC specializes in the Canadian market. It also maintains an export data base.

State University of New York
Small Business Development Center
c/o Technical Assistance Center
Niagara County Community College
3111 Saunders Settlement Road
Sanborn, NY 14132
(716) 693-1910

State University of New York at Binghamton
Southern Tier World Commerce Association
External Programs
Binghamton, NY 13901
(607) 777-2342

The Association provides educational programs to promote interest and development skills in international trade. It also provides export assistance, such as counseling, through the shared expertise of its members. The region covered includes the counties of Broome, Chemung, Chenango, Delaware, Ostego, Schuyler, Steuben, Tiogo, and Tompkins.

York College
Jamaica, NY 11451
(718) 969-4040

CHAMBERS OF COMMERCE

Some chambers of commerce are actively involved in the promotion of international trade. In cases where chambers of commerce offer international trade services, they are listed below, along with a summary, where available, of services provided.

Bilateral chambers of commerce, which work to promote trade between the U.S. and a particular country, are listed separately in the next section.

Albany-Colonie Regional Chamber of Commerce
14 Corporate Woods Blvd.
Albany, NY 12211
(518) 434-1214

The Albany-Colonie Chamber is affiliated with the Albany-Colonie World Trade Club.

Brooklyn Chamber of Commerce
International Trade Committee
333 Atlantic Avenue
Brooklyn, NY 11201
(212) 875-1000

The Brooklyn Chamber conducts educational seminars and workshops on exporting. It also provides a referral service to other international trade organizations and service firms.

Buffalo Area Chamber of Commerce
107 Delaware Avenue
Buffalo, NY 14202
(716) 849-6677

The Buffalo Chamber certifies documents and provides a translation service.

Chemung County Chambers of Commerce
International Trade Subcommittee
215 E. Church Street
Elmira, NY 14901
(607) 734-5137

The Chemung County Chambers of Commerce provides counseling in export operations, and sponsors seminars on topics relating to international trade. It also maintains a database of companies active or interested in exporting.

Long Island Area Development Agency
Long Island Regional Export Development Council (LIREX)
1425 Old County Road
Plainview, NY 11803
(516) 756-9590

LIREX provides a number of educational services, including sponsorships of seminars. It can provide individual export counseling. The Council publishes a directory of firms interested in exporting, which is distributed to foreign buyers. It also publishes members and elected officials informed of concerns that affect Long Island exporters.

New York Chamber of Commerce and Industry
International Department
200 Madison Avenue
New York, NY 10016
(212) 561-2035

The New York Chamber provides a referral service as well as networking opportunities. It conducts educational programs on various aspects of international trade. The Chamber publishes the "World Trade Data Report", a monthly newsletter for its members which contains trade leads. It also certifies documents.

Orange County Chamber of Commerce
26 North Street
Middletown, NY 10940
(914) 342-2522

The Orange County Chamber provides management counseling and a referral service.

Rochester Area Chamber of Commerce
International Business Council
55 St. Paul Street
Rochester, NY 14604
(716) 454-2220

The Council meets monthly to discuss issues in international trade. It also conducts educational seminars, workshops and luncheons. The Chamber also certifies documents and provides a translation service.

Chamber of Commerce of the United States
711 Third Avenue
New York, NY 10017
(212) 370-1440

U.S. Council of the International Chamber of Commerce
1212 Avenue of the Americas
New York, NY 10036
(212) 354-4480

The U.S. Council provides ATA carnets for temporary duty-free import of samples and related items into foreign countries.

Along with those chambers listed above, the following chambers of commerce provide certification of commercial invoices for exporters. They may offer other export services as well.

Bronx Chamber of Commerce, Inc.
226 East Fordham Road
Bronx, NY 10458
(212) 367-7200

Broome County Chamber of Commerce
P.O. Box 995
Binghamton, NY 13902
(607) 772-8860

Cortland County Chamber of Commerce
50 Main Street
Cortland, NY 13045
(607) 756-5005

County Chamber of Commerce
222 Mamaroneck Avenue
White Plains, NY 10601
(914) 948-2110

Eastern Orange County Chamber
47 Grand Street
Newburgh, NY 12550
(914) 562-5100

Huntington Chamber of Commerce
151 West Carver Street
Huntington, NY 11743
(516) 423-6100

Long Island Association, Inc.
80 Hauppage Road
Commack, NY 11725
(515) 499-4400

Mount Vernon Chamber of Commerce
26 E. First Street, Suite 308
Mount Vernon, NY 10550
(914) 667-7500

Niagara Falls Chamber of Commerce
401 Buffalo Avenue
Niagara Falls, NY 14303
(716) 285-9141

Peekskill Area Chamber of Commerce
1 South Division Street
Peekskill, NY 10566
(914) 737-3600

Poughkeepsie Chamber of Commerce
80 Washington Street
Poughkeepsie, NY 12601
(914) 454-1700

Chamber of Commerce of the Borough of Queens
29-15 Queens Plaza North
Long Island City, NY 11101
(718) 466-3169

Rome Area Chamber of Commerce
218 Liberty Plaza
Rome, NY 13440
(315) 337-1700

Greater Saratoga Chamber of Commerce
494 Broadway
Saratoga Springs, NY 12866
(518) 587-0945

Staten Island Chamber of Commerce
130 Bay Street
Staten Island, NY 10301
(718) 727-1221

Greater Syracuse Chamber of Commerce
1500 One Mony Plaza
Syracuse, NY 13202
(315) 422-1343

Westchester County Association
235 Mamaroneck Avenue
White Plains, NY 10205
(914) 948-6444

BILATERAL CHAMBERS OF COMMERCE

Bilateral chambers of commerce work to promote trade between the United States and the country which they represent. They can provide various types of information concerning their represented country, such as market information, overseas contacts, trade leads, import regulations and foreign business practices.

ASEAN-U.S. Trade Council
40 East 49th Street, Suite 501
New York, NY 10017
(212) 688-2755

African-American Chamber of Commerce, Inc.
P.O. Box 5298
FDR Station
New York, NY 10150
(212) 829-3492

American-Arab Association of Commerce and Industry
420 Lexington Avenue, Suite 2431
New York, NY 10017
(212) 986-7229

American-Fukien Chamber of Commerce
8 Chatham Square
New York, NY 10038
(212) 233-2226

American-Indonesian Chamber of Commerce, Inc.
12 East 41st Street, Suite 701
New York, NY 10017
(212) 637-4505

American-Israel Chamber of Commerce & Industry, Inc.
500 Fifth Avenue, Suite 5416
New York, NY 10110-0380
(212) 354-6510

Argentine-American Chamber of Commerce
50 West 34th Street, Room C2
New York, NY 10001
(212) 564-3855

Austrian Chamber of Commerce, Inc.-U.S.
165 West 46th Street
New York, NY 10036
(212) 819-0117

Belgian-American Chamber of Commerce in the U.S., Inc.
350 Fifth Avenue, Suite 703
New York, NY 10118
(212) 967-9898

Brazilian-American Chamber of Commerce, Inc.
22 West 48th Street, Room 404
New York, NY 10036
(212) 575-9030

British-American Chamber of Commerce
275 Madison Avenue, Room 1714
New York, NY 10016
(212) 889-0680

Chinese Chamber of Commerce New York
Confucius Plaza
33 Bowery, Room C203
New York, NY 10002
(212) 226-2795

Colombian-American Association, Inc.
111 Broadway, Room 1408
New York, NY 10006
(212) 233-7776

Danish-American Chamber of Commerce
825 Third Avenue
New York, NY 10019
(212) 980-6240

Dominican Republic Export Promotion Center
One World Trade Center, Room 86065
New York, NY 10048
(212) 432-9498

Ecuadorean-American Association, Inc.
115 Broadway, Room 1408
New York, NY 10006
(212) 233-7776

Egyptian-American Chamber of Commerce
One World Trade Center, Suite 8741
New York, NY 10048
(212) 466-1866

Finnish-American Chamber of Commerce
540 Madison Avenue, 18th Floor
New York, NY 10022
(212) 832-2588

French-American Chamber of Commerce in the U.S.
509 Madison Avenue, Suite 1900
New York, NY 10022
(212) 371-4466

German-American Chamber of Commerce
666 Fifth Avenue
New York, NY 10103
(212) 974-8830

Hellenic-American Chamber of Commerce
980 Avenue of the Americas, Suite 1204
New York, NY 10001
(212) 629-6380

India Chamber of Commerce of America
445 Park Avenue, 18th Floor
New York, NY 10022
(212) 755-7181

Ireland-U.S. Council for Commerce and Industry, Inc.
460 Park Avenue
New York, NY 10022
(212) 751-2660

Italy-American Chamber of Commerce, Inc.
350 Fifth Avenue, Suite 3015
New York, NY 10118
(212) 279-5520

Japanese Chamber of Commerce of New York, Inc.
145 West 57th Street
New York, NY 10019
(212) 246-9774

Chamber of Commerce of Latin America in the U.S., Inc.
One World Trade Center, Suite 2343
P.O. Box 3511
New York, NY 10008
(212) 432-9314

Mexican Chamber of Commerce of the U.S., Inc.
15 Park Row, Suite 1700
New York, NY 10038
(212) 227-9171

Netherlands Chamber of Commerce in the U.S., Inc.
One Rockefeller Plaza, 11th Floor
New York, NY 10020
(212) 265-6460

Nigerian-American Chamber of Commerce, Inc.
575 Lexington Avenue
New York, NY 10022
(212) 715-7200

North American-Chilean Chamber of Commerce, Inc.
220 East 81st Street
New York, NY 10028
(212) 288-5691

Norwegian-American Chamber of Commerce, Inc.
825 Third Avenue
New York, NY 10022
(212) 421-9210

Peruvian-American Association
50 West 34th Street, 6th Floor, Suite C2
New York, NY 10001
(212) 564-3855

Philippine-American Chamber of Commerce, Inc.
711 Third Avenue, 17th Floor
New York, NY 10017
(212) 972-9326

Portugal-U.S. Chamber of Commerce
5 West 45th Street, 4th Floor
New York, NY 10036
(212) 354-4627

Puerto Rico Chamber of Commerce in the U.S.
102 West 79th Street
New York, NY 10024
(212) 724-4731

Spain-U.S. Chamber of Commerce
350 Fifth Avenue, Room 3514
New York, NY 10118
(212) 967-2170

Swedish-American Chamber of Commerce
825 Third Avenue, 22nd Floor
New York, NY 10022
(212) 838-5530

Swiss-American Chamber of Commerce
645 Fifth Avenue
New York, NY 10001
(212) 213-0482

Trinidad and Tobago Chamber of Commerce of the U.S.A., Inc.
c/o Trintoc Services Ltd.
400 Madison Avenue, Room 803
New York, NY 10017
(212) 759-3388

U.S.-Arab Chamber of Commerce
One World Trade Center, Suite 4657
New York, NY 10048
(212) 432-0655

U.S.-Korea Society
725 Park Avenue, 7th Floor
New York, NY 10021
(212) 517-7730

U.S.-Lebanese Chamber of Commerce
One World Trade Center, Suite 1345
New York, NY 10048
(212) 432-1133

U.S.-Pakistan Economic Council
c/o Morton Zuckerman
17 Battery Place, Room 1128
New York, NY 10004
(212) 943-5828

Venezuelan-American Association of the U.S., Inc.
115 Broadway, Room 1110
New York, NY 10006
(212) 233-7776

Yugoslav Chamber of Economy
Trade Promotions Office
767 Third Avenue
New York, NY 10017
(212) 355-7117

PRIVATE/OTHER ORGANIZATIONS

The following listing includes various organizations, such as international trade associations, which provide services for exporters. Such associations often provide educational programs on international trade, conduct meetings with guest speakers, work to stimulate interest in international trade, and provide networking opportunities, among other services. Organizations are listed by metropolitan area, and descriptions of services are included where available.

Albany

Albany-Colonie World Trade Club
14 Corporate Woods Blvd.
Albany, NY 12211
(518) 434-1214

Capital Region World Trade Council
P.O. Box 1012
Albany, NY 12201
(518) 456-6052

The Council provides counseling to exporters and potential exporters.

Binghamton

Southern Tier World Commerce Association
c/o State University of New York at Binghamton
Binghamton, NY 13901
(607) 777-2342

The Association provides educational programs to promote interest and develop skills in international trade. It also provides export assistance, such as counseling, through the shared expertise of its members. The region covered includes the counties of Broome, Chemung, Chenango, Delaware, Ostego, Schuyler, Steuben, Tioga and Tompkins.

Buffalo

Buffalo World Trade Association
538 Ellicott Square Building
Buffalo, NY 14203
(716) 643-8439

The Association conducts educational seminars and conferences on exporting, and provides export management counseling. It serves as the local international trade organization for the Buffalo region. Club members concentrate on exports to Canada.

Customs Brokers Association - Northern U.S. Border
c/o C.J. Tower & Sons
128 Dearborn Street
Buffalo, NY 14207
(716) 874-1300

The Association provides referrals for custom house brokers on the U.S.-Canada border.

NACM - Upstate New York (National Association of Credit Management)
250 Delaware Avenue
Buffalo, NY 14202
(716) 854-7018

The NACM, through its international subsidiary FCIB, provides international credit reports, a collection service for overdue accounts, conferences on international trade, and informational bulletins.

New York City

American Arbitration Association
140 West 51st Street
New York, NY 10020
(212) 484-4000

The Association provides administrative services for arbitrating, mediating and negotiating disputes.

American Association of Exporters and Importers (AAEI)
11 West 42nd Street
New York, NY 10036
(212) 944-2230

Among other activities, the Association sponsors seminars on international trade, including its Annual Forum on International Trade in New York.

American Institute of Marine Underwriters
14 Wall Street
New York, NY 10005
(212) 233-0550
Telex: 12-9245
Cable: AMERIUTE

The Institute can provide referral services for firms seeking marine insurance.

American Management Association
135 West 50th Street
New York, NY 10020
(212) 586-8100

The AMA is concerned with management education. Programs dealing with international trade include international conferences, seminars and educational courses. It also publishes "The International Manager."

Asia Society
725 Park Avenue
New York, NY 10021
(212 288-6400

The Business Roundtable
200 Park Avenue, Suite 2222
New York, NY 10017
(212) 682-6370

Council of the Americas
680 Park Avenue
New York, NY 10021
(212) 628-3200

Eastern United States Agricultural and Food Export Council, Inc.
(EUSAFEC)
2 World Trade Center, Suite 2717
New York, NY 10047
(212) 432-0020

EUSAFEC is a regional association through which the Foreign Agricultural Service of the U.S. Department of Agriculture provides export assistance to food and agricultural producers. Assistance includes management counseling and trade show participation.

FCIB-NACM (Foreign Credit Interchange Bureau/National Association of Credit Management Corporations)
520 Eighth Avenue
New York, NY 10018
(212) 947-5070

FCIB is an association of executives in finance, credit and international business. Its services include international credit reporting, collection of overdue accounts, monthly trade conferences, and informational bulletins. It is the international organization of the National Association of Credit Management.

Foreign Credit Insurance Association (FCIA)
40 Rector Street, 11th Floor
New York, NY 10006
(212) 227-7020
Telex: 42-8807

FCIA is an organization of insurance companies which cooperates with the Export-Import Bank of the U.S. to insure foreign accounts receivable. Export credit insurance covers non-payment by foreign debtors due to commercial (e.g. insolvency, default) or certain political (e.g. war, revolution, currency inconvertibility) reasons.

International Advertising Association
342 Madison Avenue
New York, NY 10017
(212) 957-1133

International Executives Association, Inc.
114 East 32nd Street, Suite 1301
New York, NY 10016
(212) 683-9755

The Association, composed of international trade executives, publishes monthly "International Trade Highlights."

JFK Airport Customs Brokers Association, Inc.
P.O. Box 432
JFK International Airport
Jamaica, NY 11430
(718) 528-4117

The Association provides referrals for custom house brokers.

NCITD - The International Trade Facilitation Council
350 Broadway, Suite 205
New York, NY 10013
(212) 295-1400
Fax: 212-941-0371

Known formerly as the National Council on International Trade Documentation, the Council promotes international trade facilitation and trade documentation. Among its activities, it sponsors conferences on these subjects.

National Association of Export Companies, Inc. (NEXCO)
17 Battery Place, Suite 1425
New York, NY 10004
(212) 809-8023
Telex: 23-5646
Fax: 212-344-4638

NEXCO is an association of export management companies. It provides its members with business leads, legal services and consultations on various aspects of exporting. NEXCO Shippers' Association has consolidation programs and negotiates volume rates and contracts with freight carriers.

NEXCO publishes a monthly Newsletter. Firms interested in exporting, and seeking an appropriate export management company can have their information published without cost in the newsletter. NEXCO can also assist in locating an appropriate export management company.

National Foreign Trade Council, Inc.
10 Rockefeller Plaza, Room 530
New York, NY 10020
(212) 581-6420

National Customs Brokers & Forwarders Association of America
5 World Trade Center, Suite 9273
New York, NY 10048
(212) 432-0050

The Association provides referral services for firms seeking custom house brokers or international freight forwarders

New York District Export Council
c/o U.S. Department of Commerce
26 Federal Plaza
New York, NY 10278
(212) 264-0634

The New York District Export Council is one of 51 District Export Councils nationwide. These Councils operate under the guidance of the U.S. Department of Commerce. The membership of the Council, which is appointed by the Secretary of Commerce, consists of district leaders in commerce, industry, academia and local governments with close association with international trade. The basic mission of the Councils is to work with the Commerce Department's district offices to promote international trade. The Councils co-sponsor workshops and seminars on exporting, and help arrange export counseling for potential or beginning exporters. The Councils also serve to provide the Commerce Department with the business community's views on international trade issues.

New York Foreign Freight Forwarders and Brokers Association
424 West 33rd Street, 11th Floor
New York, NY 10001
(212) 714-3118

The Association provides a referral service for local freight forwarders.

Overseas Automotive Club, Inc.
420 Lexington Avenue, Room 171
New York, NY 10016
(212) 683-9755

The Club promotes the export of automotive products.

Pan American Society of the U.S., Inc.
680 Park Avenue
New York, NY 10021
(212) 744-6868

Tappan Zee International Trade Association
One Blue Hill Plaza
P.O. Box 1575
Pearl River, NY 10965
(914) 735-7040

The Association conducts a variety of educational seminars and provides networking opportunities.

U.S.-Korea Economic Council
88 Morningside Drive
New York, NY 10027
(212) 749-4200

U.S.-Mexico Quadripartite Commission
Center for Inter-American Relations
680 Park Avenue
New York, NY 10021
(212) 249-8950

U.S.-U.S.S.R. Trade and Economic Council
1211 Avenue of the Americas
New York, NY 10036
(212) 840-5500

U.S.-Yugoslav Economic Council, Inc.
51 East 42nd Street
New York, NY 10017
(212) 687-7797

World Trade Club of Long Island
c/o Long Island Association, Inc.
80 Hauppage Road
Commack, NY 11725
(516) 499-4400

The Club's members share international trade expertise and stimulate international trade activity by conducting educational seminars in such areas as the Caribbean Basin Initiative, innovative financing and automation of international documentation. Among other activities, the Club co-sponsors seminars on international trade.

World Trade Club of New York
305 Madison Avenue, Suite 1131
New York, NY 10165
(212) 972-6509

The Club conducts a variety of seminars on topical subjects in international trade and provides networking opportunities.

World Trade Club of Westchester
c/o Westchester County Association, Inc.
235 Mamaroneck Avenue
White Plains, NY 10605
(914) 948-6444

The Club provides educational seminars and conferences on various aspects of international trade, as well as networking opportunities.

Syracuse

World Commerce Association of Central New York
1 MONY Plaza
Syracuse, NY 13202
(315) 422-1343

Utica

Mohawk Valley World Trade Council
P.O. Box 4126
Utica, NY 13504
(315) 797-9530

FOREIGN CONSULATES AND OTHER FOREIGN GOVERNMENT AGENCIES

Generally, the consulates that are the most helpful are those with commercial liaison offices. They provide general information about doing business in their countries and offer assistance to U.S. firms seeking names of overseas sources of supply. They may also be able to provide background reports on firms located in their home countries and assistance in translation, particularly for those U.S. firms interested in purchasing products from their home country.

The level of representation is indicated in parentheses after the name of the country: (C) indicates a consulate, (CG) a consulate general, and (H) indicates honorary status. For those countries which do not maintain a consulate in New York (or which have only an honorary consul), all Washington embassies are listed under a separate heading in the next section. An embassy can direct an inquiry to the out-of-state consulate or the in-state honorary consulate with responsibility for New York.

Alberta, Government of the
Province of
767 Fifth Avenue
New York, NY 10153
(212) 759-2222

Argentine Republic (CG)
12 West 56th Street
New York, NY 10019
(212) 397-1400

Australia (CG)
636 Fifth Avenue
New York, NY 10111
(212) 245-4000

Austria (CG)
31 East 69th Street
New York, NY 10021
(212) 737-6400

Austrian Trade Commission
845 Third Avenue, 21st Floor
New York, NY 10022
(212) 421-5250
Telex: 42-2967 ATD UI
Fax: 212-751-4675

Bangladesh, People's Republic of
(CG)
821 United Nations Plaza, 8th Floor
New York, NY 10017
(212) 867-3434

Barbados (CG)
800 Second Avenue, 18th Floor
New York, NY 10017
(212) 867-8435

Belgium (CG)
50 Rockefeller Plaza, Room 1104
New York, NY 10020
(212) 586-5110

Bolivia (CG)
211 East 43rd Street, Suite 802
New York, NY 10017
(212) 687-0530

Brazil (CG)
630 Fifth Avenue, Suite 2720
New York, NY 10111
(212) 757-3080

Brazilian Government Trade Bureau
551 Fifth Avenue
New York, NY 10176
(212) 916-3200

Bulgaria, People's Republic of
Office of the Commercial Counselor
to the Bulgarian Embassy
121 East 62nd Street
New York, NY 10021
(212) 935-4646

Burma, Socialist Republic of the
Union of (CG)
10 East 77th Street
New York, NY 10021
(212) 535-1310

Canada (CG)
One Marine Midland Center,
Suite 3550
Buffalo, NY 14203
(716) 852-1247

Canada (CG)
1251 Avenue of the Americas
New York, NY 10020
(212) 586-2400

Chile (CG)
866 United Nations Plaza, Suite 302
New York, NY 10017
(212) 980-3366

China, People's Republic of (CG)
520 12th Avenue
New York, NY 10036
(212) 279-4275

Colombia (CG)
10 East 46th Street
New York, NY 10017
(212) 949-9898

Colombian Government Trade Bureau
250 Park Avenue
New York, NY 10177
(212) 972-7474

Costa Rica (C)
5370 Siegle Road
Lockport, NY 14094
(716) 625-9692

Costa Rica (CG)
80 Wall Street, Suite 1117
New York, NY 10005
(212) 425-2620

Cyprus, Republic of (CG)
13 East 40th Street
New York, NY 10016
(212) 686-6016

Czechoslovak People's Republic
Office of Czechoslovakia
Commercial Attache
292 Madison Avenue, 18th Floor
New York, NY 10017
(212) 532-2662

Denmark (CG)
825 Third Avenue, 32nd Floor
New York, NY 10022
(212) 223-4545

Dominican Republic (CG)
17 West 60th Street, 11th Floor
New York, NY 10023
(212) 265-0630

Dominican Republic Export Promotion
Center
1 World Trade Center, Room 86065
New York, NY 10048
(212) 432-9498

Ecuador (CG)
18 East 41st Street, 18th Floor
New York, NY 10017
(212) 683-7555

Egypt, Arab Republic of (CG)
1110 Second Avenue
New York, NY 10022
(212) 759-7120

El Salvador (CG)
46 Park Avenue
New York, NY 10016
(212) 889-3608

Finland (CG)
540 Madison Avenue
New York, NY 10022
(212) 832-6550

Fiji (C)
One United Nations Plaza, 26th Floor
New York, NY 10017
(212) 355-7316

France (CG)
934 Fifth Avenue
New York, NY 10021
(212) 535-0100

French Trade Commission
40 West 57th Street
New York, NY 10019
(212) 541-6720

Germany, Federal Republic of (CG)
460 Park Avenue
New York, NY 10022
(212) 940-9200

Ghana (CG)
19 East 47th Street
New York, NY 10017
(212) 832-1300

Greece (CG)
69 East 79th Street
New York, NY 10021
(212) 988-5500

Grenada (CG)
820 Second Avenue, Suite 1100
New York, NY 10017
(212) 599-0301

Guatemala (CG)
57 Park Avenue
New York, NY 10016
(212) 686-3837

Guyana (CG)
622 Third Avenue, 35th Floor
New York, NY 10017
(212) 953-0920

Haiti (CG)
60 East 42nd Street, Room 1365
New York, NY 10010
(212) 697-9767

Haitian International Trading Corp.
1133 Broadway, Suite 1211
New York, NY 10010
(212) 620-9796

Honduras (CG)
18 East 41st Street
New York, NY 10017
(212) 889-3858

Hong Kong Trade Development Council
548 Fifth Avenue
New York, NY 10036
(212) 730-0777

Hungarian People's Republic (CG)
8 East 75th Street
New York, NY 10021
(212) 879-7124

Hungarian Commercial Counselor
150 East 58th Street, 33rd Floor
New York, NY 10022
(212) 752-3060

Iceland (CG)
370 Lexington Avenue
New York, NY 10017
(212) 686-4100

India (CG)
3 East 64th Street
New York, NY 10021
(212) 879-7800

Trade Development Authority of India
445 Park Avenue
New York, NY 10022
(212) 753-6655

Indonesia (CG)
5 East 68th Street
New York, NY 10021
(212) 879-0600

Ireland (CG)
515 Madison Avenue, 18th Floor
New York, NY 10022
(212) 319-2555

Irish Export Board
10 East 53rd Street
New York, NY 10022
(212) 371-3600

Israel (CG)
800 Second Avenue
New York, NY 10017
(212) 697-5500

Israel Investment Authority
Empire State Building
350 Fifth Avenue, 19th Floor
New York, NY 10118
(212) 560-0660

Italy (CG)
690 Park Avenue
New York, NY 10021
(212) 737-9100

Italian Trade Center
499 Park Avenue
New York, NY 10022
(212) 980-1500

Jamaica (CG)
866 Second Avenue, 8th & 9th Floors
New York, NY 10017
(212) 935-9000

Japan (CG)
299 Park Avenue
New York, NY 10171
(212) 371-8222

Japanese External Trade Organization (JETRO)
1221 Avenue of the Americas
New York, NY 10020
(212) 997-0400

Jordan (CG)
866 United Nations Plaza
New York, NY 10017
(212) 759-1950

Kenya (CG)
424 Madison Avenue
New York, NY 10017
(212) 486-1300

Korea (CG)
460 Park Avenue, 5th Floor
New York, NY 10017
(212) 752-1700

Korea Trade Promotion Center
460 Park Avenue, 4th Floor
New York, NY 10022
(212) 826-0900

Lebanon (CG)
9 East 76th Street
New York, NY 10021
(212) 744-7905

Liberia (CG)
820 Second Avenue
New York, NY 10017
(212) 687-1025

Luxembourg (CG)
801 Second Avenue, 13th Floor
New York, NY 10017
(212) 370-9850

Madagascar, Democratic Republic of (CG)
801 Second Avenue, Room 404
New York, NY 10017
(212) 986-9491

Malaysia (CG)
140 East 45th Street, 43rd Floor
New York, NY 10017
(212) 490-2722

Malaysia Trade Office
630 Third Avenue, 11th Floor
New York, NY 10017
(212) 682-0232

Malta (C)
259 East 35th Street
New York, NY 10016
(212) 725-2345

Mexico (CG)
8 East 41st Street
New York, NY 10017
(212) 689-0456

Mexican Trade Commission
655 Madison Avenue, 16th Floor
New York, NY 10021
(212) 759-9505

Monaco, Principality of (HCG)
c/o Monaco Government Tourist Office
845 Third Avenue, 2nd Floor
New York, NY 10022
(212) 880-4842

Morocco (CG)
437 Fifth Avenue
New York, NY 10016
(212) 758-2625

Nepal (CG)
820 Second Avenue, Suite 1200
New York, NY 10017
(212) 370-4188

Netherlands (CG)
1 Rockefeller Plaza, 11th Floor
New York, NY 10020
(212) 246-1429

Netherlands Antilles Economic Mission
30 Rockefeller Plaza
New York, NY 10112
(212) 765-3737

New Zealand (CG)
630 Fifth Avenue, Suite 530
New York, NY 10111
(212) 586-0060

Niger (CG)
417 East 50th Street
New York, NY 10022
(212) 421-3260

Nigeria (CG)
575 Lexington Avenue
New York, NY 10022
(212) 715-7200

Norway (CG)
825 Third Avenue, 17th Floor
New York, NY 10022
(212) 421-7333

Ontario, Government of the Province of
800 Third Avenue, Suite 1080
New York, NY 10022
(212) 308-1616

Pakistan (CG)
12 East 65th Street
New York, NY 10021
(212) 879-5800

Panama (CG)
1270 Avenue of the Americas
New York, NY 10020
(212) 246-3771

Paraguay (CG)
One World Trade Center, Suite 1609
New York, NY 10048
(212) 432-0733

Peru (CG)
805 Third Avenue, 14th Floor
New York, NY 10022
(212) 644-2850

Philippines (CG)
556 Fifth Avenue
New York, NY 10036
(212) 764-1330

Polish People's Republic (CG)
233 Madison Avenue
New York, NY 10016
(212) 889-8360

Polish Commercial Counselor's Office
820 Second Avenue, 17th Floor
New York, NY 10017
(212) 370-5300

Portugal (CG)
630 Fifth Avenue, Suite 655
New York, NY 10111
(212) 246-4580

Portuguese Government Trade Office
548 Fifth Avenue
New York, NY 10036
(212) 354-4610

Qatar (CG)
747 Third Avenue, 22nd Floor
New York, NY 10017
(212) 486-9368

Quebec Government House
17 West 50th Street
New York, NY 10020
(212) 397-0200

Romania, Office of the Economic
Counselor of
573-577 Third Avenue
New York, NY 10016
(212) 682-9120

Saint Lucia (CG)
41 East 42nd Street, Suite 315
New York, NY 10017
(212) 697-9360

San Marino, Republic of (HCG)
350 Fifth Avenue, Suite 3107
New York, NY 10001
(212) 751-7027

Saudi Arabia (CG)
866 United Nations Plaza, Suite 480
New York, NY 10017
(212) 752-2740

Sierra Leone (CG)
57 East 64th Street
New York, NY 10021
(212) 570-0030

Singapore Economic Development Board
745 Fifth Avenue
New York, NY 10151
(212) 421-2203

Somali Democratic Republic (CG)
711 Third Avenue, 12th Floor
New York, NY 10017
(212) 687-9877

South Africa (CG)
326 East 48th Street
New York, NY 10017
(212) 371-7997

Spain (CG)
150 East 58th Street, 16th Floor
New York, NY 10155
(212) 355-4080

Commercial Office of Spain
405 Lexington Avenue, 41st Floor
New York, NY 10017
(212) 661-4959

Sri Lanka, Dem. Soc. Rep. of (C)
630 Third Avenue, 20th Floor
New York, NY 10017
(212) 986-7040

Sudan (CG)
210 East 49th Street
New York, NY 10017
(212) 431-2680

Suriname (CG)
One United Nations Plaza
New York, NY 10017
(212) 826-0660

Sweden (CG)
825 Third Avenue
New York, NY 10022
(212) 751-5900

Switzerland (CG)
444 Madison Avenue
New York, NY 10022
(212) 758-2560

Taiwan
Coordination Council for North
American Affairs
Investment and Trade Office
126 East 56th Street
New York, NY 10022
(212) 752-2340
(212) 752-2841

China External Trade Development
Council (CETDC) (Taiwan)
41 Madison Avenue, 14th Floor
New York, NY 10010
(212) 532-7055

Thailand (CG)
53 Park Place, Room 505
New York, NY 10007
(212) 732-8166

Thai Trade Center
5 World Trade Center, Room #2447
New York, NY 10048
(212) 466-1777

Trinidad and Tobago (CG)
420 Lexington Avenue, Suite 333
New York, NY 10170
(212) 682-7272

Trinidad and Tobago Industrial
Development Corp.
400 Madison Avenue, Suite 803
New York, NY 10017
(212) 682-7379

Turkey, Republic of (CG)
821 United Nations Plaza
New York, NY 10017
(212) 687-1530

Union of Soviet Socialist Republics
Amtorg Trading Corp.
750 Third Avenue
New York, NY 10017
(212) 972-1220

United Kingdom of Great Britain and
Northern Ireland (CG)
845 Third Avenue
New York, NY 10022
(212) 752-8400

Uruguay (CG)
747 Third Avenue, 37th Floor
New York, NY 10017
(212) 753-8193

Venezuela (CG)
7 East 51st Street
New York, NY 10022
(212) 826-1660

Yugoslavia, Soc. Fed. Rep. of (CG)
767 Third Avenue, 17th Floor
New York, NY 10017
(212) 838-2300

FOREIGN EMBASSIES

The following is a complete listing of foreign embassies in Washington, DC. An embassy can provide information on trading with its home country. In cases where a country does not have a consulate located in a particular state, the country's embassy can also refer an inquiry to the out-of-state consulate or in-state honorary consulate with responsibility for the state in question.

Afghanistan, Democratic Republic of
2341 Wyoming Avenue NW
Washington, DC 20008
(202) 234-3770

Algeria, Democratic Republic of
2118 Kalorama Road NW
Washington, DC 20007
(202) 328-5300

Antigua and Barbuda
3400 International Drive NW
Washington, DC 20008
(202) 362-5122

Argentine Republic
1600 New Hampshire Avenue NW
Washington, DC 20009
(202) 939-6400

Australia
1601 Massachusetts Avenue NW
Washington, DC 20036
(202) 797-3000

Austria
2343 Massachusetts Avenue NW
Washington, DC 20008
(202) 483-4474

Bahamas, Commonwealth of the
600 New Hampshire Ave. NW, Suite 865
Washington, DC 20037
(202) 944-3390

Bahrain, The State of
3502 International Drive NW
Washington, DC 20008
(202) 342-0741

Bangladesh, People's Republic of
2201 Wisconsin Avenue NW
Washington, DC 20007
(202) 342-8372

Barbados
2144 Wyoming Avenue NW
Washington, DC 20008
(202) 939-9200

Belgium
3330 Garfield Street NW
Washington, DC 20008
(202) 333-6900

Belize
1575 I Street NW
Washington, DC 20005
(202) 289-1416

Benin, People's Republic of
2737 Cathedral Avenue NW
Washington, DC 20008
(202) 232-6656

Bolivia
3014 Massachusetts Avenue NW
Washington, DC 20008
(202) 483-4410

Botswana, Republic of
4301 Connecticut Avenue NW
Washington, DC 20008
(202) 244-4990

Brazil
3006 Massachusetts Avenue NW
Washington, DC 20008
(202) 745-2700

Brunei
2600 Virginia Avenue NW
Washington, DC 20037
(202) 342-0159

Bulgaria, People's Republic of
1621 22nd Street NW
Washington, DC 20008
(202) 387-7969

Burkina-Faso (formerly Upper Volta)
2340 Massachusetts Avenue NW
Washington, DC 20008
(202) 332-5577

Burma, Socialist Rep. of the Union of
2300 S Street NW
Washington, DC 20008
(202) 332-9044

Burundi, Republic of
2233 Wisconsin Avenue NW
Washington, DC 20007
(202) 342-2574

Cameroon, United Republic of
2349 Massachusetts Avenue NW
Washington, DC 20008
(202) 265-8790

Canada
1746 Massachusetts Avenue NW
Washington, DC 20036
(202) 785-1400

Cape Verde, Republic of
3415 Massachusetts Avenue NW
Washington, DC 20007
(202) 965-6820

Central African Republic
1613 22nd Street NW
Washington, DC 20008
(202) 483-7800

Chad, Republic of
2002 R Street NW
Washington, DC 20009
(202) 462-4009

Chile
1732 Massachusetts Avenue NW
Washington, DC 20036
(202) 785-1746

China, People's Republic of
2300 Connecticut Avenue NW
Washington, DC 20008
(202) 328-2500

Colombia
2118 Leroy Place NW
Washington, DC 20008
(202) 387-8338

Congo, People's Republic of the
4891 Colorado Avenue NW
Washington, DC 20011
(202) 726-5500

Costa Rica
1825 Connecticut Avenue NW
Washington, DC 20009
(202) 234-2945

Cyprus, Republic of
2211 R Street NW
Washington, DC 20008
(202) 462-5772

Czechoslovak Socialist Republic
3900 Linnean Avenue NW
Washington, DC 20008
(202) 363-6315

Denmark
3200 Whitehaven Street NW
Washington, DC 20008
(202) 234-4300

Djibouti, Republic of
866 United Nations Plaza, Suite 4011
New York, NY 10017
(212) 234-4300

Dominica, Commonwealth of
1629 K Street NW
Washington, DC 20006
(202) 467-5933

Dominican Republic
1715 22nd Street NW
Washington, DC 20008
(202) 332-6280

Ecuador
2535 15th Street NW
Washington, DC 20009
(202) 234-7200

Egypt, Arab Republic of
2310 Decatur Place NW
Washington, DC 20008
(202) 232-5400

El Salvador
2308 California Avenue NW
Washington, DC 20008
(202) 265-3480

Equatorial Guinea
801 2nd Avenue, Suite 1043
New York, NY 10017
(212) 599-1523

Ethiopia
2134 Kalorama Road NW
Washington, DC 20008
(202) 234-2281

Fiji
2233 Wisconsin Avenue NW
Washington, DC 20007
(202) 337-8320

Finland
3216 New Mexico Avenue NW
Washington, DC 20016
(202) 363-2430

France
4101 Reservoir Road NW
Washington, DC 20007
(202) 944-6000

Gabon
2034 20th Street NW
Washington, DC 20009
(202) 797-1000

German Democratic Republic
1717 Massachusetts Avenue NW
Washington, DC 20036
(202) 232-3134

Germany, Federal Republic of
4645 Reservoir Road NW
Washington, DC 20007
(202) 298-4000

Ghana
2460 16th Street NW
Washington, DC 20009
(202) 462-0761

Greece
2221 Massachusetts Avenue NW
Washington, DC 20008
(202) 667-3168

Grenada
1701 New Hampshire Avenue NW
Washington, DC 20009
(202) 265-2561

Guatemala
2220 R Street NW
Washington, DC 20008
(202) 745-4952

Guinea, Republic of
2112 Leroy Place NW
Washington, DC 20008
(202) 483-9420

Guinea-Bissau, Republic of
211 East 43rd Street, Suite 604
New York, NY 10017
(212) 661-3977

Guyana
2490 Tracy Place NW
Washington, DC 20008
(202) 265-6900

Haiti
2311 Massachusetts Avenue NW
Washington, DC 20008
(202) 332-4090

Holy See
3339 Massachusetts Avenue NW
Washington, DC 20008
(202) 333-7121

Honduras
4301 Connecticut Avenue NW
Washington, DC 20008
(202) 966-7700

Hungarian People's Republic
3910 Shoemaker Street NW
Washington, DC 20008
(202) 362-6730

Iceland
2022 Connecticut Avenue NW
Washington, DC 20008
(202) 265-6653

India
2107 Massachusetts Avenue NW
Washington, DC 20008
(202) 939-7000

Indonesia, Republic of
2020 Massachusetts Avenue NW
Washington, DC 20036
(202) 775-5200

Iraq
1801 P Street NW
Washington, DC 20036
(202) 483-7500

Ireland
2234 Massachusetts Avenue NW
Washington, DC 20008
(202) 462-3939

Israel
3514 International Drive NW
Washington, DC 20008
(202) 364-5500

Italy
1601 Fuller Street NW
Washington, DC 20009
(202) 328-5500

Ivory Coast, Republic of
2424 Massachusetts Avenue NW
Washington, DC 20008
(202) 483-2400

Jamaica
1850 K Street NW
Washington, DC 20006
(202) 452-0660

Japan
2520 Massachusetts Avenue NW
Washington, DC 20008
(202) 234-2266

Jordan, Hashemite Kingdom of
3504 International Drive NW
Washington, DC 20008
(202) 966-2664

Kenya
2249 R Street NW
Washington, DC 20008
(202) 387-6101

Korea, Republic of
2320 Massachusetts Avenue NW
Washington, DC 20008
(202) 939-5600

Kuwait, State of
2940 Tilden Street NW
Washington, DC 20008
(202) 966-0702

Lao People's Democratic Republic
2222 S Street NW
Washington, DC 20008
(202) 332-6416

Lebanon
2560 28th Street NW
Washington, DC 20008
(202) 939-6300

Lesotho, Kingdom of
1601 Connecticut Avenue NW
Washington, DC 20009
(202) 462-4190

Liberia, Republic of
5201 16th Street NW
Washington, DC 20011
(202) 723-0437

Luxembourg
2200 Massachusetts Avenue NW
Washington, DC 20008
(202) 265-4171

Madagascar, Democratic Republic of
2374 Massachusetts Avenue NW
Washington, DC 20008
(202) 265-5525

Malawi
1400 20th Street NW
Washington, DC 20008
(202) 223-4814

Malaysia
2401 Massachusetts Avenue NW
Washington, DC 20008
(202) 328-2700

Mali, Republic of
2130 R Street NW
Washington, DC 20008
(202) 332-2249

Malta
2017 Connecticut Avenue NW
Washington, DC 20008
(202) 462-3611

Mauritania, Islamic Republic of
2129 Leroy Place NW
Washington, DC 20008
(202) 232-5700

Mauritius
4301 Connecticut Avenue NW
Washington, DC 20008
(202) 244-1491

Mexico
2829 16th Street NW
Washington, DC 20009
(202) 234-6000

Morocco
1601 21st Street NW
Washington, DC 20009
(202) 462-7979

Mozambique, People's Republic of
1990 M Street NW
Washington, DC 20037
(202) 293-7146

Nepal
2131 Leroy Place NW
Washington, DC 20008
(202) 667-4550

Netherlands, The
4200 Linnean Avenue NW
Washington, DC 20008
(202) 244-5304

New Zealand
37 Observatory Circle NW
Washington, DC 20008
(202) 387-4371

Nicaragua
1627 New Hampshire Avenue NW
Washington, DC 20009
(202) 332-1643

Niger, Republic of
2204 R Street NW
Washington, DC 20008
(202) 483-4224

Nigeria
2201 M Street NW
Washington, DC 20037
(202) 822-1500

Norway
2720 34th Street NW
Washington, DC 20008
(202) 333-6000

Oman, Sultanate of
2342 Massachusetts Avenue NW
Washington, DC 20008
(202) 387-1980

Pakistan
2315 Massachusetts Avenue NW
Washington, DC 20008
(202) 939-6200

Panama
2862 McGill Terrace NW
Washington, DC 20008
(202) 483-1407

Papua New Guinea
1330 Connecticut Avenue NW
Washington, DC 20036
(202) 659-0856

Paraguay
2400 Massachusetts Avenue NW
Washington, DC 20008
(202) 483-6960

Peru
1700 Massachusetts Avenue NW
Washington, DC 20036
(202) 833-9860

Philippines
1617 Massachusetts Avenue NW
Washington, DC 20036
(202) 483-1414

Polish People's Republic
2640 16th Street NW
Washington, DC 20009
(202) 234-3800

Portugal
2125 Kalorama Road NW
Washington, DC 20008
(202) 328-8610

Qatar, State of
600 New Hampshire Ave. NW, Suite 1180
Washington, DC 20037
(202) 388-0111

Romania, Socialist Republic of
1607 23rd Street NW
Washington, DC 20008
(202) 232-4747

Rwanda, Republic of
1714 New Hampshire Avenue NW
Washington, DC 20009
(202) 232-2882

Saint Christopher and Nevis
2501 M Street NW
Washington, DC 20037
(202) 833-3550

Saint Lucia
2100 M Street NW
Washington, DC 20037
(202) 463-7378

Saudi Arabia
601 New Hampshire Avenue NW
Washington, DC 20037
(202) 342-3800

Senegal, Republic of
2112 Wyoming Avenue NW
Washington, DC 20008
(202) 234-0540

Seychelles, Republic of
820 2nd Avenue, Suite 203
New York, NY 10017
(212) 687-9766

Sierra Leone
1701 19th Street NW
Washington, DC 20009
(202) 939-9261

Singapore, Republic of
1824 R Street NW
Washington, DC 20009
(202) 667-7555

Somali Democratic Republic
600 New Hampshire Ave. NW, Suite 710
Washington, DC 20037
(202) 342-1575

South Africa
3051 Massachusetts Avenue NW
Washington, DC 20008
(202) 232-4400

Spain
2700 15th Street NW
Washington, DC 20009
(202) 265-0190

Sri Lanka, Dem. Socialist Rep. of
2148 Wyoming Avenue NW
Washington, DC 20008
(202) 483-4025

Sudan, Republic of the
2210 Massachusetts Avenue NW
Washington, DC 20008
(202) 338-8565

Suriname, Republic of
2600 Virginia Avenue NW
Washington, DC 20037
(202) 338-6980

Swaziland, Kingdom of
4301 Connecticut Avenue NW
Washington, DC 20008
(202) 362-6683

Sweden
600 New Hampshire Ave., Suite 1200
Washington, DC 20037
(202) 944-5600

Switzerland
2900 Cathedral Avenue NW
Washington, DC 20008
(202) 745-7900

Syrian Arab Republic
2215 Wyoming Avenue NW
Washington, DC 20008
(202) 232-6313

Tanzania, United Republic of
2139 R Street NW
Washington, DC 20008
(202) 939-6125

Thailand
2300 Kalorama Road NW
Washington, DC 20008
(202) 483-7200

Togo, Republic of
2208 Massachusetts Avenue NW
Washington, DC 20008
(202) 234-4212

Trinidad and Tobago
1708 Massachusetts Avenue NW
Washington, DC 20036
(202) 467-6490

Tunisia
1515 Massachusetts Avenue NW
Washington, DC 20005
(202) 862-1850

Turkey, Republic of
1606 23rd Street NW
Washington, DC 20008
(202) 387-3200

Uganda, Republic of
1606 23rd Street NW
Washington, DC 20011
(202) 726-7100

Union of Soviet Socialist Republics
1125 16th Street NW
Washington, DC 20036
(202) 628-7551

United Arab Emirates
600 New Hampshire Ave. NW, Suite 740
Washington, DC 20037
(202) 338-6500

United Kingdom of Great Britain
and Northern Ireland
3100 Massachusetts Avenue NW
Washington, DC 20008
(202) 462-1340

Uruguay
1918 F Street NW
Washington, DC 20006
(202) 331-1313

Venezuela
2445 Massachusetts Avenue NW
Washington, DC 20008
(202) 797-3800

Western Samoa, Independent State of
820 2nd Avenue
New York, NY 10017
(212) 599-6196

Yemen Arab Republic
600 New Hampshire Ave., Suite 800
Washington, DC 20037
(202) 965-4760

Yugoslavia, Socialist Fed. Rep. of
2410 California Street NW
Washington, DC 20008
(202) 462-6566

Zaire, Republic of
1800 New Hampshire Avenue NW
Washington, DC 20009
(202) 234-7960

Zambia, Republic of
2419 Massachusetts Avenue NW
Washington, DC 20008
(202) 265-9717

Zimbabwe
2852 McGill Terrace NW
Washington, DC 20008
(202) 332-7100

BANKS WITH INTERNATIONAL DEPARTMENTS

Banks with international departments provide a variety of services. These may include: credit information on foreign firms and overseas agents, arranging letters of credit, collection of foreign invoices, drafts and letters of credit, transfer of funds to other countries, currency exchange, and export financing, as well as information and advice on exporting, such as export regulations and potential foreign markets and representatives.

Banks are listed by metropolitan area.

New York City

Algemene Bank Nederland, N.V.
335 Madison Avenue
New York, NY 10017
(212) 503-2654

Allied Irish Banks, PLC
405 Park Avenue
New York, NY 10022
(212) 223-1230

American Express International Banking Corp.
American Express Plaza
New York, NY 10004
(212) 323-2000

Arab African International Bank
645 Fifth Avenue
New York, NY 10022
(212) 755-4810

Arab Bank, Ltd.
520 Madison Avenue
New York, NY 10022
(212) 755-4810

Atlantic Bank of New York
960 Avenue of the Americas
New York, NY 10001
(212) 695-5400

Australia & New Zealand Banking Group
120 Wall Street
New York, NY 10005
(212) 820-9805

Banca Commerciale Italiana
One William Street
New York, NY 10004
(212) 607-3500

Banca Nazionale del Lavoro
25 West 51st Street
New York, NY 10019
(212) 581-0710

Banca Nazionale dell'Agricoltura
100 Wall Street
New York, NY 10005
(212) 480-1150

Banca della Svizzera Italiana
One Wall Street
New York, NY 10005
(212)510-5600

Banca Serfin, S.N.C.
88 Pine Street, 29th Floor
New York, NY 10005
(212) 635-2300

Banco Atlantico, S.A.
62 William Street
New York, NY 10005
(212) 422-3400

Banco de Bilbao
757 Fifth Avenue
New York, NY 10022
(212) 826-1320

Banco de Bogota Trust Co.
375 Park Avenue, 23rd Floor
New York, NY 10152
(212) 826-0250

Banco do Brasil, S.A.
550-552 Fifth Avenue
New York, NY 10036
(212) 730-6700

Banco Central, S.A.
245 Park Avenue
New York, NY 10167
(212) 557-8100

Banco Central of New York
50 Broadway
New York, NY 10004
(212) 785-0700

Banco Espanol de Credito
630 Fifth Avenue
New York, NY 10111
(212) 421-2720

Banco do Estado de Sao Paulo, S.A.
One Citicorp Center
153 East 53rd Street
New York, NY 10022
(212) 888-9550

Banco Fonsecas & Burnay
520 Madison Avenue
New York, NY 10022
(212) 523-0808

Banco Hispano Americano
645 Fifth Avenue, 9th Floor
New York, NY 10022
(212) 486-8170

Banco Industrial de Venezuela, C.A.
400 Park Avenue
New York, NY 10022
(212) 688-2200

Banco Internacional, S.N.C.
45 Broadway Atrium
New York, NY 10006
(212) 480-0111

Banco Itau, S.A.
540 Madison Avenue
New York, NY 10022
(212) 308-6810

Banco Mercantil de Sao Paulo, S.A.
450 Park Avenue, 31st Floor
New York, NY 10022
(212) 888-0030

Banco Mexicano Somex, S.N.C.
63 Wall Street
New York, NY 10005
(212) 425-2070

Banco de la Nacion Argentina
299 Park Avenue
New York, NY 10171
(212) 303-0600

Banco Nacional, S.A.
645 Fifth Avenue
New York, NY 10022
(212) 935-6920

Banco Nacional de Mexico
375 Park Avenue
New York, NY 10152
(212) 702-2500

Banco Nacional de Panama
900 Third Avenue
New York, NY 10022
(212) 486-1515

Banco di Napoli
277 Park Avenue
New York, NY 10172
(212) 644-8400

Banco de Ponce
10 Rockefeller Plaza
New York, NY 10020
(212) 246-4900

Banco Popular de Puerto Rico
7 West 51st Street
New York, NY 10019
(212) 928-8600

Banco Portugues do Atlantico
2 Wall Street, 12th Floor
New York, NY 10005
(212) 306-7824

Banco de la Provincia de
Buenos Aires
650 Fifth Avenue
New York, NY 10019
(212) 397-7650

Banco Real, S.A.
680 Fifth Avenue
New York, NY 10019
(212) 489-0100

Banco Rio de la Plata, S.A.
650 Fifth Avenue
New York, NY 10019
(212) 974-6800

Banco di Roma
100 Wall Street
New York, NY 10005
(212) 952-9300

Banco de Santander, S.A.
375 Park Avenue
New York, NY 10022
(212) 826-4350

Banco di Sicilia
250 Park Avenue
New York, NY 10177
(212) 692-4300

Banco Totta & Acores, Ltd.
299 Park Avenue
New York, NY 10171
(212) 888-0900

Banco Union, C.A.
609 Fifth Avenue
New York, NY 10022
(212) 826-0707

Banco de Venezuela, S.A.
450 Park Avenue
New York, NY 10022
(212) 980-0350

Banco de Vizcaya, S.A.
400 Park Avenue
New York, NY 10022
(212) 826-1540

Bancomer, S.N.C.
115 East 54th Street
New York, NY 10022
(212) 759-7600

Bangkok Metropolitan Bank, Ltd.
One World Trade Center, Suite 2741
New York, NY 10048
(212) 432-9470

Bank of Baroda
One Park Avenue
New York, NY 10016
(212) 578-4550

Bank of Boston International
767 Fifth Avenue
New York, NY 10153
(212) 350-0300

Bank Brussels Lambert (BBL)
630 Fifth Avenue, Suite 2020
New York, NY 10111
(212) 489-7000

Bank Bumi Daya
350 Park Avenue
New York, NY 10022
(212) 735-5300

Bank Bumiputra Malaysia Berhad
900 Third Avenue
New York, NY 10022
(212) 644-1280

Bank of California International
45 Wall Street, 16th Floor
New York, NY 10005
(212) 943-7616

Bank of Credit and Commerce
International, S.A.
320 Park Avenue
New York, NY 10022
(212) 715-2800

Bank Dagang Negara
45 Broadway Atrium
New York, NY 10006
(212) 309-8600

Bank Ekspor Impor Indonesia
100 Wall Street
New York, NY 10005
(212) 344-4088

Bank Hapaolim, B.M.
75 Rockefeller Plaza
New York, NY 10019
(212) 830-2600

Bank für Gemeinwirtschaft AG
400 Park Avenue
New York, NY 10022
(212) 546-9000

Bank of India
277 Park Avenue
New York, NY 10017
(212) 753-6100

Bank Leumi
579 Fifth Avenue
New York, NY 10017
(212) 382-4000

Bank Melli Iran
628 Madison Avenue
New York, NY 10022
(212) 759-4700

Bank of Montreal
430 Park Avenue
New York, NY 10022
(212) 758-6300

Bank Negara Indonesia
One Exchange Plaza
55 Broadway
New York, NY 10006

Bank of New Zealand
575 Fifth Avenue
New York, NY 10017
(212) 984-1400

Bank of Nova Scotia
67 Wall Street
New York, NY 10005
(212) 208-6500

Bank of the Philippine Islands
805 Third Avenue
New York, NY 10022
(212) 644-6700

Bank Saderat Iran
375 Park Avenue
New York, NY 10152

Bank Sepah
650 Fifth Avenue
New York, NY 10019

Bank of Seoul
280 Park Avenue
New York, NY 10017
(212) 687-6060

Bank of Tokyo, Ltd.
100 Broadway
New York, NY 10005
(212) 766-3400

Bank of Yokohama, Ltd.
44 Wall Street
New York, NY 10005
(212) 943-5800

Bankamerica International
37-41 Broad Street
New York, NY 10004
(212) 248-5000

Bankers Trust Co.
280 Park Avenue
New York, NY 10017
(212) 775-2500

Banque Francaise du Commerce
Exterieur
645 Fifth Avenue
New York, NY 10022
(212) 872-5000

Banque Indosuez
1230 Avenue of the Americas
New York, NY 10020
(212) 408-5600

Banque Internationale Pour L'Afrique
Occidental
350 Park Avenue
New York, NY 10022
(212) 308-4114

Banque Nationale de Paris
499 Park Avenue
New York, NY 10022
(212) 980-5185

Banque Paribas
787 Seventh Avenue
New York, NY 10019
(212) 872-7000

Barclays Bank PLC
100 Water Street
P.O. Box 1754
New York, NY 10163
(212) 530-0100

Bayerische Hypotheken- und Wechsel-Bank AG
88 Pine Street
New York, NY 10005
(212) 286-0394

Bayerische Vereinsbank AG
(Union Bank of Bavaria)
335 Madison Avenue
New York, NY 10017
(212) 210-0300

Berliner Handels- und Frankfurter Bank
Delmonico Plaza
55 East 59th Street
New York, NY 10022

Brown Brothers Harriman & Co.
59 Wall Street
New York, NY 10005
(212) 483-1818

CIC - Union Europeene, International et Cie.
520 Madison Avenue
New York, NY 10022

Canadian Imperial Bank of Commerce
22 William Street
New York, NY 10005
(212) 825-7000

Cassa di Risparmio delle Provincie Lombarde
650 Fifth Avenue
New York, NY 10019
(212) 540-6262

Central Cleveland International
55 Broad Street, 13th Floor
New York, NY 10004
(212) 825-9200

Chase Manhattan Bank, N.A.
Chase Manhattan Plaza
New York, NY 10081
(212) 552-2222

Chemical Bank
277 Park Avenue
New York, NY 10172
(212) 310-3744

Chiba Bank, Ltd.
45 Broadway
New York, NY 10005
(212) 809-5252

Cho-Hung Bank, Ltd.
535 Madison Avenue
New York, NY 10022
(212) 935-3500

Chuo Trust and Banking Co., Ltd.
One World Trade Center, Suite 7923
New York, NY 10048
(212) 938-0200

Citibank, N.A.
399 Park Avenue
New York, NY 10043
(212) 559-1000

Commercial Bank of Korea, Ltd.
245 Park Avenue
New York, NY 10017
(212) 949-1900

Commerzbank AG
55 Broad Street
New York, NY 10004
(212) 208-6200

Commonwealth Bank of Australia
599 Lexington Avenue
New York, NY 10020
(212) 599-1000

Copenhagen Handelsbank A/S
280 Park Avenue
New York, NY 10017
(212) 984-8400

Credit Commercial de France
450 Park Avenue
New York, NY 10022
(212) 486-3080

Credit Lyonnais
95 Wall Street
New York, NY 10005
(212) 344-1894

Credit du Nord
520 Madison Avenue
New York, NY 10022
(212) 308-5300

Credit Suisse
100 Wall Street
New York, NY 10005
(212) 422-1450

Creditanstalt-Bankverein
Fifth Avenue, 11th Floor
New York, NY 10022
(212) 308-6400

Credito Italiano
375 Park Avenue
New York, NY 10152
(212) 546-9600

Dai-Ichi Kangyo Bank, Ltd.
One World Trade Center, Suite 4911
New York, NY 10048
(212) 466-5200

Daiwa Bank, Ltd.
75 Rockefeller Plaza
New York, NY 10019
(212) 399-8500

Den Danske Bank af 1871 Aktieselskab
12 East 49th Street
New York, NY 10017
(212) 759-5500

Deutsche Bank AG
9 West 57th Street
New York, NY 10019
(212) 940-8000

Deutsche Genossenschaftsbank
630 Fifth Avenue
New York, NY 10020
(212) 246-6000

Development Bank of Singapore, Ltd.
One World Trade Center, Suite 9057
New York, NY 10048
(212) 839-9031

Dresdner Bank AG
60 Broad Street
New York, NY 10004
(212) 425-4640

European American Bank
10 Hanover Square
New York, NY 10015
(212) 437-4300

Fidelity International Bank
520 Madison Avenue
New York, NY 10022
(212) 715-4900

First Chicago International
767 Fifth Avenue
New York, NY 10153
(212) 209-1011

First Interstate International of California
630 Fifth Avenue
New York, NY 10111
(212) 621-0500

First National Bank of Chicago
153 West 51st Street
New York, NY 10019
(212) 373-1000

French American Banking Corp.
120 Broadway
New York, NY 10271
(212) 306-0205

Fuji Bank, Ltd.
One World Trade Center
New York, NY 10048
(212) 678-8400

Generale Bank
12 East 49th Street, 22nd Floor
New York, NY 10017
(212) 418-8706

Governor and Co. of the Bank of Ireland
640 Fifth Avenue
New York, NY 10019

Gulf Bank
520 Madison Avenue
New York, NY 10022
(212) 715-2308

Habib Bank, Ltd.
44 Wall Street
New York, NY 10005
(212) 422-9720

Hachijuni Bank, Ltd.
One World Trade Center, Suite 8129
New York, NY 10048

Hanil Bank
299 Part Avenue
New York, NY 10171
(212) 355-6440

Hessische Landesbank
499 Park Avenue
New York, NY 10022
(212) 371-2500

Hokkaido Takushoku Bank, Ltd.
One World Trade Center, Suite 3841
New York, NY 10048
(212) 466-6060

Hokuriku Bank, Ltd.
One World Trade Center
New York, NY 10048
(212) 524-9771

Hong Kong and Shanghai Banking Corp.
Five World Trade Center
New York, NY 10048
(212) 839-5000

Hyakujushi Bank, Ltd.
2 Wall Street
New York, NY 10005
(212) 513-0114

Industrial Bank of Japan, Ltd.
245 Park Avenue, 22nd Floor
New York, NY 10167
(212) 557-3500

International Banking Corp.
399 Park Avenue
New York, NY 10022

International Commercial Bank of China
40 Wall Street
New York, NY 10005
(212) 943-5000

Irving Trust Co.
One Wall Street
New York, NY 10015
(212) 487-2121

Israel Discount Bank, Ltd.
511 Fifth Avenue
New York, NY 10017
(212) 551-8500

Jugobanka - United Bank
500 Fifth Avenue
New York, NY 10036
(212) 704-2900

Kansallis-Osake-Pankki
575 Fifth Avenue
New York, NY 10017
(212) 972-4545

Korea Exchange Bank
460 Park Avenue
New York, NY 10002
(212) 688-7686

Korea First Bank
410 Park Avenue
New York, NY 10022
(212) 593-2525

Kredietbank, N.V.
555 Madison Avenue
New York, NY 10022
(212) 832-7200

Kyowa Bank, Ltd.
One World Trade Center, Suite 4673
New York, NY 10048
(212) 432-6400

Libra Bank, Ltd.
70 Pine Street
New York, NY 10270
(212) 797-1246

Lloyds Bank, PLC
199 Water Street
New York, NY 10038
(212) 607-4300

London & Continental Bankers, Ltd.
153 East 53rd Street
New York, NY 10022
(212) 223-0690

Long Island Trust Co., N.A.
One William Street
New York, NY 10004
(212) 968-9400

Long Term Credit Bank of Japan
140 Broadway
New York, NY 10005
(212) 952-6990

Malayan Banking Berhad
400 Park Avenue
New York, NY 10022
(212) 303-1300

Manufacturers & Traders Trust Co.
654 Madison Avenue
New York, NY 10021
(212) 303-0400

Manufacturers Hanover Trust Co.
270 Park Avenue
New York, NY 10017
(212) 286-6000

Marine Midland Bank, N.A.
140 Broadway
New York, NY 10015
(212) 440-1590

Mitsubishi Bank, Ltd.
One World Trade Center, Suite 8527
New York, NY 10048
(212) 524-7000

Mitsubishi Trust and Banking Corp.
520 Madison Avenue
New York, NY 10022
(212) 838-7700

Mitsui Bank, Ltd.
One Chase Manhattan Plaza
New York, NY 10005
(212) 269-9750

Mitsui Trust and Banking Co., Ltd.
One World Trade Center, Suite 2365
New York, NY 10048
(212) 938-2750

Monte dei Paschi di Siena
245 Park Avenue
New York, NY 10167
(212) 557-8111

Morgan Guaranty Trust Co. of
New York
23 Wall Street
New York, NY 10015
(212) 483-2323

Multibanco Comerex, S.N.C.
One Exchange Plaza, 16th Floor
New York, NY 10006
(212) 710-0100

National Bank of Canada
535 Madison Avenue
New York, NY 10022
(212) 605-8800

National Bank of Pakistan
100 Wall Street
New York, NY 10005
(212) 344-8832

National Westminster Bank PLC
175 Water Street
New York, NY 10038
(212) 602-2253
Telex: 42-7209

Nederlansche Middenstandsbank, N.V.
450 Park Avenue
New York, NY 10022
(212) 715-7300

Nippon Credit Bank, Ltd.
245 Park Avenue
New York, NY 10167
(212) 984-1200

Norinchukin Bank
One World Trade Center
New York, NY 10046
(212) 432-6886

Overseas-Chinese Banking Corp., Ltd.
One World Trade Center, Suite 2569
New York, NY 10048
(212) 524-9494

Overseas Union Bank, Ltd.
One World Trade Center
New York, NY 10048
(212) 432-9482

PNC International Bank
405 Park Avenue
New York, NY 10022
(212) 888-5442

P.T. Bank Central Asia
535 Madison Avenue
New York, NY 10022

Philippine National Bank
Five World Trade Center, Suite 639
New York, NY 10048
(212) 466-6600

Privatbanken A/S
13-15 West 54th Street
New York, NY 10019

Provinsbanken A/S
499 Park Avenue
New York, NY 10022

Royal Bank of Canada
68 William Street
New York, NY 10005
(212) 806-3299

Royal Bank of Scotland, PLC
63 Wall Street
New York, NY 10005

Saitama Bank, Ltd.
44 Wall Street
New York, NY 10005
(212) 248-2690

Sanwa Bank, Ltd.
200 Park Avenue
New York, NY 10017
(212) 949-0222

Saudi European Bank, S.A.
30 Rockefeller Plaza
New York, NY 10112
(212) 977-8400

Siam Commercial Bank, Ltd.
One Battery Park Plaza
24 Whitehall Street
New York, NY 10004
(212) 344-4101

Shoku Chukin Bank
Two Wall Street
New York, NY 10005
(212) 732-9300

Societe Generale
50 Rockefeller Plaza
New York, NY 10020
(212) 397-5044

Standard Chartered Bank PLC
160 Water Street
New York, NY 10038
(212) 269-3100

State Bank of India
460 Park Street
New York, NY 10022
(212) 735-9600

State Bank of Victoria
250 Park Avenue, 8th Floor
New York, NY 10177
(212) 984-5100

Sumitomo Bank, Ltd.
One World Trade Center, Suite 9651
New York, NY 10048
(212) 553-0100

Sumitomo Trust and Banking Co., Ltd.
527 Madison Avenue
New York, NY 10022

Svenska Handelsbanken PLC
825 Third Avenue
New York, NY 10022
(212) 750-5111

Swiss Bank Corp.
Four World Trade Center
New York, NY 10048
(212) 930-3500

T.C. Ziraat Bank
245 Park Avenue, 26th Floor
New York, NY 10167
(212) 557-5612

Taiyo Kobe Bank, Ltd.
350 Park Avenue
New York, NY 10022

Tokai Bank, Ltd.
One World Trade Center, Suite 8763
New York, NY 10048
(212) 432-2600

Toronto-Dominion Bank
42 Wall Street
New York, NY 10005
(212) 425-9285

Toyo Trust and Banking Co., Ltd.
437 Madison Avenue
New York, NY 10022

Ubaf Arab American Bank
345 Park Avenue
New York, NY 10154
(212) 233-1500

Udruzena Beogradska Banka
635 Madison Avenue
New York, NY 10022
(212) 935-3990

Unibanco - Uniao de Bancos
Brasileiros, S.A.
555 Madison Avenue
New York, NY 10022
(212) 935-8660

Union Bank of Finland, Ltd.
437 Madison Avenue
New York, NY 10022
(212) 355-5757

Union Bank of Switzerland
299 Park Avenue
New York, NY 10171
(212) 715-3000

United Bank, Ltd.
30 Wall Street
New York, NY 10005
(212) 943-1275

United Mizrahi Bank, Ltd.
630 Fifth Avenue
New York, NY 10020

United Overseas Bank, Ltd.
One Bankers Trust Plaza
New York, NY 10006

Westdeutsche Landesbank
450 Park Avenue
New York, NY 10022
(212) 754-9600

Yasuda Trust and Banking Co., Ltd.
One World Trade Center
New York, NY 10048
(212) 432-2300

EXPORT MANAGEMENT COMPANIES/ EXPORT TRADING COMPANIES

An export management company (EMC) serves as an export sales intermediary and representative for one or more manufacturers. An EMC usually assumes responsibility for locating foreign buyers, promoting the product and making export sales, documentation, and shipping the product overseas. Some EMCs may also arrange export financing. EMCs often specialize by product line, foreign market, or both. Where available, this information is provided below.

An export trading company (ETC) offers services similar to an EMC. ETCs often purchase a product outright, taking title and then reselling the product overseas.

Firms are listed by metropolitan area.

Albany

Morton V. Madison
Bldg. A, Suite 5A
Queens Drive
Schenectady, NY 12304
(518) 393-2233
Cable: MASTOVER

Electronic components.

Buffalo

ASK International, Inc.
1285 William Street
Buffalo, NY 14206
(716) 852-2444

A.V.P. Pharmaceuticals, Inc.
9828 Main Street
P.O. Box N
Clarence, NY 14031
(716) 688-9676

Pharmaceuticals, health care products.

American Technology Corp.
155 Ensminger Road
Tonawanda, NY 14150
(716) 873-8118

Electronic components & accessories.

Boorady International
Main & Ruggles Streets
Dunkirk, NY 14048
(716) 366-4383

Health care equipment & supplies.

Densco Exporting Corp.
1807 Elmwood Avenue
Buffalo, NY 14216
(716)873-3920

Ferro Alloys Services, Inc.
Carborundum Center, Suite 463
Niagara Falls, NY 14303
(716) 285-8401
Cable: FERALSER

Metals.

Export America International, Inc.
Peace Bridge Plaza
Buffalo, NY 14213
(716) 884-8400

Goncab International
154 W. Klein Road
Williamsville, NY 14221
(716) 688-6222

New York International Trading Co., Inc.
7 Middlesex Drive
Fredonia, NY 14063
(716) 672-2812

Food processing & packaging equipment, farm & garden machinery, construction machinery, mining & materials handling equipment.

Nibco Supply, Inc.
3865 Taylor Road
Orchard Park, NY 14127
(716) 662-2585

Pumps & related equipment, air & gas compressors, oil & gas well equipment, petroleum & coal products, paper & paperboard products.

Parmed Pharmaceuticals, Inc.
4220 Hyde Park Blvd.
Niagara Falls, NY 14305
(716) 284-5666
Cable: PARMED

Pharmaceuticals.

Rand & Jones Enterprises Co., Inc.
137 Wickham Drive
Williamsville, NY 14221
(716) 632-2180

Farm & garden equipment, oil field machinery & equipment, metalworking machinery & equipment, industrial equipment, pumps & related equipment.

Rassow International Co., Inc.
1875 Harlem Road
Cheektowaga, NY 14212
(716) 895-9800

Rigler Enterprises, Inc.
941 Tonawanda Street
Buffalo, NY 14207
(716) 876-8881

S.A. Libra, Inc.
210 Washington Bldg.
One Delaware Road
Buffalo, NY 14217
(716) 875-4820

Oil field machinery & equipment, woodworking machinery, electronic computing equipment, industrial machinery, refrigeration & air-conditioning equipment, measuring & controlling instruments, druggist supplies.

James H. Shields
456 Olympic Avenue
Buffalo, NY 14215
(716) 837-7542

Teckraf International, Inc.
4248 Ridge Lea Road
Amherst, NY 14226
(716) 833-7260

United Biomedical & Scientific Corp.
P.O. Box 34
Buffalo, NY 14215
(716) 832-5844

Laboratory & scientific instruments, medical equipment & supplies.

World Auto Parts, Inc.
42 Selkirk Street
P.O. Box 307
Buffalo, NY 14240
(716) 826-6066

Automotive parts.

Ellicottville

Fitzpatrick & Weller, Inc.
Mill Street
Ellicottville, NY 14731
(716) 699-2393

Hardwood lumber, furniture parts.

Elmira

La France Equipment Corp.
516 Erie Street
P.O. Box 333
Elmira, NY 14902
(607) 733-5511

Fire fighting vehicles & equipment, safety equipment.
Areas: Europe, Latin America, Middle East & North Africa, Southeast Asia, Australia, New Zealand

Kingston

Export/Import International
P.O. Box 134
New Paltz, NY 12561
(914) 255-8077

Farm machinery & equipment, construction equipment, structural metal products, apparel, medical instruments, canned specialty foods, hardware.

MFD Enterprises
193 N. Manor Avenue
Kingston, NY 12401
(914) 331-4980

Exercise & fitness equipment, sporting & athletic goods, medical instruments.

New York City

A 220V Electrical Dealers Supply Corp.
227 East 45th Street
New York, NY 10017
(212) 697-8354

Electrical appliances, entertainment equipment.

ABC Seafood Distributing, Inc.
101 Maiden Lane
New York, NY 10038
(212) 425-8420

Seafood.

ABC Trading Co.
31 Canal Street
New York, NY 10002
(212) 228-5080

Electrical appliances, televisions & video recorders, photo & audio equipment.

ACAREX Inc.
91-31 Queens Blvd.
Elmhurst, NY 11373
(718) 424-5551

Equipment & accessories for the LP gas & petroleum industries, automotive parts & accessories, blasting equipment.
Area: Worldwide

AEF Corp.
76 Beaver Street
New York, NY 10005
(212) 422-4710

A&S International Marketing Co., Inc.
P.O. Box 672
Brentwood, NY 11717
(516) 435-2999

Radio & TV transmitting equipment, telephone apparatus, electronic computing equipment.

Able Marketing Co., Inc.
370 Seventh Avenue
New York, NY 10001
(212) 594-3945

Actus Commerce, Inc.
1270 Avenue of the Americas
New York, NY 10020
(212) 247-4436

Ad Auriema, Inc.
747 Middle Neck Road
Great Neck, NY 11024
(516) 487-0700

Electronics, industrial equipment, medical equipment.
Area: Worldwide

Advance Export Products, Inc.
396 Fifth Avenue
New York, NY 10018
(212) 594-4880

Aerotech World Trade Corp.
P.O. Box 218
Purchase, NY 10577
(914) 428-3500

Technical products, aircraft parts, aviation field equipment.
Area: Worldwide

Agfahr Trading Corp.
239 West 39th Street
New York, NY 10018
(212) 391-4158

Agro Services Corp.
780 Third Avenue
New York, NY 10017
(212) 371-6800

Alba & Lewis, Inc.
34 Hillside Avenue
New York, NY 10040
(212) 304-1416

Albert Trading, Inc.
25 West 31st Street
New York, NY 10001
(212) 594-4152

Alice Export Co.
350 Fifth Avenue
New York, NY 10118
(212) 563-2532

All America Export Import Corp.
48 West 37th Street
New York, NY 10018
(212) 564-1865

Allied International Corp.
5 Dakota Drive, Suite 107
Lake Success, NY 11042-1109
(516) 326-2244

Aircraft equipment & accessories.

Alpha Business International
241 Fourth Avenue
Brooklyn, NY 11215
(718) 742-1577

Alpina International Co.
33 East 29th Street
New York, NY 10016
(212) 683-2535

Computers & peripherals, typesetters & supplies.

Altech Trading Co., Ltd.
1385 Broadway
New York, NY 10018
(212) 719-3390

Altman International, Inc.
16 School Street
Rye, NY 10580
(914) 967-1600

Road construction equipment, testing & inspection equipment, surveying & drafting instruments & apparatus, steel foundry equipment.

Altstein Export & Import Co.
1133 Broadway
New York, NY 10010
(212) 243-5474

American Buying Service, Inc.
393 Fifth Avenue
New York, NY 10016
(212) 213-0332

American-China Import Export, Inc.
16 West 32nd Street
New York, NY 10001
(212) 947-8585

American Foreign Trade Development Co.
144 East 44th Street
New York, NY 10017
(212) 661-1937

American Industrial Exports, Ltd.
44 Forest Road
Valley Stream, NY 11581
(516) 791-1991

Safety equipment, electrical utilities equipment, marine products, miscellaneous industrial equipment.
Area: Worldwide

American Marketing International
150 Engineers Road
Hauppage, NY 11730
(516) 435-4555

Automotive parts & accessories.

American Overseas Agencies
175 Fifth Avenue
New York, NY 10010
(212) 473-0088
Cable: AMOVAGEN NEWYORK

Chemicals, chemical processing equipment, housewares, consumer goods.

American Royal Trading Co.
576 Fifth Avenue
New York, NY 10036
(212) 819-0420

American Steel Export Co.
292 Madison Avenue
New York, NY 10017
(212) 686-2100

Construction machinery, building supplies, consumer service equipment, industrial machinery & equipment, housewares.

American Trading Co., Inc.
633 Third Avenue
New York, NY 10017
(212) 953-6411

Farm machinery, construction machinery, textile machinery, electrical generators.

American Venezuela Trading Co.
475 Park Avenue South
New York, NY 10016
(212) 683-2500

Amersil Overseas, Inc.
One Rosewood Drive
P.O. Box 187
Stony Point, NY 10980
(914) 942-0140
Cable: AMERSIL

Automotive parts & accessories.

Amity International Distributors, Inc.
19 Suffolk Street
Freeport, NY 11520
(516) 378-6860
Cable: AIDINC

Motion-picture projection equipment, spotlights.

Amtechtrade Co.
55 East 9th Street
New York, NY 10003
(212) 673-1700

Amtorg Trading Corp.
750 Third Avenue
New York, NY 10017
(212) 972-1220

Official trading company of the Soviet Union.

Amtraco International, Inc.
633 Third Avenue
New York, NY 10017
(212) 953-0800
Telex: ITT 42-2749
RCA 23-2269
Cable: AMTRACO

Industrial machinery & equipment,

Anchor Commerce Trading Corp.
54 W. John Street
Hicksville, NY 11802
(516) 822-1913

Construction machinery & parts, motor vehicles & parts, oil field equipment, air-conditioning & refrigeration equipment, industrial chemicals, electronic components.

Andover International, Inc.
125 Mineola Avenue
Roslyn Heights, NY 11577
(516) 484-5242

Industrial equipment & parts.

Andrews Eximport, Inc.
29 West 46th Street
New York, NY 10036
(212) 921-1235

P.R. Angel Co.
Murray Street
New York, NY 10007-2114
(212) 619-4300

Industrial equipment, electronic components & parts, building supplies, safety equipment, marine equipment, industrial equipment, hardware.
Area: Worldwide

Anglo American Equipment Corp.
232 West 30th Street
New York, NY 10001
(212) 279-1484

Aquila Schorr Group Corp.
10 East 39th Street
New York, NY 10016
(212) 685-7250

Theodore Arapoglou Corp.
225 Broadway
New York, NY 10007
(212) 964-4517

Automotive parts & accessories, electric & fossil fuel industry machinery & equipment.

Arcade Trading Corp.
50 West 34th Street
New York, NY 10001
(212) 564-3363

Argil International, Ltd.
50 West 17th Street
New York, NY 10011
(212) 691-2133

Ariel Export Corp.
210 West 89th Street
New York, NY 10024
(212) 724-2330
Telex: RCA 23-6051 ARI UR
Cable: KARIEL NEWYORK

Chemicals & chemical equipment, electronic components, housewares, apparel.

Arlington Trading, Inc.
1182 Broadway
New York, NY 10001
(212) 683-5818

Arnat Electronics Corp.
495 South Broadway
Yonkers, NY 10705
(914) 423-6900

Electronic components & parts, semiconductors.

Arpol Management Corp.
298 Fifth Avenue
New York, NY 10001
(212) 947-4174

Petroleum products, paints & coatings, automotive chemicals.

Arrathoon Trading Co.
1120 Avenue of the Americas
New York, NY 10036
(212) 391-2311

Arrow Trading Co., Inc.
1115 Broadway
New York, NY 10010
(212) 255-7688

General merchandise.

Artmark International Corp.
15 Park Row
New York, NY 10038
(212) 964-1118
Telex: ITT 42-5074
RCA 22-2215
Cable: ARTELECT

Energy industry machinery & equipment, industrial machinery & equipment.

Asch Trading Co.
415 Central Park West
New York, NY 10025
(212) 662-2186

Associated Trading Group, Inc.
441 Lexington Avenue
New York, NY 10017
(212) 557-5667

Harry Atler Co., Inc.
49-01 Maspeth Avenue
Maspeth, NY 11378
(718) 366-0123
TWX: 710-582-2592
Cable: HACOREF NEW YORK

Construction machinery, building supplies.

Auriema International Group
747 Middle Neck Road
Great Neck, NY 11024
(516) 487-0700

Electronic components, air conditioning, ventilating & refrigeration equipment, marine communication equipment, electric industrial controls.

Auto-Industrial, Inc.
310 Northern Blvd.
Great Neck, NY 11021
(516) 466-8860
Cable: INDUSPARTS

Aviation equipment, transportation equipment, safety equipment.

Avon International Corp.
100 Merrick Road, Suite 302 East
Rockville Centre, NY 11570
(516) 766-6400

Electric power & distribution equipment, lighting fixtures, wire & cord, electric lighting & wiring equipment.

BFI International, Inc.
111 Broadway
New York, NY 10006
(212) 513-7171

B-G Lobster & Shrimp Corp.
Fulton Fish Market
95 South Street
New York, NY 10038
(212) 563-1470

Seafood.
Areas: Europe, Far East

BMIL International
88 Pine Street
New York, NY 10005
(212) 425-2100
Telex: 23-2072
Cable: FLEETINTL

Agricultural machinery & equipment, refrigeration & freezing equipment, purification & environmental control equipment, food processing & packaging machinery & equipment, restaurant & hotel equipment.
Areas: Far East, Middle East, Latin America

BT International Trading Corp.
280 Park Avenue, Suite 14E
New York, NY 10017
(212) 850-1758

Commodities.

Babco, Inc.
60-10 Maurice Avenue
Maspeth, NY 11378
(718) 445-5120

Electric motors, generators, blowers & fans.

Bacchus International Commerce Corp.
866 United Nations Plaza
New York, NY 10017
(212) 832-3344

Baitinger Electric Co., Inc.
467 Canal Street
New York, NY 10013
(212) 431-6406
Telex: WUI 62-0113
TWX: 710-581-4107
Cable: BAITELCO NYK

Electric equipment & hardware, construction materials, energy equipment.

H.J. Baker & Bro., Inc.
100 East 42nd Street
New York, NY 10017
(212) 867-0200
Telex: 42-0944 HJBA UI

Fertilizer raw materials, specialty fertilizers, agricultural chemicals, acids, feeds, foodstuffs, fats & oils.

Bakertowne Co., Inc.
136 Cherry Valley Avenue
West Hempstead, NY 11552
(516) 489-6002

Special industrial machinery, computer software, nuts & bolts, costume jewelry, cosmetics.

Baltona, Inc.
21 First Avenue
New York, NY 10003
(212) 674-6430

Barpco Import Export Corp.
19 East 57th Street
New York, NY 10022
(212) 832-8666

Basmar Export Co.
3 Park Row
New York, NY 10038
(212) 406-2800

Bel Trade Corp.
49 West 47th Street
New York, NY 10036
(212) 840-3920

Belshire Exporters, Ltd.
301 West 53rd Street
New York, NY 10019
(212) 246-7634

Belwool Corp.
855 Avenue of the Americas
New York, NY 10001
(212) 594-7195

Textiles, textile waste, yarns, fibers.

Berint Trading, Ltd.
12 Westchester Avenue
White Plains, NY 10601
(914) 948-0030
Cable: BERINT WHITEPLAINS NY

Automotive supplies, industrial machinery & equipment, service industry equipment & supplies, refrigerators & freezers, hardware & hand tools, paints, agricultural equipment.

Bernard's Trading Corp.
50 West 34th Street
New York, NY 10001
(212) 594-2380

Bertner Yarn Co., Inc.
Empire State Bldg.
New York, NY 10118
(212) 695-1170

Yarn, except wool.

Betadyne International Corp.
64 Fulton Street, Room 500
New York, NY 10038
(212) 964-7700

Laboratory & scientific instruments, medical instruments & supplies, pharmaceuticals, electronic components, measuring & controlling devices, solar energy equipment, gasketing materials, paints & paint removers.
Area: Worldwide

Big K America Trading Corp.
236 West 40th Street
New York, NY 10018
(212) 944-7711

Bio Livestock International, Inc.
26 Morris Road
Tappan, NY 10983
(914) 359-0005

Animal feed additives, laboratory & medical equipment, small animal pet products, foodstuffs.
Areas: Far East, Europe

Blair International
866 United Nations Plaza
New York, NY 10017
(212) 355-4240

W.D. Blood & Co., Inc.
40 Rector Street
New York, NY 10006
(212) 344-0210

Automotive parts & accessories, industrial machinery & equipment.

E. Bolan Co., Inc.
21 Warren Street
New York, NY 10007
(212) 962-2765
Telex: 23-5737

Textiles, textile machinery & parts, apparel, fashion novelties, video equipment.

Bondy Export Corp.
40 Canal Street
New York, NY 10002
(212) 925-7785

Brewster, Leeds & Co., Inc.
381 Park Avenue South
New York, NY 10018
(212) 889-6767

Food products, housewares.

Bridges International Corp.
1415 Boston Post Road
Larchmont, NY 10538
(914) 834-6775
Telex: 13-7445

Construction machinery, building supplies, chemical industry equipment, computers & peripherals, electronic components, food processing equipment, marine equipment, mining equipment, health care equipment & supplies, general industrial machinery & equipment.

Broadway Export Trading Co.
37 West 39th Street
New York, NY 10018
(212) 704-0790

Brownell Electro, Inc.
85 Tenth Avenue
New York, NY 10011
(212) 924-6000

Construction machinery, electric energy machinery & equipment, general industrial machinery & equipment.

Errol H. Bryan International, Inc.
8 Secatogue Lane
P.O. Box 155
West Islip, NY 11795
(516) 587-7979

Furniture, building supplies, construction machinery, restaurant & hotel equipment, kitchen equipment.
Area: Worldwide

Burlington Export Co.
1345 Avenue of the Americas
New York, NY 10105
(212) 621-3000

CBA International Development Corp.
502 Park Avenue
New York, NY 10022
(212) 826-0700

C&S Buying Service, Inc.
150 Fifth Avenue
New York, NY 10011
(212) 929-3456
Cable: SOUTHBUY

Apparel & accessories, cotton textiles, leather clothing, glassware.

C&T Commodities of America, Inc.
295 Madison Avenue
New York, NY 10017
(212) 889-0920

Food products.

Caisse International, Ltd.
234 Fifth Avenue
New York, NY 10001
(212) 696-1310

Grains, corn, soybeans, fertilizers, insecticides & fungicides, medical & surgical supplies, construction machinery & equipment.

Caliance U.S.A., Inc.
825 Third Avenue, 30th Floor
New York, NY 10022
(212) 725-1400

Calson Co.
153-07 Rockaway Blvd.
Jamaica, NY 11434
(914) 525-5900
Telex: 12-5630
42-2830
Cable: CALSONAIR NEW YORK

Aviation equipment.

Cametal Atlantic, Inc.
730 Fifth Avenue, 9th Floor
New York, NY 10019
(212) 333-8770

Metallized paper & film, converter gauges.
Areas: Europe, Far East

Caravan Trading Co.
45 John Street
New York, NY 10038
(212) 943-3257

Sodium hydroxide, tin plate products, synthetic textiles.

Carbomin Group, Inc.
10 East 40th Street, Suite 4210
New York, NY 10016
(212) 686-4900

Coal, carbon black products.

Carter Milchman Overseas Corp.
28-10 37th Avenue
Long Island City, NY 11101
(718) 361-2300

M. Castelli, Inc.
150 Broadway
New York, NY 10038
(212) 233-7640

Centrex Export Corp.
38 West 32nd Street
New York, NY 10001
(212) 695-3320
Telex: 42-5221
Cable: CENTREX

Health care equipment & supplies.

Century Merchandising Corp.
175 Fifth Avenue
New York, NY 10010
(212) 254-8230
Telex: 23-6158
42-9024
Cable: EMARTHIEB

Consumer goods, housewares.

Cetex Trading Corp.
387 Broadway
New York, NY 10013
(212) 925-6774

Synthetic textiles.

Charter Chemical Co.
42 Broadway
New York, NY 10004
(212) 425-9291
Telex: ITT 42-1786
Cable: ABACUS NEW YORK

Chemicals.

Chase Trade, Inc.
One World Trade Center, 78th Floor
New York, NY 10048
(212) 432-8075

Industrial chemicals, agricultural chemicals & fertilizers, petroleum, copper ores, concrete.

Chemical and Pharmaceutical Industry Co., Inc.
225 Broadway
New York, NY 10007
(212) 233-1729
Telex: RCA 22-3470
Cable: CHEMIPHORM NEW YORK

Production equipment.

Chesco Co., Inc.
346 Maple Avenue
Westbury, NY 11590
(516) 333-7050
Telex: 96-7757 CHESCO WERY
Cable: CHESSPLUMB WESTBURYNY

Building materials.

Chew International Group
71 Murray Street
New York, NY 10007-2114
(212) 619-4300
Telex: 66-1570
23-2715
Cable: BONODO NEW YORK
Fax: 212-619-4273

Food products, consumer goods & housewares, hardware, building supplies, industrial equipment, marine equipment, food processing & packaging equipment, textiles, carpets, apparel, computers & peripherals, safety equipment, general merchandise.
Area: Worldwide

Chin's International Co.
39 Bowery, Box 931
New York, NY 10002
(718) 639-9204
Telex: 22-1213

Area: Far East

China American Trade Connections, Ltd.
22 S. Main Street
New City, NY 10956
(914) 634-7733

Cinefot International
875 Merrick Avenue
Westbury, NY 11590
(516) 683-3000
Telex: 62-0297 CINE

Audio-visual equipment & educational aids, metalworking equipment.

Citicorp International Trading Co.
399 Park Avenue
New York, NY 10043
(212) 559-8100

City Chemical Corp.
132 West 22nd Street
New York, NY 10011
(212) 929-2723

Pharmaceuticals, metals, salts, organic compounds.

Claymer International Corp.
424 Madison Avenue
New York, NY 10017
(212) 832-2777
Telex: 62-419 WU
Cable: CLAYMER NEW YORK

Office & art supplies, pressure sensitive tape, aerosol paints, paint brushes & rollers, operating room furniture, construction plastics, automotive parts & accessories, computers & peripherals.

Co-To Trading Corp.
155 Canal Street
New York, NY 10013
(212) 925-5926

Colamerican International
33 Rector Street
New York, NY 10006
(212) 344-0137

Colombian Development Corp.
366 Madison Avenue
New York, NY 10017
(212) 986-7838

Cominex International, Inc.
One Rockefeller Plaza
New York, NY 10020
(212) 315-3610

Commerce Overseas Corp.
200 Clearbrook Road
Elmsford, NY 10523
(914) 592-2109
Telex: 13-1654

Aviation equipment, aircraft parts & supplies, flying gear & uniforms, protective clothing, vibration control equipment, railroad shock absorbers, bearings, oils & lubricants.

Compesca Corp.
119 Lafayette Street
New York, NY 10013
(212) 334-0161

Comport Consulting Corp.
333 East 43rd Street, #901
New York, NY 10017
(212) 370-9291

Computers, electronic transmission equipment.

Conray Chemicals, Inc.
97 Ongley Street
Rockville Centre, NY 11571
(516) 536-5533
Telex: 14-4541
Cable: CONRAYPRO

Chemicals, chemical processing equipment, pharmaceuticals.

Consolidated Export Corp.
175-20 Hillside Avenue
Jamaica, NY 11432
(718) 523-4100

Consoltrade, Inc.
60 East 42nd Street
New York, NY 10165
(212) 697-9444

Contractors Supply International
99 Powerhouse Road
Roslyn Heights, NY 11577
(516) 484-4700

Construction & related machinery.

Controlled Exports, Inc.
770 Lexington Avenue
New York, NY 10021
(212) 826-6676

Cornhill Commercial Co., Inc.
350 Fifth Avenue
New York, NY 10118
(212) 695-1262
Telex: 23-5044 CORN UR
Cable: CORNCAL NEW YORK

Chemicals, automotive parts, electric generators & parts, pharmaceuticals, minerals.

Cosmic Trading Co., Ltd.
745 Fifth Avenue
New York, NY 10151
(212) 355-5320

Cruzco International Sales, Inc.
230 Park Avenue
New York, NY 10169
(212) 867-0230

Crystal Industries, Inc.
45 John Street
New York, NY 10038
(212) 233-1100

Steel products, electrical appliances, medical instruments & supplies, fabric mill equipment, plastic materials & synthetic resins.

D.J. Overseas International, Inc.
39 West 46th Street
New York, NY 10036
(212) 730-9290

D.M. Tech, Inc.
4 Wood Fern Court
Dix Hills, NY 11746
(914) 838-1160

Textiles, spare parts for industrial equipment, automotive parts, military clothing.

Dalton, Cooper Gates Corp.
205 West 34th Street
New York, NY 10001
(212) 564-2910

Farm tractors & machinery, logging equipment, woodworking machinery, garden tractors.

Darisil, Inc.
P.O. Box 457
Suffern, NY 10901
(914) 357-2740

Packaged dairy products, potatoes, grain, rice, beans.

P. Daussa Corp.
630 Fifth Avenue
New York, NY 10020
(212) 765-1260
Telex: 23-7782 PDCUR
Cable: DACOSTAR

Consumer goods, food products.

Debco Chemical Sales, Inc.
422 Greenwood Avenue
Kensington Station
Brooklyn, NY 11218
(718) 871-2484
Cable: DEBKEMIC NY

Chemicals, pharmaceuticals.

Deemark Co., Inc.
26 Broadway
New York, NY 10004
(212) 943-6470

Construction machinery parts, mining machinery parts, marine engines, diesel engines, generator sets, automotive parts.

Delfa, Inc.
One World Trade Center, Suite 2741
New York, NY 10048
(212) 432-1070

Builder's hardware, lawn & garden equipment, plumbing equipment & fittings, hand tools, spray paint & wood stains, fire extinguishers, housewares.

Deniso Export Co.
490 West End Avenue
New York, NY 10024
(212) 874-1797

Dep International Co.
P.O. Box 312
Gracie Station, NY 10028
(212) 526-9300

Housewares, marine equipment, sports & recreation products.

De Sola Brothers, Inc.
120 Wall Street
New York, NY 10005
(212) 943-9280

Special industrial machinery, construction & related machinery, chemical industry equipment, minerals.

Diane Export Co.
484 Broadway
New York, NY 10013
(212) 925-3073

Diaz International, Ltd.
516 Fifth Avenue
New York, NY 10007
(212) 869-1551

Dicker International, Inc.
225 Broadway
New York, NY 10007
(212) 962-3232

Diesel Chemical & Metal Co., Inc.
597 Sackett Street
Brooklyn, NY 11217
(718) 855-7050
Cable: DIESELCHEM

Metals.

Dolian Products Corp.
307 Fifth Avenue
New York, NY 10016
(212) 684-6274
Telex: 23-7367
Cable: DOLIANPRO

Housewares, apparel.

Dominion Commerce Co.
5 Beekman Street
New York, NY 10038
(212) 233-6272

W.J. Donovan
38 West 32nd Street
New York, NY 10001
(212) 279-8387
Telex: 66-7853 DONOVAN
Cable: DONOVIER

Water coolers, floor waxing machines, commercial food cooking equipment, refrigeration equipment, air purification equipment, electric hand dryers.

Drake America Corp.
477 Madison Avenue
New York, NY 10022
(212) 758-5400

Hardware, hand tools, automotive parts, industrial products, garden equipment, building supplies, industrial equipment.

C.J. Dreifuss, Inc.
26 Court Street
Brooklyn, NY 11242
(718) 624-7332
Telex: 22-2171
Cable: DREIFUGE NEW YORK

Construction equipment & supplies, housewares, recreational products.

Dreyco, Inc.
1775 Broadway
New York, NY 10019
(212) 265-0100

Agricultural machinery & equipment, automotive parts & accessories, alternative energy equipment, marine equipment, general industrial machinery & equipment.

Dubars International, Inc.
109 East 53rd Street
New York, NY 10022
(212) 421-1730

Automotive parts & accessories.

DuBoff Alliance International Corp.
516 Fifth Avenue, Suite 507
New York, NY 10036
(212) 865-6163

Consumer goods, health care supplies, housewares, recreational products, apparel.

Duil Trading, Inc.
1133 Broadway
New York, NY 10010
(212) 924-6361

EAC Trading
73-45 Woodhaven Blvd.
Glendale, NY 11374
(718) 830-7800

E.M.S. International Corp.
225 Broadway
New York, NY 10007
(212) 233-0020
Telex: 42-4138
Cable: EMSINTCO

Agricultural machinery & equipment, construction machinery & supplies, woodworking equipment.

Earlfield, Inc.
11 Fifth Avenue
Pelham, NY 10803
(914) 738-0321
Cable: EARLFIELD PELHAM

Chemical industry equipment & products, food products.

Earthworm Tractor Co., Inc.
495 Ashford Avenue
Ardsley, NY 10502
(914) 693-0400

Electric generators, turbine generator jets, earth moving equipment.

East Europe Domestic International
Sales Corp.
16 West 32nd Street
New York, NY 10001
(212) 947-8585

Economy Export Ltd.
73 Leverett Avenue
Staten Island, NY 10308
(212) 686-3950

Electrical Manufacturers Export
P.O. Box 417
Mount Kisco, NY 10549
Telex: 13-1461
Cable: BERLAGE MOUNTKISCO

Electric energy equipment, health care equipment, laboratory & scientific instruments.

Eles International Trading Co.
41 Union Square
New York, NY 10003
(212) 242-4058

Elfa Trading Co.
29 West 36th Street
New York, NY 10018
(212) 947-7779

Elmesa Trading Corp.
345 Park Avenue
New York, NY 10154
(212) 421-0772

Elmi Inc.
516 Fifth Avenue, Suite 1003
New York, NY 10036
(212) 827-0130

Miscellaneous products.
Area: Worldwide

Entrade International Ltd.
630 Fifth Avenue
New York, NY 10111
(212) 307-7510

Equipment & Parts Export, Inc.
745 Fifth Avenue, Suite 1114
New York, NY 10022
(212) 753-9730
Telex: 66-1569 EPEI

Heavy construction machinery & spare parts, agricultural products.

Burgi Ertel
4 Park Avenue
New York, NY 10016
(212) 532-4947

Chemical fibers & paper & allied products, timber & wood, food products, miscellaneous products.
Area: Worldwide

Esquire Industries, Inc.
65 Central Park West
P.O. Box 414
New York, NY 10023
(212) 873-5988
Telex: 42-4767
Cable: BEESBEE NEWYORK

Textiles, apparel.

Euram Sales Corp.
2316 Lodovick Avenue
Bronx, NY 10469
(212) 863-1399
Cable: EURAMSALES N.Y.

Computers & peripherals.

Eurosales Management and Marketing Corp.
1114 Avenue of the Americas
New York, NY 10036
(212) 512-9860
Telex: ITT 42-3140 ESNY UI

Consumer goods, light industrial products.

Ex-Ex, Inc. (Exuma Exports)
648 Broadway, Room 401B
New York, NY 10012
(212) 995-2286

Appliances, foodstuffs, consumer goods.
Areas: West Africa, Middle East, Singapore, Bangladesh

Eximpco Canada, Inc.
401 Broadway
New York, NY 10013
(212) 291-3125

Eximplast Corp.
350 Fifth Avenue, Suite 6304
New York, NY 10118
(212) 239-7172

Synthetic resins, furniture, sporting goods, building materials, foundry machinery, boat building equipment, communication equipment.

Export Agencies International Corp.
55 N. Main Street
P.O. Box 900
Freeport, NY 11520
(516) 546-4700

Automotive parts & accessories, communication equipment.

Export Import Services, Inc.
40 Rector Street
New York, NY 10006
(212) 406-1909

Export Purchasing Corp.
5 West 45th Street
New York, NY 10036
(212) 719-3864
Telex: 23-9577 IGS UR

General merchandise.

Export Technicians, Inc.
375 North Broadway
Jericho,NY 11753
(516) 931-3134

Electronic components, building materials, plumbing supplies, electrical lighting equipment, heating, ventilating & air-conditioning equipment, generators, fire security equipment.

Exportise International, Inc.
129 East 17th Street
New York, NY 10003
(212) 460-5080

Exportos India
589 Eighth Avenue
New York, NY 10018
(212) 564-6611

Fallek Chemical Corp.
460 Park Avenue
New York, NY 10022
(212) 752-0250

Chemicals.

Fenesty, Inc.
98 Cutter Mill Road
Great Neck, NY 11021
(516) 829-4702

Paper & paperboard, pulp mill products, plastic resins, scrap metal.

Ferrex International, Inc.
253 Broadway
New York, NY 10007
(212) 962-3631

Welding apparatus, exhaust & ventilation fans, farm equipment, construction & road building machinery, industrial machinery, automotive parts & accessories, materials handling equipment, housewares.
Area: Worldwide

Find Enterprises
120 Wall Street
New York, NY 10005
(212) 269-5236

Marc J. Fisher, Inc.
466 Broadway
New York, NY 10013
(212) 966-2534

Wool fabric, synthetic fabrics.

Fiske Industries, Inc.
14 Yale Drive
New City, NY 10956
(914) 634-5099
Telex: 22-6000 ETLX UR FISKE

Health & beauty aids, diet aids, vitamins, analgesics.

Fleetwood International
88 Pine Street
New York, NY 10005
(212) 425-2100
Telex: RCA 23-2072
Cable: FLEET INTL

Commercial refrigeration equipment, other refrigeration systems, transportation equipment,

Florentina Import & Export, Inc.
605 Park Avenue
New York, NY 10021
(212) 744-3034

Forbex Corp.
150 Fifth Avenue
Pelham, NY 10803
(914) 738-2400
Telex: 13-1442 PELM
Cable: FORBEX PELHAM

Carpets, process control instruments, plastic film, synthetic upholstery textiles, housewares.

Franco Trading Co.
1140 Broadway
New York, NY 10001
(212) 685-8693

Fratelli Ricatto Import & Export Co., Inc.
391 Leonard Street
Brooklyn, NY 11211
(718) 387-0702

Used clothing.

Frere Bourgeois (USA)
919 Third Avenue
New York, NY 10022
(212) 752-7350
Telex: RCA 23-4562
Cable: FREBOURG NEWYORK

Metals, printing equipment & supplies.

French American Exchange, Inc.
36 West 44th Street
New York, NY 10036
(212) 575-0733

B. Freudenberg, Inc.
50 Rockefeller Plaza
New York, NY 10020
(212) 757-9130

Computers & peripherals, electronic industry equipment.

Gregory Friedrichs, Inc.
1200 Fifth Avenue
New York, NY 10029
(212) 876-8180

Fuji International, Inc.
303 Fifth Avenue
New York, NY 10016
(212) 683-3955

All types of products.
Area: Japan

GAL Marketing USA Corp.
342 Madison Avenue
New York, NY 10173
(212) 687-3900

GEO Resources Corp.
One World Trade Center
New York, NY 10048
(212) 466-0872

G&S Merchandising Corp.
525 Broadway
New York, NY 10013
(212) 925-6952

General merchandise.
Area: Latin America

Gaffney-Kroese Electric Supply Corp.
51-53 Leonard Street
New York, NY 10013
(212) 925-2700

Electric lighting equipment, industrial controls.

Gamell Assocs. International, Inc.
350 Fifth Avenue
New York, NY 10118
(212) 695-1004

Gate Group U.S.A., Inc.
75 Varick Street
New York, NY 10013
(212) 966-8995

Graphic arts & related equipment & products.

Gelb Sales Co.
137 Essex Street
New York, NY 10002
(212) 475-7940

Housewares.

Gemini International Group, Ltd.
8 West 36th Street
New York, NY 10018
(212) 239-4311

General Business Corp. for International Trade
401 Broadway
New York, NY 10013
(212) 226-6933

General Electric Trading Co.
570 Lexington Avenue
New York, NY 10019
(212) 836-2000

General trading company.

J. Gerber & Co., Inc.
855 Avenue of the Americas
New York, NY 10001
(212) 613-1100

Meat products, poultry, machinery, automotive parts & accessories, safety equipment, air conditioners & refrigerators, stoves, household appliances, consumer goods.
Area: Worldwide

Geveke & Co. International, Inc.
230 Park Avenue
New York, NY 10017
(212) 661-5590

Industrial machinery & equipment.

Gibbons Co.
605 Madison Avenue
New York, NY 10022
(212) 838-1441

Gilman Products International, Inc.
333 Jericho Turnpike
Jericho, NY 11753
(516) 933-7830

Grocery supplies & miscellaneous products, foodstuffs.
Area: Worldwide

Global Enterprises
1306 Chisholm Street
Bronx, NY 10459
(212) 542-3888

Cosmetics, hair care products, watches & clocks, electrical products, audio/visual items, toys, office supplies, hospital supplies, farm equipment, foodstuffs, automotive parts & accessories, machinery parts.

Global United Marketing, Inc.
100 Church Street, Suite 1507
New York, NY 10008
(212) 285-8043

Farm & garden machinery, construction & related machinery, radio & TV receiving equipment, communication equipment, medical instruments & supplies, refrigeration & heating equipment.

Globe Trading & Export Co.
156 Fifth Avenue
New York, NY 10010
(212) 243-5448

Globe Trotter Export Co.
41 First Avenue
New York, NY 10003
(212) 982-0637

Golden Sea International Corp.
1201 Broadway
New York, NY 10001
(212) 689-9351

Gordon International
310 Madison Avenue
New York, NY 10017
(212) 697-0505
Telex: 23-6771 TMG UR
Cable: TEDGORD

Electronic components.

Gramercy Trading Co., Inc.
266 Water Street
New York, NY 10038
(212) 964-1865

Great Japan Intertrade
165 West 46th Street
New York, NY 10036
(212) 398-1730

Great Northern Overseas Corp.
450 Park Avenue
New York, NY 10022
(212) 832-7373

Greater New York Trading Co.
81 Canal Street
New York, NY 10002
(212) 226-8850

P.F. Greene
149 Raritan Avenue
Staten Island, NY 10304
(718) 351-6242

Dental alloys.

Gronel Co., Ltd.
159 Main Street
P.O. Box 338
Mount Kisco, NY 10549
(914) 241-2340

Refrigeration & air-conditioning equipment, water conditioners, metal treating equipment, wire.

Guardian Export Corp.
401 Broadway
New York, NY 10013
(212) 226-0200

Gulcraft Trading Corp.
350 Fifth Avenue
New York, NY 10018
(212) 564-0306

Gulistan Trading Corp.
350 Fifth Avenue, Suite 4520
New York, NY 10118
(212) 564-0306

Food products.

Gurevich Co.
2 West 32nd Street
New York, NY 10001
(212) 244-4690
Cable: PERFECTUMB

Textiles, apparel.

H. Interdonati, Inc.
99 Powerhouse Road
Roslyn Heights, NY 11577
(516) 367-6613

Pharmaceuticals, vitamins, industrial inorganic chemicals.

HJB Trading Corp.
60 East 42nd Street
New York, NY 10165
(212) 687-4660

Haitian International Trading Corp.
1133 Broadway, Suite 1211
New York, NY 10010
(212) 620-9796

Official trading company of the government of Haiti.

Hall & Reis, Inc.
94-39 44th Avenue
Elmhurst, NY 11373
(718) 458-2567

Oil field machinery & equipment, mining machinery & equipment, welding apparatus, electrical construction materials, construction equipment, power hand tools, marine equipment, chemicals.
Area: Worldwide

Hallmarkets International, Ltd.
26 Broadway, Suite 1361
New York, NY 10004
(212) 668-0023

Industrial time clocks, locks & security equipment, computers & peripherals, office equipment,
Areas: Europe, Far East, Israel, Australia, El Salvador

A.J. Halpern
225 Broadway
New York, NY 10007
(212) 619-5868

Hammerl Davis International, Inc.
100 Park Avenue, 17th Floor
P.O. Box 2571
New York, NY 10163
(212) 692-4720

Chemicals, plastics, pulp, paper products, industrial products, consumer products.
Area: Worldwide

Handex Trading Corp.
50 East 42nd Street
New York, NY 10017
(212) 490-5693

Elof Hansson, Inc.
200 Park Avenue, 56th Floor
New York, NY 10166
(212) 949-1700
Telex: 42-6018

Pulp & paper.

Harada Sang Yo Kaisha, Ltd.
370 Lexington Avenue
New York, NY 10017
(212) 685-6147

Harbor International Trade, Inc.
One World Trade Center, Suite 8817
New York, NY 10048
(212) 323-8088

Electronics, telecommunication equipment, medical equipment, safety equipment, measuring instruments, pollution control equipment.
Areas: Europe, Far East

Harbor Seafood
969 Lakeville Road
New Hyde Park, NY 11040
(516) 775-2400

Seafood.
Area: Europe

Hariton Machinery Co., Inc.
P.O. Box 169
Rockville Centre, NY 11571
(516) 766-0155

Metalworking machinery, machine tools, industrial machinery.

M.W. Hardy & Co., Inc.
111 Broadway
New York, NY 10006
(212) 964-1550
Telex: 23-5642
Cable: HARDYACE NEWYORK

Agricultural machinery & equipment, chemicals, health care supplies.

Hassall International Trading Co.
Cantiague Rock Road
Westbury, NY 11590
(516) 334-3366

Area: Worldwide

Isham Hayes & Co., Inc.
156 Fifth Avenue
New York, NY 10010
(212) 691-8080

Industrial machinery & equipment.

Henley Overseas Sales, Inc.
750 Third Avenue
New York, NY 10017
(212) 986-5544
TWX: 710-581-6572
Cable: HENLEYSALE NEWYORK

Electronic components, housewares.

Hop Sen International Co.
One Pennsylvania PLaza
New York, NY 10119
(212) 564-0470

Horvarth Trading Co.
654 Madison Avenue
New York, NY 10021
(212) 759-3131

T.G. Howland Co., Inc.
150 Fifth Avenue, Suite 910
New York, NY 10011
(212) 929-1120

Toys & games, children's outerware, sports & exercise equipment, paper tableware, dishware, glassware, gift wrapping paper.

Hua Shak Co (USA), Inc.
570 Seventh Avenue, Suite 302
New York, NY 10018
(212) 382-1200
Telex: 64-9503 ESHAKINT

Textiles & garments machinery, audio equipment, medical equipment, telecommunication equipment, general industrial equipment.

Hubar Marketing Co.
P.O. Box 1954
Madison Square Station
New York, NY 10159
(212) 994-5800

Medical disposables, cosmetics, personal computers, sheepskin products, eelskin leather accessories.

Harry Hyman & Son, Inc.
254 West 54th Street
New York, NY 10019
(212) 247-1726

Aluminum cookware, table glassware, residential electric lighting fixtures.

ICC Export Corp.
720 Fifth Avenue
New York, NY 10019
(212) 903-1700
Telex: ITT 42-0778
RCA 23-4194
Cable: ICCTRADE

Chemical industry equipment, chemicals, raw materials.

I.R.A.S. Development Corp.
34 South Broadway
White Plains, NY 10601
(914) 761-6767
Telex: WUI 13-7347
Cable: IRAS WHITEPLAINSNY

Food processing machinery & equipment, production machinery.

Ice Export Sales
390 Plandome Road
P.O. Box 11
Manhasset, NY 11030
(516) 365-5660

Road building equipment & parts, mining equipment & parts, construction & related machinery, crushing equipment & parts, roller & ball bearings, conveyor equipment & parts.

Idea Link, Inc.
645 Fifth Avenue
New York, NY 10022
(212) 644-3711

Imco Overseas, Inc.
19 Rector Street
New York, NY 10006
(212) 344-5222

Marine hardware, boat building equipment, fishing tackle, bottled & canned soft drinks.

Imperial Trading Co.
114 East 32nd Street
New York, NY 10016
(212) 532-7711

Indamerica International, Inc.
245 Fifth Avenue, Suite 2104
New York, NY 10016
(212) 213-6630

Automotive & industrial products.
Area: Worldwide

Intecco International Corp.
P.O. Box 2394
Grand Central Station
New York, NY 10163
(212) 687-3895

Commercial refrigeration equipment, commercial cooking equipment, mortuary refrigerators.

Inter-Technical Export Corp.
One Bridge Street
P.O. Box 23
Irvington, NY 10533
(914) 591-8822
TWX: 710-564-0802

Electrical industry production & test equipment, fire control instruments, optical assemblies, optical coatings, magnets.

Intercontinental Export Corp.
135 West 30th Street
New York, NY 10001
(212) 244-4064

Interglobe Associates, Inc.
579 Ft. Washington Avenue
New York, NY 10033
(212) 923-5630

Intermetra Corp.
11 Park Place, Room 1707
New York, NY 10007
(212) 349-7630

Computers, electronic components & accessories, communication equipment, medical & scientific instruments & apparatus.

International Business & Industrial Corp.
47-08 90th Street
Elmhurst, NY 11373
(718) 699-5495

Health care equipment & supplies, printing equipment & supplies.

International Commercial Resources, Ltd.
200 Park Avenue
New York, NY 10166
(212) 687-2606

International Commodities Export Co.
717 Westchester Avenue
White Plains, NY 10604
(914) 683-8000
Telex: ITT 42-0258
Cable: ACLICEC NEWYORK

Fertilizers, fertilizer raw materials, chemicals, industrial machinery & equipment, mining equipment, feed stuffs & grains.
Area: Worldwide

International Export & Finance Co.
1270 Avenue of the Americas
New York, NY 10020
(212) 586-0523

International Farmers Grain
460 West 34th Street
New York, NY 10001
(212) 947-8585

Semiconductors, fertilizers, grain mill products, coal, building materials, steel & aluminum.

International Marketing Management
62-71 Douglaston Parkway
Douglaston, NY 11362
(718) 224-5216
Telex: 42-0260 LUNDAHL ITT
Cable: WARLUND NEWYORK

Agricultural machinery & equipment, automotive parts & accessories, construction machinery, building supplies, mining equipment, safety & security equipment.

International New Products Resources, Inc.
One World Trade Center, Suite 8817
New York, NY 10048
(212) 323-8114

International Solgo, Inc.
1745 Hempstead Turnpike
Elmont, NY 11003
(516) 675-3555

Major & small appliances, TVs, audio equipment.

International Trading Partners, Inc.
11 East 44th Street
New York, NY 10017
(212) 972-0755

Interroyal Hospital Supply Corp.
One Park Avenue
New York, NY 10016
(212) 686-3500

Hospital furniture, beds & cabinets, medical equipment & instruments, metal shelving, wood partitions.

Intex Corp.
509 Madison Avenue
New York, NY 10022
(212) 308-9782

Intra-World Export Co., Inc.
286 Fifth Avenue
New York, NY 10001
(212) 736-4044

C. Itoh & Co. (America) Inc.
335 Madison Avenue
New York, NY 10017
(212) 953-5200

General trading company; all types of products.
Area: Worldwide

JPM Co.
350 Fifth Avenue
New York, NY 10118
(212) 564-4328

Henry R. Jahn & Son, Inc.
253 Broadway
New York, NY 10007
(212) 349-8040
Telex: RCA 22-2070
WU 12-8176
Cable: EPIGLOTTIS

Material handling equipment, elevated work platforms, foundry & factory maintenance equipment, mining equipment, aviation equipment, construction equipment, sanitation industry machines, fire-fighting equipment.

A. Janes
117-14 Union Turnpike
P.O. Box 276
Kew Gardens, NY 11415
(212) 261-9898
Cable: JACTIMBER

Paper & paper products.

Harry Jitch & Sons
108 Cortelyon Road
Brooklyn, NY 11218
(718) 435-0666

Health & beauty products, apparel & footwear, housewares, toys & games, electronics, tools, foodstuffs.
Area: Worldwide

Jonas Aircraft and Arms Co., Inc.
225 Broadway
New York, NY 10007
(212) 619-0330

Ordnance & accessories, air rifles, aircraft parts & equipment, fire fighting equipment & parts, fishing tackle & equipment, tear gas devices & equipment, tear gas.

John Jovino Co., Inc.
5 Centre Market Place
New York, NY 10013
(212) 925-4881

Small arms.

K.J., Inc.
272 Eighth Avenue
New York, NY 10011
(212) 627-1963

Kaiser International, Inc.
One World Trade Center, Suite 7967
New York, NY 10048
(212) 466-6000

Chemicals, scrap metals & base metals, plastic resins & scrap, waste paper.

Kalgas International, Inc.
220 Fifth Avenue
New York, NY 10001
(212) 683-5881

Energy industry machinery & equipment, housewares, restaurant & hotel equipment, sports & recreation products, general merchandise.

Kanematsu-Gosho (USA), Inc.
1133 Avenue of the Americas
New York, NY 10122
(212) 704-9400
Telex: WUI 13-0707
TWX: 710-991-9483

Machinery, electronics, metals, textiles, foodstuffs, petroleum, chemicals, paper products, general merchandise.

Kay El Trading, Inc.
1182 Broadway
New York, NY 10001
(212) 696-4038

Kempire Exports, Inc.
80 Wall Street
New York, NY 10005
(212) 344-3366

Kenclaire Electrical Agencies, Inc.
714 Old Country Road
Westbury, NY 11590
(516) 333-7373

Electric lighting fixtures & components, electric lighting & wiring equipment.

Kenroy Export Electrical Corp.
189 Main Street
Northport, NY 11768
(516) 754-2333

Electric lighting & wiring equipment.

Keystone Commercial Corp.
39 West 32nd Street
New York, NY 10001
(212) 239-0140

Kilobytes, Inc.
111 Main Street
Port Washington, NY 11050
(516) 944-5190

Computer floppy disks, video cassettes, audio cassettes, computer tape.

Kingson International Co., Inc.
550 Mamaroneck Avenue
Harrison, NY 10528
(914) 698-8304

Commercial cooking equipment, commercial laundry equipment.

Kinsho International Corp.
80 Pine Street
New York, NY 10005
(212) 269-8600

Iron, steel, non-ferrous metals.

Kishel Brothers Trading Co.
215 Church Street
New York, NY 10013
(212) 431-8777

Klinger International Export
60 East 42nd Street
New York, NY 10165
(212) 682-0448

Henry Knese, Inc.
22-14 119th Street
College Point, NY 11356
(718) 353-9300

Metalworking machinery & equipment, electrical motors & generators, pumps & pumping equipment.

Kraemer Mercantile Corp.
186 Fifth Avenue
New York, NY 10010
(212) 206-0404

Appliances, housewares, toys, miscellaneous products.
Area: Worldwide

Lagana Export Co., Inc.
One World Trade Center
New York, NY 10048
(212) 432-1962

Hubert Lando International, Inc.
1529 Jericho Turnpike
New Hyde Park, NY 11040
(516) 354-8100

Laboratory instruments, medical & hospital equipment, optical instruments, pharmaceuticals.

Laster Export-Import Corp.
95 Madison Avenue
New York, NY 10016
(212) 689-2200

Construction machinery, building supplies, housewares, marine equipment, sports & recreation products.

Larm Export Co.
401 Broadway
New York, NY 10013
(212) 925-5087

Latin American Trading Co., Inc.
124 West 30th Street
New York, NY 10001
(212) 868-2452

T.T. Lee Associates, Inc.
39 West 32nd Street, 8th Floor
New York, NY 10001
(212) 594-0988

Non-rubber footwear, watches & clocks, toys, electric lamp parts, cosmetics.

Lee Yuen Fund Trading Co., Inc.
125 West 29th Street
New York, NY 10001
(212) 594-9595

Lee's Trading Co., Inc.
448 Greenwich Street
New York, NY 10013
(212) 966-5362

Leico Industries, Inc.
250 west 57th Street
New York, NY 10107
(212) 765-5290

Primary metal products.

Lendt & Co., Inc.
60 East 42nd Street
New York, NY 10017
(212) 687-5671
Telex: 14-7225
Cable: LENDTCOMP NEWYORK

Production machinery & equipment.

Lepetka International, Inc.
P.O. Box 976
Flushing, NY 11354
(718) 961-4060
Cable: LEPETKA NY

Construction machinery, building supplies, safety & security equipment.

Level Export Sales Corp.
1460 Broadway
New York, NY 10036
(212) 354-2600

M. Liddell, Inc.
1140 Avenue of the Americas
New York, NY 10036
(212) 575-1480

Silica, resins, talc, paint additives, sports equipment.

Felix Lilienthal & Co., Inc.
417 Fifth Avenue
New York, NY 10016
(212) 889-9200

Lincoln Exim Corp.
127 East 59th Street
New York, NY 10022
(212) 759-0950

Lindeco International
34-03 Vernon Blvd.
Long Island City, NY 11106
(516) 274-7164
Telex: WUI 62-0440
RCA 23-617
Cable: LINDECOIN NEWYORK

Automotive parts & accessories.

Lita Trading Corp.
1160 Broadway
New York, NY 10001
(212) 889-8936

Lobel Chemical Corp.
100 Church Street
New York, NY 10007
(212) 267-4265

Organic pesticides & insecticides, herbicidal preparations, fungicides, chemicals.

M.G. Chemical Co., Inc.
29 Broadway, Suite 1609
New York, NY 10006
(212) 269-5533

Plastic material, synthetic rubber, industrial inorganic chemicals, agricultural chemicals, fertilizers, pharmaceuticals.

M.I.X. International
160 East 48th Street
New York, NY 10017
(212) 888-4321

Musical instruments.
Area: Europe

Macdil Enterprises, Inc.
109 West Penn Street
Long Beach, NY 11561
Telex: 96-0260 MACDILENT LBCH
Cable: MACDIL LONGBEACHNY

Chemical industry equipment, chemicals.

Maclen Trade Industries Corp.
115 East 89th Street
New York, NY 10128
(212) 534-3638

Magna Automotive Industries Corp.
999 Central Avenue
Woodmere, NY 11598
(516) 295-0188
Cable: MAGNAUTO WOODMERENEWYORK

Automotive parts & accessories.

Manhattan Commercial Corp.
115 S. Corona Avenue
P.O. Box 9
Valley Stream, NY 11582
(516) 872-8820
Telex: 14-4616

Household appliances, utensils, glassware, hotel & restaurant equipment, electrical lighting & wiring equipment.

Manhattan Textile Import & Export Co.
72 Franklin Street
New York, NY 10013
(212) 431-7700

Manufacturers Hanover World Trade
140 East 45th Street
New York, NY 10017
(212) 808-0818

Broad woven fabric, industrial inorganic chemicals, automotive parts, turbines, fertilizers, canned fruits & vegetables.

Markwater Corp.
77 Water Street
New York, NY 10005
(212) 422-1535

Paul Marsh, Inc.
654 Madison Avenue
New York, NY 10021
(212) 759-9060
Telex: 42-0763 PAIMAR
Cable: NYPAIMARS NEW YORK

Chemicals, raw materials.

Martexport, Inc.
183 Madison Avenue
New York, NY 10016
(212) 685-3404

Food products.

Martin Brothers International
60 East 42nd Street
New York, NY 10165
(212) 661-2887

Cigars, crackers.

Marubeni America Corp.
200 Park Avenue
New York, NY 10166
(212) 599-3700

Metals, chemicals, fuels, machinery, marine products, textiles, produce, general merchandise.
Area: Worldwide

Maser Marketing & Services Corp.
1133 Avenue of the Americas
New York, NY 10036
(212) 921-8262

General merchandise.

Matsuzaka Co. America, Inc.
489 Fifth Avenue
New York, NY 10017
(212) 557-6170

Raw materials, industrial materials, machinery.

Melior Products Co., Inc.
303 Fifth Avenue
New York, NY 10016
(212) 684-2492
Cable: MELIOREX

Computers & peripherals.

R.I. Mendels Co.
21 Gray Oaks Avenue
Yonkers, NY 10710
(914) 965-4400

Communication equipment, electronic components, electronic industry production equipment.

Merchandise Export Corp.
350 Fifth Avenue
New York, NY 10118
(212) 563-3080

Meridian Synapse Corp.
310 Madison Avenue
New York, NY 10017
(212) 206-1920
Telex: 42-4709 HWLD
Cable: MERIDFORSA VIA WUI

Health care products, audio-visual equipment, pollution control equipment, automotive parts & accessories, aviation equipment, general industrial machinery & equipment, laboratory & scientific instruments, printing equipment & supplies, restaurant & hotel equipment, recreational products, textiles & apparel, food products, consumer goods, general merchandise.
Area: Worldwide

Meridien Marketing Corp.
126 East 56th Street
New York, NY 10022
(212) 753-9595

Construction machinery, steam cleaning machines, kitchen woodenware, glassware, plastic dinnerware.

C.J. Merola, Inc.
82 Beaver Street
New York, NY 10005
(212) 422-4970

Automotive parts & accessories, industrial machinery & equipment.

Messina & Zucker, Inc.
261 Fifth Avenue
New York, NY 10016
(212) 889-3750

Towels, sheets, blankets, comforters, sleeping bags.

Metallgesellschaft Trading Corp.
520 Madison Avenue
New York, NY 10022
(212) 715-5200

Middleeast Trading & Services, Inc.
114 Liberty Street
New York, NY 10006
(212) 732-2333

Midland International Trade Services
(USA) Corp.
560 Lexington Avenue
New York, NY 10022
(212) 758-2100

Midlantic Trade Co.
164 West 79th Street
New York, NY 10024
(212) 877-3188

Mikado International, Inc.
870 Broadway
New York, NY 10003
(212) 460-5376

Mileace General Trading USA, Inc.
1225 Broadway
New York, NY 10001
(212) 481-0955

Millimeter Industrial Supply Corp.
10 Lucor Drive
Deer Park, NY 11729
(516) 231-1510

Metal fasteners, industrial supplies.

Milshire International Corp.
102 Franklin Street
New York, NY 10013
(212) 226-2642

Miltan Export Corp.
372 Broadway
New York, NY 10013
(212) 349-2777

Textiles, cosmetics & toilet preparations, electric distributing transformers, electric lighting & wiring equipment.

H. Min Ho
40 East 49th Street
New York, NY 10017
(212) 838-3667

Minthorne International Co., Inc.
2200 Shames Drive
Westbury, NY 11590
(516) 334-3303

Communication equipment, electronic components, electronic industry production equipment, industrial machinery & equipment, health care equipment & supplies.

Mitchell Trading Co.
37 West 26th Street
New York, NY 10010
(212) 532-3044

Mitsubishi International Corp. 520 Madison Avenue New York, NY 10022 (212) 605-2000	General trading company; all types of products. Area: Worldwide
Mitsui & Co. USA, Inc. 200 Park Avenue New York, NY 10166 (212) 878-4000	General trading company; all types of products. Area: Worldwide
Mollendo Equipment Co., Inc. 11-43 45th Avenue Long Island City, NY 11101 (212) 729-2333 Telex: WU 12-7078 RCA 23-3304	Spare parts for trucks, tractors, locomotives & airplanes, oil drilling & gas exploration equipment, electronic instruments, tools.
William G. Moore & Son Inc. of Del. 482 Manor Road G.P.O. Box 1278 Staten Island, NY 10314 (718) 447-3988	Wood poles & piling, sawmill & planing mill products, plywood & molding, treated lumber.
Morhan Export Corp. 270 Newton Road Plainview, NY 11803 (516) 293-5582	Communication equipment, electronic electronic industry production & test equipment.
Paul E. Moss & Co., Inc. 515 Rockaway Avenue Valley Stream Long Island, NY 11581 (516) 561-2555 Telex: 68-52304 Cable: PAEMOSS	Various types of automotive repair & maintenance equipment, air compressors, steam cleaners, hydraulic presses, garage & service station supplies, tools & accessories. Area: Worldwide
Mundial Export Corp. 501 Fifth Avenue New York, NY 10017 (212) 867-0060 Telex: 23-6243 MEC UR	Apparel & accessories, domestics, textiles, toiletries.
NI World Trading, Inc. 245 Fifth Avenue, Suite 1902 New York, NY 10017 (212) 532-1255	Electric power & distribution transformers, household appliances, office furniture, commercial laundry equipment, lawnmowers, druggist sundries, medical instruments & supplies, waste handling equipment, fire detection equipment, food products, miscellaneous products. Area: Worldwide

Namias Export Agencies, Inc.
432 Park Avenue South
New York, NY 10016
(212) 532-1777

Nanco International, Inc.
305 Fifth Avenue
New York, NY 10016
(212) 213-8820

Nassimi Corp.
185 Madison Avenue
New York, NY 10016
(212) 689-6510
Telex: 62-0724 CONAS

Textile fabrics, artificial leather, yarn.

National Association of Export Companies (NEXCO)
396 Broadway
New York, NY 10013
(212) 966-2271

Automotive parts & accessories, electronic computing equipment, household appliances, industrial inorganic chemicals, construction machinery, industrial machinery, pumps & pumping equipment, canned fruits & vegetables.

New World Research Corp.
One World Trade Center, Suite 1717
New York, NY 10048
(212) 432-1544
Telex: 22-3419 NWR UR

Scientific & laboratory instruments, electric transmission equipment, chemical process equipment.

Niam Corp.
565 Fifth Avenue
New York, NY 10017
(212) 687-0364

Nichimen America, Inc.
1185 Fifth Avenue
New York, NY 10029
(212) 719-1000

Nicoltex Trading Corp.
77 Franklin Street
New York, NY 10013
(212) 966-6002

George Nikiforov, Inc.
200 Park Avenue South, Suite 514
New York, NY 10003
(212) 473-4555

Refrigeration & heating equipment, pumps & related equipment, blowers & fans, environmental water controls, burners & boilers, water conditioners & filters.
Areas: Far East, South America, Saudi Arabia

Ning Wong
34 Bayard Street
New York, NY 10013
(212) 732-0786

Nissho Iwai American Corp.
1211 Avenue of the Americas
New York, NY 10036
(212) 704-6500

Transportation equipment, electronic equipment & parts, commercial machines, chemicals & allied products, lumber, grain & other foodstuffs, textiles, steel & other metals, general merchandise.

Nittsu Shoji Co., Ltd.
300 East 42nd Street
New York, NY 10017
(212) 697-2889

Nobi International Corp.
322 West 57th Street
New York, NY 10019
(212) 586-0544

Noga Commodities Overseas, Inc.
One World Trade Center
New York, NY 10048
(212) 938-8800

Nordex Export Co., Inc.
247 West 30th Street
New York, NY 10001
(212) 736-8847

Northwest Products, Ltd.
118-21 Queens Blvd., Suite 601
Forest Hills, NY 11375
(718) 261-4300
Telex: 42-2941 NPL VI
Cable: LASALLAS NY

Consumer goods, housewares, health care equipment & supplies.

Nozaki America, Inc.
One World Trade Center
New York, NY 10048
(212) 466-1222

OMJ Corp.
301 West 53rd Street, Suite 19F
New York, NY 10019
(212) 265-9509

Agricultural products, refrigeration equipment, computer parts & supplies.
Area: Sub-Saharan Africa.

D.T. O'Connor, Inc.
500 Fifth Avenue
New York, NY 10110
(212) 279-2236

Odraude International Import Export, Inc.
31 West 47th Street
New York, NY 10036
(212) 302-4222

Offi International Buyers Corp.
1220 Broadway
New York, NY 10001
(212) 279-6072

O'Hara International Trading, Ltd.
205 East 63rd Street
New York, NY 10021
(212) 832-1852
Telex: 22-6608 WALL VR

Natural foods & beverages, gift items, sporting equipment, educational toys, training materials, stationery products, miscellaneous goods.
Areas: Europe, Japan

Okusa International Trading Corp.
112 North 12th Street
Brooklyn, NY 11211
(718) 387-5400

Automobile & truck parts, construction & heavy equipment & parts, electronic components, hardware, building supplies & fixtures, consumer industry equipment, textiles, apparel.

Omaco International Corp.
300 Third Avenue
New York, NY 10022
(212) 935-3460

Ominco International, Inc.
225 West 34th Street
New York, NY 10122
(212) 563-3434

Onga America Trading Co., Inc.
260 West 39th Street
New York, NY 10018
(212) 391-2200

Oriental Exporters, Inc.
2 Pennsylvania Plaza
New York, NY 10121
(212) 594-7800

Overseas Development Corp.
380 Lexington Avenue
New York, NY 10017
(212) 682-7975
Telex: 22-4871 OVERDEV

Military equipment, communication systems, security systems.

Overseas European Merchants Export & Import Co.
315 East 74th Street
New York, NY 10021
(212) 879-4230

Oxford International Corp.
401 Broadway
New York, NY 10013
(212) 966-6200

Oxford Trading Corp.
95 Madison Avenue
New York, NY 10016
(212) 679-8253

P.F. World Trade Corp.
453 West 47th Street
New York, NY 10036
(212) 757-5141

PRS - Program Research & Software Corp.
257 Central Park West, #4C
New York, NY 10024
(212) 787-1526

Microcomputer hardware & software, consumer electronics.

Pace International, Inc.
48 East Old Country Road
Mineola, NY 11501
(516) 746-6696
Cable: PACINTERN

Metal plumbing fixtures, vinyl floor tiles, synthetic upholstery fabrics, insulated copper wire, housewares.

Pan American Trade Development Corp.
2 Park Avenue
New York, NY 10016
(212) 481-1800

Steel, lumber & plywood, electrical apparatus, laboratory & scientific instruments, commercial machines, rubber, minerals & ores, vegetable oils.

Pan American Trading Co.
19 Rector Street
New York, NY 10006
(212) 344-1370

Panama Export Co.
1328 Broadway
New York, NY 10001
(212) 947-9192

Pancho International Co.
530 East 83rd Street, Suite 5W
New York, NY 10028
(212) 734-7708

Chemical industry equipment, chemicals, food products.

Perma-Stone International, Ltd.
38 West 32nd Street
New York, NY 10001
(212) 564-1593
Telex: 66-7853
Cable: SOLMERCHAN

Building supplies.

Michael J. Peyraud, Inc.
60 East 42nd Street, Suite 1341
New York, NY 10165
(212) 599-2530

Air-conditioning, heating & refrigeration equipment, residential refrigerators & freezers, compressors, electrical generators, household furniture.

Phillip Brothers, Inc.
1221 Avenue of the Americas
New York, NY 10020
(212) 575-5900

General trading company.

Planet International Export-Import Co., Inc.
200 West 57th Street
New York, NY 10019
(212) 245-0350

Planex International Marketing Corp.
215 Park Avenue South
New York, NY 10003
(212) 777-6116

J. James Plesser, Inc.
54 W. John Street
Hicksville, NY 11803
(516) 822-1913

Pleuss-Stauffer International, Inc.
One World Trade Center, Suite 2173
New York, NY 10048
(212) 466-0550
Telex: WUI 66-7192
Cable: MANOLYTO

Chemicals, raw materials, production machinery & equipment.

Polar Trading Co., Inc.
34 East 51st Street
New York, NY 10022
(212) 371-4330

Power Automotive Industries, Inc.
150 Finn Court
Farmingdale, NY 11735
(516) 694-9161

Combat vehicles, automotive parts, truck & bus bodies.

Premier Products, Inc.
100 West 92nd Street
New York, NY 10025
(212) 496-0099

J.A. Preston Corp.
71 Fifth Avenue
New York, NY 10003
(212) 255-8484

Healthcare equipment & supplies.

Prime Trading Corp.
432 Park Avenue South
New York, NY 10016
(212) 532-1777

Products Exchange Co., Inc.
180 Madison Avenue
New York, NY 10016
(212) 685-6767

R.F.L. International Sales Corp.
P.O. Box 458
Mount Vernon, NY 10551
(914) 668-5710
Cable: LARS

Computers & peripherals, sports & recreation products, consumer goods, general merchandise.

Rachman Bag & Trading Co.
126 Front Street
Brooklyn, NY 11201
(718) 625-1511

Burlap bags, other textile bags, jute products, paperboard boxes, industrial chemicals.

Rafidane Corp.
475 Fifth Avenue
New York, NY 10017
(212) 679-6310

Textiles, coated fabrics.

Read & Emmerich, Inc.
110 West 40th Street
New York, NY 10018
(212) 354-0357
Telex: 23-7795
Cable: WARDUSA

Food products.

Regal Export Co.
453 Broadway
New York, NY 10013
(212) 966-0979

Reid Commercial Assocs., Inc.
200 Park Avenue South
New York, NY 10003
(212) 254-8847

Roatan International Corp.
101 West 30th Street
New York, NY 10001
(212) 279-8530
Telex: 23-7180 ROAT UR
Cable: ROATAN NEWYORK

Consumer goods.

Robot Export, Inc.
122 East 42nd Street
New York, NY 10168
(212) 490-1975

Roburn Agencies, Inc.
111 Eighth Avenue
New York, NY 10011
(212) 989-5939

Electronic parts, communication equipment.

R.A. Rodriguez, Inc.
320 Endo Blvd.
Garden City, NY 11530
(516) 832-2600
Telex: 14-3142
Cable: RODICO GARDEN CITY NEW YORK

Roller & ball bearings, aircraft & electronics sealing devices.

Roltz USA Ltd.
1204 Broadway
New York, NY 10001
(212) 685-4443

Rosco Laboratories, Inc.
36 Bush Avenue
Fort Chester, NY 10573
(914) 937-1300

Theatrical supplies.
Area: Europe

Roston Marketing & Export Co.
622 Broadway
New York, NY 10012
(212) 777-0110

Liquid chilling & filtering equipment, water treatment equipment, voltage protection equipment.
Area: Worldwide

Roxor Corp.
250 West 57th Street
New York, NY 10019
(212) 245-9235
Telex: 42-6851 DHR UI
Cable: ROSDAPLAST

Production machinery & equipment.

S.I.M. International Marketing Corp.
P.O. Box 379
Grand Central Station
New York, NY 10017
(212) 379-0347
Cable: SIMINTMARK NEW YORK

Communication equipment, automotive parts & accessories, construction machinery, building supplies, chemical industry equipment, textiles, sports & recreation products.

SMS Export Corp.
248 East 33rd Street
New York, NY 10016
(212) 684-0633

STS Traders Corp.
1170 Broadway
New York, NY 10001
(212) 696-0355

Sanmar Export Corp.
11 Broadway
New York, NY 10004
(212) 422-1680

Sanmar Tool & Equipment Co., Inc.
6800 Jericho Turnpike
Syosset, NY 11791
(516) 921-6300

Automotive lifts & jacks, automotive engine test equipment, tire recapping & repairing machinery, hand tools, industrial grinding machines, farm spraying equipment.

Saxpo, Inc.
11 Stewart Avenue
Huntington, NY 11743
(516) 549-6900

Electronic computing equipment, engineering & scientific instruments, electrical equipment & supplies, aircraft & parts.

R. & H. Schaefer Industries, Inc.
287 Northern Blvd.
Great Neck, NY 11021
(516) 482-4290

Sewing machine parts & accessories, textile machines, automotive parts & accessories, medical instruments & supplies, cosmetics & toiletries, stationery products, canned fruits & vegetables.

Scharfman Brothers, Inc.
393 Stead
Hempstead, NY 11550
(516) 292-1750
Telex: 96-7725
Cable: SPEARTEX

Synthetic upholstery fabrics, automotive carpeting, furniture hardware, sliding door tracks, key cutting machines & key blanks.

W.P. Schlicht, Inc.
60 East 42nd Street
New York, NY 10165
(212) 682-7950
Telex: 23-0199 SWIFT UR
Cable: SCHLICOM

Agricultural machinery & equipment, construction machinery, building supplies, energy machinery & equipment, food processing & packaging equipment, laboratory & scientific instruments, hotel & restaurant equipment, safety equipment, general industrial machinery & equipment.
Area: Worldwide

Schueler & Co., Inc.
201 Hillside Avenue
Williston Park, NY 11596
(516) 741-7100

Medical instruments & supplies, laboratory & scientific equipment & supplies.

Semack Trading Co., Inc.
19 Rector Street
New York, NY 10006
(212) 344-8046

Shanghai International Corp. - New York
One World Trade Center
New York, NY 10048
(212) 321-3220

Sharboubim International Co.
192-08 90th Avenue
Hollis Park Gardens, NY 11423
(718) 479-3011
Telex: ITT 42-3767 SHI UI
RCA 23-5288 SHAR UR
Cable: SHARIMP NEW YORK

Construction machinery, building supplies, general industrial machinery & equipment, mining equipment, food products.

Shayani Export Co.
233 Broadway
New York, NY 10279
(212) 964-1900

H.D. Sheldon & Co., Inc.
19 Union Square West
New York, NY 10003
(212) 924-6920
Telex: ITT 42-0485
RCA 23-2603
Cable: TENEKA NEW YORK

Refrigeration equipment, commercial kitchen equipment & appliances.
Area: Worldwide

Y. Shiran International
61-25 97th Street
Rego Park, NY 11374
(718) 592-1546

Industrial cleaning chemicals, agricultural chemicals, surgical instruments & hospital supplies, canned specialty foods.

Signo Trading International, Ltd.
208 South 14th Avenue
Mount Vernon, NY 10550
(914) 796-8900

Agricultural machinery & equipment, construction machinery, building supplies, general industrial machinery & equipment, scientific & laboratory instruments, food products.

Sillcox Corp.
733 Third Avenue
New York, NY 10017
(212) 986-2220
Telex: 12-6874
Cable: SILLCOAIR NY

Construction machinery, building supplies, consumer service equipment.

Singer Products Co., Inc.
1010 Northern Blvd.
Great Neck, NY 11021
(516) 466-4600

Battery production equipment, food processing equipment, automotive parts & accessories, metal finishing equipment, process control instruments, photographic finishing equipment & supplies, electronic components.

Sirex, Ltd.
5 Dakota Drive, Suite 203
Lake Success, NY 11042
(516) 328-2400

Construction machinery, oil field & mining equipment, diesel engines & generator sets, metalworking machine tools, electric transmission & distribution equipment, industrial machinery, computer equipment, electronic components & accessories.

M. Sluis Co., Inc.
15 Park Row
New York, NY 10038
(212) 349-0590
Telex: RCA 22-3068
WUI 66-7670
Cable: CINAECO

General merchandise.

Something Positive International Trading, Inc.
497 Sixth Avenue
Brooklyn, NY 11215
(718) 499-7697

Automotive parts & accessories.

Southern Trading Co.
1412 Broadway
New York, NY 10018
(212) 398-0788

Stanton Corp.
119 Lafayette Street
New York, NY 10013
(212) 334-0160

D. Steengrafe & Co., Inc.
26 Broadway
New York, NY 10004
(212) 269-2846
Telex: 23-5452

Heavy manufacturing equipment & parts, automotive parts, electrical equipment parts, dried produce.

Henry Stern & Co., Inc.
183 S. Central Avenue
P.O. Box 248
Hartsdale, NY 10530
(914) 761-4800
Telex: 42-5625
Cable: STERNELEC HARTSDALE

Electrical building & related materials, aviation equipment, industrial machinery & equipment, safety equipment.
Area: Worldwide

Robert Stern Medical Products Corp.
183 S. Central Avenue
Hartsdale, NY 10530
(914) 761-6969
Telex: 13-1533 STERNCO HART
Cable: STERNELEC HARTSDALE

Health care equipment & supplies.

Sumitomo Corp. of America
345 Park Avenue
New York, NY 10154
(212) 207-0700

General trading company.

Suvico, Inc.
250 West 57th Street
New York, NY 10107
(212) 246-4450

Syntra, Ltd.
505 Eighth Avenue, 15th Floor
New York, NY 10001
(212) 714-0440

Computer software packages for export operations.

Taiwan Taipei Trading Co., Inc.
12 West 37th Street
New York, NY 10018
(212) 714-0325

Tamtons International Trade Links
1123 Broadway
New York, NY 10010
(212) 691-4077

Tanbank International
182 East 95th Street, #25G
New York, NY 10128
(212) 702-6018

Electronic computing equipment, automobile bodies.

Taxila Trading Corp.
143-05 41st Avenue, Suite 5L
Flushing, NY 11355
(718) 939-9350

Techen Export Co. of America, Inc.
274 Madison Avenue
New York, NY 10016
(212) 686-0260

Technitron, Inc.
745 Fifth Avenue
New York, NY 10151
(212) 758-2790

Technomaster International Corp.
254 West 54th Street, 16th Floor
New York, NY 10019
(212) 581-9734

Electric heating equipment, turbine generator sets & parts.

Tecton International, Inc.
315 East 86th Street
New York, NY 10028
(212) 860-5334

Telesco Overseas, Inc.
351 Larkfield Road
East Northport, NY 11731
(516) 266-5000

Communication equipment, electronic components & accessories, communication test equipment.

Temtron Electronics, Ltd.
15 Main Street
East Rockaway, NY 11518
(516) 599-6400

Electronics, closed circuit TV systems, cable TV equipment & spare parts.

Tenco Trading Co.
11 John Street, Room 801
New York, NY 10038
(212) 406-0040

Office & computing machinery, air-conditioning equipment & dehumidifiers, medical instruments & supplies, safes & vaults, cash registers, artificial flowers.

Terrile Export & Import Corp.
200 Madison Avenue
New York, NY 10016
(212) 679-0846

Texware Exports, Inc.
1407 Broadway
New York, NY 10018
(212) 391-4370

Thanks International Trading Corp.
301 West 53rd Street
New York, NY 10019
(212) 490-1430

P.L. Thomas Paper Co., Inc.
393 Seventh Avenue
New York, NY 10001
(212) 947-7475
Telex: ITT 42-2004 PLTP UI
RCA 22-4166 SVPGUM
Cable: THOMASCO

Printing supplies.

Top Fabrics Export, Inc.
401 Broadway
New York, NY 10013
(212) 925-1890

Trade Services International
50 West 34th Street
New York, NY 10001
(212) 279-2814

Traders International
183 Madison Avenue
New York, NY 10016
(212) 696-4094

Tradeway International
261 Madison Avenue
New York, NY 10016
(212) 682-9100

Tradex International
505 Northern Blvd.
Great Neck, NY 11021
(516) 829-3855

Metal valves & fittings, steel pipes & tubes, plastic pipes & fittings, steel shapes & plates, pumps, compressors & parts, industrial inorganic chemicals.

Trans Bulk Commodities, Inc.
211 East 51st Street
New York, NY 10022
(212) 752-4175

Trans-Nation Trade Co.
11 Park Place
New York, NY 10007
(212) 406-2233

Transaero, Inc.
80 Crossways Park Drive
Woodbury, NY 11797
(516) 921-7400

Aircraft parts, engines, & accessories, scientific flight instruments, aviation communication equipment, safety equipment, ground support trucks & trailers.

Transamerasia, Inc.
135 West 29th Street
New York, NY 10001
(212) 947-3535

Transcapital International, Inc.
200 Park Avenue
New York, NY 10166
(212) 818-0900

Transcrest Trading, Inc.
315 East 68th Street
New York, NY 10021
(212) 819-1210

Transpacific Export & Import Corp.
350 Fifth Avenue
New York, NY 10118
(212) 967-8997

Transportation Parts Co. of New York
540 Broad Hollow Road
Welville, NY 11703
(516) 293-7000
Telex: 96-7821
Cable: TRANSPORTS HUNTINGTON
NEW YORK

Automotive parts & accessories.

Trisphere International Commerce, Ltd.
12 West 37th Street
New York, NY 10018
(212) 736-4229

Trojan Export & Import Corp.
270 West 39th Street
New York, NY 10018
(212) 736-4620

Unitechna Export-Import, Inc.
820 Second Avenue
New York, NY 10017
(212) 867-4655

U.S. Export Marketing Group, Inc.
256 Oak Tree Road
Tappan, NY 10983
(914) 365-2800

Medical equipment, surgical disposables, laboratory & scientific equipment, mobile hospital systems.
Areas: Europe, Middle East, Far East

U.S. Medical Export Co., Inc.
37-08 34th Street
P.O. Box 1547
Long Island City, NY 11101
(516) 786-0638
Telex: 42-6439 USME UI
Cable: FIREBIRD NEW YORK

Medical equipment & supplies.

U.S. Trade & Marketing Services, Ltd.
200 Park Avenue
New York, NY 10166
(212) 986-4156

United Trading Co.
217 Broadway
New York, NY 10007
(212) 619-3710

Unitex Marketing Corp.
101 Park Avenue
New York, NY 10006
(212) 557-1441

Unitra Trading, Inc.
39 West 32nd Street
New York, NY 10001
(212) 736-0502

Unitraders International
305 Madison Avenue
New York, NY 10165
(212) 972-6509

Consumer products.
Area: Latin America

Universal Export Agencies
432 Park Avenue South
New York, NY 10016
(212) 532-1777
Telex: ITT 42-0141
Cable: VERSALEX NEWYORK

Hair accessories, cosmetic bags & accessories, lace goods, men's & boy's suits, coats & accessories, buttons, buckles & zippers, stainless steel silverware.

Universal Impex Corp.
350 Fifth Avenue
New York, NY 10118
(212) 563-7777

Universal Sports Corp.
21 West 40th Street
New York, NY 10018
(212) 730-0606

Sporting & athletic goods, athletic clothing.

University Trading Corp.
43 Park Place
New York, NY 10007
(212) 732-7030

Valsan International Corp.
254 West 54th Street
New York, NY 10019
(212) 581-9672
Telex: 42-4733
Cable: COVALSAN

Industrial machinery & equipment.

Vanguard International Management Services, Inc.
421 East 84th Street, Suite 1F
New York, NY 10028
(212) 734-3972

Computer hardware, software & peripherals, high technology products.
Areas: Western Europe, Middle East, Far East, Australia

J. Vellve, Inc.
61 Hilton Avenue
Garden City, NY 11530
(516) 741-4550
Cable: VELLVE GARDENCITY NEWYORK

Audio-visual equipment, laboratory & scientific instruments.

Vencol International Corp.
150 East 58th Street
New York, NY 10155
(212) 223-1020

Verde America, Inc.
70 East 42nd Street
New York, NY 10017
(212) 557-1510

Victoria Export Corp.
104 West 29th Street
New York, NY 10001
(212) 564-9391

Vima Trading Co., Inc.
1261 Broadway
New York, NY 10001
(212) 684-3534

Voltas International
101 Park Avenue
New York, NY 10178
(212) 557-8393

WMW Export-Import, Inc.
820 Second Avenue
New York, NY 10017
(212) 867-2387

Wallach-Gracer Export Corp.
350 Fifth Avenue
New York, NY 10118
(212) 564-5490

Walpex Trading Co., Inc.
1133 Avenue of the Americas,
Suite 3131
New York, NY 10036
(212) 921-8260

Steel, mining equipment, oil & gas equipment, railway transportation equipment, construction machinery, power plant equipment, computers, pulp & paper.

Walsen Consolidated Mercantile Co.
401 Broadway
New York, NY 10013
(212) 966-0260
Telex: 23-5150
Cable: WALCONSOL

Coated fabric for shoes, coated paper linings for shoes & luggage, production supplies.

Phillip Wedeen Corp.
240 East 27th Street
New York, NY 10016
(212) 686-0343
Telex: 23-6365 PWC UR
Cable: WEDEENPHIL NEWYORK

Textiles.

Weft Industries, Inc.
368 Broadway
New York, NY 10013
(212) 267-0320

Woven carpets & rugs, cotton drapery fabrics, synthetic upholstery fabrics, medical instruments & supplies, toiletries.

Charles Weiner Corp.
60 East 42nd Street
New York, NY 10165
(212) 986-3254

Wellington Export Co.
40 Worth Street
New York, NY 10013
(212) 227-6514

Western Hemisphere Merchants Corp.
280 Madison Avenue
New York, NY 10016
(212) 481-7010

Westvaco Worldwide
299 Park Avenue
New York, NY 10171
(212) 688-5000

Pulp & paper, lumber, industrial inorganic chemicals.

L.N. White & Co., Inc.
225 West 34th Street
New York, NY 10122
(212) 239-7474
Telex: ITT 42-0570
WU 62-570

Dry beans, peas & lentils.

White Cross Corp., Inc.
1860 Broadway
New York, NY 10023
(212) 757-1811

Industrial inorganic chemicals, pharmaceuticals, paint pigments, flavoring extracts.

Wing Luen Trading Co., Inc.
154 Mott Street
New York, NY 10013
(212) 226-6651

P.J. Wolfson Co., Inc.
50 Kewanee Road
New Rochelle, NY 10804
(914) 235-3203
Cable: WOLFSON KEWABEE NEW ROCHELLE NY

Textile machinery, chemical processing machinery, food processing & packaging equipment, computers, power-generating sets, concrete machinery, oil & water drilling machinery.

Woodbridge Trading Co., Inc.
299 Broadway
New York, NY 10007
(212) 233-0132

World Traders USA, Inc.
98-05 67th Avenue
Rego Park, NY, 11374
(718) 896-9560

World Trading, Inc.
1105 Fifth Avenue
New York, NY 10128
(212) 221-8434

XPORT Trading Co., Inc.
The Port Authority of NY & NJ
One World Trade Center, 55th Floor NE
New York, NY 10048
(212) 466-8499
Telex: 42-7346 NYANDNJ
Cable: WORLDTRADE NEWYORK

Industrial organic chemicals, environmental control equipment, telecommunication equipment, laboratory & scientific instruments, process control instrumentation, medical instruments & supplies, miscellaneous food preparations, furniture, other products.
Area: Worldwide

Yamatane International, Inc.
One World Trade Center
New York, NY 10048
(212) 775-0327

Yao Shih-Chin Corp.
485 Fifth Avenue
New York, NY 10017
(212) 697-8686

Yellow River Systems
330 East 46th Street
New York, NY 10017
(212) 557-6266

Carpets, athletic equipment, construction machinery.

York Biologicals International
24 Old Wood Road
Stony Brook, NY 11790
(516) 751-6553

Blood & blood derivatives for human use, vaccines & antigens, diagnostic substances & other biologics.

Yugoexport, Inc.
501 Madison Avenue
New York, NY 10022
(212) 752-8640

Mel Zilinsky Sales Co., Inc.
P.O. Box 111
Howard Beach, NY 11414
(718) 835-7530

Housewares, apparel.

Rochester

Avanova, Inc.
50 State Street
Pittsford, NY 14534
(716) 381-7160

Sports & recreational products, apparel.

Crescent International, Inc.
25 Jefferson Court
Fairport, NY 14450
(716) 377-0010
Cable: CRESCENT ROCHESTER NY

Computers & peripherals, housewares, apparel.

Gilman Industrial Exports, Inc.
55 Canterbury Road
Rochester, NY 14607
(716) 461-4690
Telex: 97-8475

Industrial process control instruments, integrating meters.

Larsen International Inc.
44 Saginaw Drive
Rochester, NY 14623
(716) 473-3460

Environmental control instruments, chemicals & chemical products, electrical equipment, miscellaneous manufactured products.

Milcom Electronics Corp.
P.O. Box 23023
Rochester, NY 14692
(716) 473-2072
Telex: 97-8330
Cable: MILCOM ROCHESTER NEWYORK

Electronic components.

Palyki, Inc.
468 French Road
Rochester, NY 14618
(716) 461-4360
Cable: PALYKI INC.

Agricultural machinery & equipment.

Syracuse

AGB International Management Corp.
200 Dewitt Road
Syracuse, NY 13214
(315) 445-2250

Ambassador Trading Co., Ltd.
910 State Tower Bldg.
Syracuse, NY 13202
(315) 471-2677

Empire Trading Co., Ltd.
6489 Ridings Road
Syracuse, NY 13206
(315) 437-7556

Power hand tools, pumps & related equipment, laboratory instruments, apples, wines.

Erie Imports
5780 Celi Drive
East Syracuse, NY 13057
(315) 446-3291

D.J. Giancola Exports, Inc.
4317 E. Genesee Street
P.O. Box 4
Syracuse, NY 13214
(315) 446-1002

Commercial laundry, dry-cleaning & pressing machines.

Li Bo International, Inc.
220 East Second Street
East Syracuse, NY 13057
(315) 432-0627

Nigma Corp.
2000 Teall Avenue, #105
Syracuse, NY 13206
(315) 437-0753

Airport communication equipment, aircraft parts, electrical lighting equipment, construction machinery.

Oneida Silversmiths, Ltd.
Oneida, NY 13421
(315) 361-3300
Telex: 93-7438
Cable: COMMUNITY ONEIDA NY

Housewares.

Shomar International Enterprises, Inc.
1013-15 S. Clinton Street
Syracuse, NY 13202
(315) 474-1398

Computer hardware & software, electronic equipment, electronic test equipment.

Syracuse Export-Import Co., Inc.
211 Wellington Road
Dewitt, NY 13214
(315) 446-4427

Construction machinery, micro-computer hardware, medicinal chemicals, agricultural equipment, canned fruit & vegetables.

Syracuse International Trading
500 Helen Street
Syracuse, NY 13202
(315) 422-5444

Utica

Peter A. Karl International Sales Corp.
P.O. Box 824
Utica, NY 13503
(315) 736-8383
Telex: 93-7365
Cable: PA KARL

Automotive hand tools, pumps, metal valves & couplings, air & gas compressors.

Library & Business Interiors International
P.O. Box 641
New Hartford, NY 13413
(315) 732-7030

Wood library furniture, bookshelves.

Walton

Matko Sales Corp.
Westbrook Acres
R.D. 2, Box 195
Walton, NY 13856
(607) 865-4661
Cable: MATKOSAL WALTON NEWYORKSTATE

Agricultural machinery & equipment, raw materials, sports & recreational products.

INTERNATIONAL TRADE CONSULTANTS

International trade consultants provide numerous services to assist a manufacturer with exporting. Trade consultants can provide information on domestic and foreign trade regulations, and can assess overseas commercial and political risk. They may also provide information on foreign markets, conduct feasibility studies, help establish overseas contacts, and assist in product promotion. Large law firms and specialized marketing firms may also provide international trade consulting services. International accounting firms, besides providing services for international accounting and taxation, may offer other international consulting services as well.

Trade consultants often specialize by product category and/or geographical area. Where available, this information is provided below. Firms are listed by metropolitan area.

Buffalo

Chairman of the Board Enterprises, Inc.
112 Plantation
East Amherst, NY 14051
(716) 688-2260
— Medical equipment & instruments.

Deloitte Haskins & Sells
One M & T Plaza, Suite 1200
Buffalo, NY 14203
(716) 856-7538
— International accounting.

Ernst & Whinney
15 Court Street
Buffalo, NY 14202
(716) 854-6112
— International accounting.

Import Management Services
860 Englewood Drive
Buffalo, NY 14223
(716) 873-2194
— Customs consultants.

Peat Marwick Mitchell & Co.
Main Place
Buffalo, NY 14202
(716) 854-1830
— International accounting.

Sheridan Advertising, Inc.
2671 Harlem Road
Cheektowaga, NY 14225
(716) 894-5140

Arthur Young & Co.
Marine Midland Center
Buffalo, NY 14203
(716) 854-5897

International accounting.

Elmira

Ernst & Whinney
Mechanics Savings Bank Bldg.
Elmira, NY
(607) 734-5139

International accounting.

New York City

Arthur Andersen & Co.
1345 Avenue of the Americas
New York, NY 10105
(212) 708-4000

International accounting.

Black and Associates
200 West 16th Street
New York, NY 10011
(212) 675-6706

Bert Blumenfeld Associates
205 West End Avenue
New York, NY 10023
(212) 874-4808

Aviation.

Centrex Invest, S.A.
555 Madison Avenue
New York, NY 10022
(212) 832-6711

China Options
8 Center Street
Northport, NY 11768
(516) 261-8787

Area: China

Creative Retail Consulting, Inc.
1175 York Avenue
New York, NY 10021
(212) 980-9421

Deloitte Haskins & Sells
1114 Avenue of the Americas
New York, NY 10036
(212) 790-0500
Branch Office:
One World Trade Center
New York, NY 10048
(212) 669-5000

International accounting.

The De Lorme Group
P.O. Box 7248
Garden City, NY 11530
(516) 747-1061

Dun & Bradstreet International
One World Trade Center, Suite 9069
New York, NY 10048
(212) 938-8400

International credit reporting.

Ernst & Whinney
153 East 53rd Street
New York, NY 10022
(212) 888-9100

International accounting.

Ex-Im Traffic Consultants, Inc.
40 Rector Street, Suite 1804
New York, NY 10006
(212) 285-1510
Telex: 14-7005

FCIB-NACM
520 Eighth Avenue
New York, NY 10018
(212) 947-5070

International credit reporting, market research, country information.

FIND/SVP
625 Avenue of the Americas
New York, NY 10011
(212) 645-4500

Florentina Creations, Ltd.
230 Fifth Avenue
New York, NY 10001
(212) 683-7585

Alfred D. Furth
880 Fifth Avenue
New York, NY 10021
(212) 535-3464

Grant Thornton
605 Third Avenue
New York, NY 10158
(212) 599-0100

International accounting.

Graydon America
71 West 23rd Street, Suite 1629
New York, NY 10010
(800) 833-0300
TWX: 910-250-8866

International credit reporting services.

Great Wall Business Consultants, Ltd.
12 West 32nd Street
New York, NY 10001
(212) 564-8740

P.F. Greene
149 Raritan Avenue
Staten Island, NY 10304
(718) 351-6242

Dental products.
Area: Europe

Hansen & Glenn Associates
50 East 41st Street
New York, NY 10017
(212) 683-8044

ICT Consultants, Inc.
74 Trinity Place
New York, NY 10006
(212) 374-1570

Consultants on international freight forwarding.

Incon International, Inc.
225 Fifth Avenue
New York, NY 10010
(212) 684-5470

Industrial Marketing Associates
115 West 30th Street, Suite 202
New York, NY 10001
(212) 594-0389

Heavy equipment.

Interax Ltd.
14 East 60th Street
New York, NY 10022
(212) 826-6515

Interco
10 East 21st Street
New York, NY 10003
(212) 529-4940

Computer software & peripherals.

International Business Consulting Group
60 East 42nd Street
New York, NY 10165
(212) 286-0707
TWX: 910-240-8997

Chemicals, industrial machinery, apparel, bicycles, jewelry, gift items, food products.

International Business Development Group
Port Authority of NY and NJ
One World Trade Center, 63rd Floor East
New York, NY 10048
(212) 466-8906

International Buying Consultants, Inc.
12 East 32nd Street
New York, NY 10016
(212) 889-3500

International Center in New York, Inc.
119 West 40th Street
New York, NY 10018
(212) 921-8205

International Customs Consultants
309 Madison Avenue
New York, NY 10017
(212) 557-2950

Consultants on customs, project feasibility, operations evaluations.

International Trade Promotion, Ltd.
241 Central Park West
New York, NY 10025
(212) 877-8900

International Transport Management, Ltd.
17 Battery Place, Suite 1425
New York, NY 10004
(212) 809-8023

Consulting on freight management.

E.D. Mann
Box 74
Goldens Bridge, NY 10526
(914) 232-3604

K.V. Marketing, Inc.
223 Katonah Avenue
Katonah, NY 10536
(914) 232-7566

Manton C. Martin
5 Pondview Close
Chappaqua, NY 10514
(914) 238-3124

Ira Mothner
164 West 74th Street
New York, NY 10023
(212) 877-1771

Customs consultants.

PSC Engineering
3 Eddy Drive
Huntington Station, NY 11746
(516) 427-4877

Consulting on transportation and shipping.

Pan American Trade Development
2 Park Avenue
New York, NY 10016
(212) 481-1800

Peat Marwick Mitchell & Co.
345 Park Avenue
New York, NY 10154
(212) 758-9700

International accounting.

Planetary Shipping, Inc.
One World Trade center, Suite 1913
New York, NY 10048
(212) 432-1661

Consulting on transportation and shipping.

Price Waterhouse
1251 Avenue of the Americas
New York, NY 10020
(212) 489-8900
Branch Office:
153 East 53rd Street
New York, NY 10022
(212) 371-2000

International accounting.

Promotion Finders
200 Park Avenue
New York, NY 10166
(212) 972-4741

REFAC Technology Development Corp.
122 East 42nd Street
New York, NY 10168
(212) 687-4741

William Rudolph
81 Horton Avenue
Valley Stream, NY 11581
(516) 825-2358

Harold B. Scott, Inc.
675 Third Avenue
New York, NY 10017
(212) 599-2722

Seair Consultants, Inc.
199 Jericho Turnpike
Floral Park, NY 11001
(718) 343-6686
(516) 775-6637
Telex: 50-1511

Clearinghouse on international credit and collection information.

Shearson Lehman Trading Co., Inc.
Two World Trade Center, 103rd Floor
New York, NY 10048
(212) 321-6388

Benjamin Slome, Management Consultant
1399 East 18th Street
Brooklyn, NY 11230
(718) 339-2718

Areas: Europe, Japan, Middle East, Latin America

Robert Steven Associates
350 Fifth Avenue
New York, NY 10118
(212) 947-6565

Robots and Software International, Inc.
360 East 57th Street
New York, NY 10022
(212) 758-3594

Area: Soviet Union

Starpas Corp.
605 Park Avenue
New York, NY 10021
(212) 688-7577

Tec Ton International, Inc.
315 East 86th Street
New York, NY 10028
(212) 860-5334

Thomas International Global Marketing Network
Thomas International Publishing Co.
One Penn Plaza
New York, NY 10019
(212) 736-7910
Telex: 12-6266 THOMPUB NYK
Fax: 212-967-2150

Information on new products worldwide.

Treico
93 Willets Drive
Syosset, NY 11791
(516) 496-8740

H.B. Ulrich & Associates, Inc.
35 Pine Lawn Road, Suite 103W
Melville, NY 11747-3105
(516) 752-7700

International transportation consultants.

Underwriters Laboratories, Inc.
Technical Assistance To Exporters
(TATE)
1285 Walt Whitman Road
Melville, NY 11747

Consulting on overseas certification requirements & overseas testing, including: office machines & information processing equipment, medical & dental equipment, laboratory testing instruments, household & commercial appliances, air-conditioners, refrigerators, & freezers, electrical & construction materials, sports-related equipment.

Phillip Wedeen Corp.
240 East 27th Street
New York, NY 10016
(212) 686-0343
Telex: 23-6365 PWC UR
Cable: WEDEENPHIL NEWYORK

Textiles.

Worldwide Technology Research Corp.
34 Loretta Drive
Syosset, NY 11791
(516) 496-8256
Telex: 96-8900

Air traffic navigational aids, microwave components, satellite communication systems, airborne radar systems.

Arthur Young & Co.
277 Park Avenue
New York, NY 10172
(212) 407-1500

International accounting.

Rochester

Arthur Andersen & Co.
1500 One Marine Midland Plaza
Rochester, NY 14604
(716) 546-2930

International accounting.

Exportech
188 Culver Road
P.O. Box 10201
Rochester, NY 14610
(716) 271-5200

Syracuse

Coopers & Lybrand
1 Lincoln Center
108 W. Fayette Street
Syracuse, NY 13202
(315) 474-8541

International accounting.

Ernst & Whinney One Mony Plaza Syracuse, NY 13202 (315) 425-8011	International accounting.
Peat Marwick Mitchell & Co. 113 S. Salina Street Syracuse, NY 13202 (315) 471-8167	International accounting.
Price Waterhouse One Mony Plaza Syracuse, NY 13202 (315) 474-6571	International accounting.
Strategic American Markets 1925 Park Street Syracuse, NY 13208 (315) 422-2566	
Total Concept Co. 523 E. Genesee Street Fayetteville, NY 13066 (315) 637-5157	Truck & auto parts, small radar parts.

LEGAL CONSULTANTS -- LAW FIRMS WITH INTERNATIONAL DEPARTMENTS

Services offered by law firms with international departments include: advice on international law, licensing, technology transfer, intellectual property rights, legal aspects on foreign agents and distributors, import and export regulations, assistance with financial transactions, and assistance with joint ventures and foreign investment, as well as general consulting on overseas business transactions and operations.

Buffalo

Lippes, Kaminsky, Silverstein, Porter, Mathias & Wexler
700 Guaranty Building
28 Church Street
Buffalo, NY 14202
(716) 853-5100

New York City

Barnes, Richardson & Colburn
475 Park Avenue South
New York, NY 10016
(212) 725-0200
Telex: 96-8653

Batra Ravi
230 East 15th Street
New York, NY 10003
(212) 529-1155

Richard K. Bernstein Assoc.
555 Madison Avenue
New York, NY 10022
(212) 750-0544

Cordero Glasgow & Barness
366 Madison Avenue
New York, NY 10017
(212) 953-9440

Crystal and Driscoll, P.C.
10 East 40th Street
New York, NY 10016
(212) 867-3179

Feder Kaszovitz Weber & Skala
450 Seventh Avenue
New York, NY 10123
(212) 239-4610

Goetz Fitzpatrick & Flynn
1 Pennsylvania Plaza, 44th Floor
New York, NY 10119
(212) 695-7455

Grunfeld, Desiderio, Lebowitz & Silverman
12 East 49th Street, 18th Floor
New York, NY 10017
(212) 832-8833

Kaplan Russin Vecchi & Kirkwood
23 West 44th Street
New York, NY 10036
(212) 869-4350

Kreindler & Kreindler
100 Park Avenue
New York, NY 10017
(212) 687-8181

Ladas & Parry
26 West 61st Street
New York, NY 10023
(212) 708-1915

Mandel, Resti, Pollack & Porakove
300 East 42nd Street, 9th Floor
New York, NY 10017
(212) 370-4770

Thomas Ré & Partners
277 Park Avenue
New York, NY 10017
(212) 752-7555
Telex: 42-9055

Paul Roberts
101 West 31st Street
New York, NY 10001
(212) 594-2110

Serko and Simon
One World Trade Center, Suite 3371
New York, NY 10048
(212) 775-0055
Telex: 42-6816 TRADE

Sharetts, Paley, Carter & Blauvelt
80 Broad Street
New York, NY 10004
(212) 425-0055

CUSTOM HOUSE BROKERS AND INTERNATIONAL FREIGHT FORWARDERS

Custom house brokers clear goods through customs. They are licensed and regulated by the Treasury Department. Custom house brokers deal with imports into the United States.

An international freight forwarder performs a variety of services to assist the export of goods. A freight forwarder may handle export packing, obtain insurance for shipments or write it themselves, prepare collection and shipping documents, book cargo space, oversee loading of the goods, and see the goods through customs at their destination. A freight forwarder can also provide information and advice on U.S. export regulations, shipping methods, and foreign import regulations.

Many international freight forwarders also serve as custom house brokers. Where this information has been provided, it is indicated below (*). Firms are listed by metropolitan area.

Albany

Radix Group International, Inc. (*)
Administration Building
Port of Albany
Albany, NY 12202
(518) 463-3196

Alexandria Bay

John V. Carr & Son, Inc. (*)
RR #1
Wellesley Island
P.O. Box 38
Alexandria Bay, NY 13607-0038
(315) 482-2564

A.N. Deringer, Inc. (*)
Wellesley Island
Alexandria, NY 13607
(315) 482-3583

F.H. Fenderson, Inc. (*)
RD #1, Box 435
Alexandria Bay, NY 13607
(315) 482-2203

F.W. Myers & Co., Inc. (*)
RD #1, Box 431
Alexandria Bay, NY 13607
(315) 482-9904

Peace Bridge Brokerage (USA)
Inc. (*)
Wellesley Island
P.O. Box 340
Alexandria Bay, NY 13607
(315) 482-4221

C.J. Tower & Sons (*)
RD #1
Wellesley Island
Alexandria Bay, NY 13607
(315) 482-2794

Trans-Border Customs Services,
Inc. (*)
RD #1, Box 432-B
Wellesley Island
Alexandria Bay, NY 13607
(315) 482-4501

Buffalo

Acadian Express, Inc.
61 Aero Drive
Cheektowaga, NY 14225
(716) 632-6222

Ace Fast Freight
423 Elmwood Avenue
Niagara Falls, NY 14301
(716) 692-3599

Ameri-Can Customhouse Brokers
656 Elmwood Avenue
Buffalo, NY 14222
(716) 884-1056

Buffalo Customhouse Brokerage Co.
Peace Bridge Plaza Warehouse,
Suite 211
Buffalo, NY 14213
(716) 884-1554
TWX: 510-600-0388
Branch Office:
Lewistown Warehouse
Niagara Falls, NY 14305
(716) 284-4728

Burlington Northern Air Freight
61 Aero Drive
Cheektowaga, NY 14225
(716) 633-2180

C.F. Freight Forwarding
176 Vulcan Street
Buffalo, NY 14207
(716) 875-9977
Airport Office:
61 Aero Drive
Cheektowaga, NY 14225
(716) 631-5220

John V. Carr & Son, Inc. (*)
360 Delaware Avenue
Buffalo, NY 14202
(716) 881-6550

A.N. Deringer, Inc. (*)
1010 Niagara Street
Buffalo, NY 14213
(716) 886-8101

Emery Customs Brokers/Emery Ocean
Freight (*)
160 Sugg Road
Williamsville, NY 14225
(716) 633-4538

Examer
Peace Bridge Plaza
Buffalo, NY 14213
(716) 884-8400

W.R. Filbin Co., Inc. (*)
1010 Niagara Street
Buffalo, NY 14213
(716) 886-8101

G&W International Forwarders, Inc.
Ellicott Square
Buffalo, NY
(716) 854-0477

Galaxy Transportation, Inc.
61 Aero Drive
Cheektowaga, NY 14225
(716) 632-1780

Great Lakes Customhouse Brokerage
Peace Bridge Plaza
Buffalo, NY 14213
(716) 885-4983

E.C. McAfee Co. (*)
Peace Bridge Plaza
Buffalo, NY 14202
(716) 885-0339
TWX: 510-600-0251 MCBUF

F.W. Myers & Co., Inc. (*)
69 Delaware Avenue
Buffalo, NY 14202
(716) 856-2865
Branch Office:
160 Botsford Place
Buffalo, NY 14216
(716) 873-9690

Peace Bridge Brokerage (USA)
Inc. (*)
Peace Bridge Plaza
P.O. Box 950
Buffalo, NY 14213
(716) 886-0360
Telex: 91-9123
Airport Office:
84 Aero Drive
Cheektowaga, NY 14225
(716) 631-7555

C.J. Tower & Sons (*)
128 Dearborn Street
Buffalo, NY 14207
(716) 874-1300
Telex: 91-242

Trans American Custom House Brokers
Peace Bridge Plaza
Buffalo, NY 14213
(716) 883-0036

Trans-Border Customs Services,
Inc. (*)
Peace Bridge Plaza
Buffalo, NY 14213
(716) 881-2777
Telex: 64-6060

Willson Freight Services, Inc. (*)
257 Elmwood Avenue
Buffalo, NY 14222
(716) 883-3023

Champlain

John V. Carr & Son, Inc. (*)
43 W. Service Road
P.O. Box 248
Champlain, NY 12919
(518) 298-4555

A.N. Deringer, Inc. (*)
30 W. Service Road
Champlain, NY 12919
(518) 298-8281

F.H. Fenderson, Inc. (*)
75 Main Street
Champlain, NY 12919
(518) 298-8265

F.W. Myers & Co., Inc. (*)
P.O. Box 188
Champlain, NY 12919
(518) 298-2222
Branch Office:
Myers Building
Rouses Point, NY 12979

Peace Bridge Brokerage (USA)
Inc. (*)
P.O. Box 1218
Champlain, NY 12919-1218
(518) 298-8880

C.J. Tower & Sons (*)
West Service Road
Champlain, NY 12919
(518) 298-3000
Telex: 64-6139

Trans-Border Customs Services,
Inc. (*)
One Trans-Border Drive
P.O. Box 800
Champlain, NY 12919
(518) 298-8000
Telex: 64-6059

Elmira

Emery Worldwide (*)
1100 Sullivan Street
Elmira, NY 14901
(607) 734-6267

Fort Covington

A.N. Deringer, Inc.
P.O. Box 824
Fort Covington, NY 12937
(518) 358-2201

New York City

AAA Couriers International, Inc.
36-47 30th Street
Long Island City, NY 11101
(212) 239-0030
(800) 223-6707
Telex: 22-0057

AAA Air Freight of Miami, Ltd. (*)
3333 New Hyde Park Road
New Hyde Park, NY 11042
(516) 326-9000
(718) 656-4615
Telex: 66-7349

ABC International, Inc. (*)
One World Trade Center, Suite 1729
New York, NY 10048
(212) 432-0660
Telex: 62-0377

ABD Securities
One Battery Plaza
New York, NY 10004
(212) 363-5100

A&F Forwarding, Inc.
26 Broadway
New York, NY 10004
(212) 269-3104

A&K Forwarding, Inc.
51 East 42nd Street
New York, NY 10017
(212) 697-0550

A.M.I. Sea Freight, Inc.
147-31 176th Street
Jamaica, NY 11434
(718) 917-6844
Telex: 66-7296

AMJ International Shipping, Inc.
516 Fifth Avenue
New York, NY 10036
(212) 302-7610
Airport Office:
29-16 165th Street
Flushing, NY 11358
(718) 358-8168
Telex: 42-8423

ASG Intercontinental, Inc.
170 Broadway
New York, NY 10038
(212) 732-5151

ASC Air Cargo Service, Inc.
175-01 Rockaway Blvd.
Jamaica, NY 11434
(718) 656-5158

H. Abbe International, Inc. (*)
21 West Street, 27th Floor
New York, NY 10006
(212) 269-1780

Action Customs Expediters, Inc.
100 Church Street, Suite 1517
New York, NY 10007
(212) 964-7900
Airport Office:
(718) 528-5455

Adept International Forwarders
47 Ann Street
New York, NY 10038
(212) 385-0010

Advance Shipping Co., Inc. (*)
30 Vesey Street
New York, NY 10007
(212) 964-1050

Aeolian Shipping Co., Inc. (*)
One World Trade Center, Suite 1543
New York, NY 10048
(212) 432-1933
Telex: 49-72570
Cable: AEOLIASHIP NY

Aero Space Cargo, Inc. (*)
167-21 Rockaway Blvd.
Jamaica, NY 11434
(718) 995-4860
Telex: 66-8308 SPACE
Cable: AERO SPACE NEW YORK

Air Cargo Expediters
547 West 26th Street
New York, NY 10001
(212) 564-0281
Airport Office:
147-45 Farmers Blvd.
Jamaica, NY 11434
(718) 244-0760
Telex: 66-6303 PDQ AIR

Air Clearance Association, Inc.
Cargo Building #80
JFK International Airport
Jamaica, NY 11430
(718) 656-5150

Air Freight Forwarding Co., Inc. (*)
89-15 127th Street
Richmond Hill, NY 11418
(718) 441-9100
(800) 225-3494
Telex: 23-0345 CFSNY

Air Naut International Corp.
P.O. Box 30779
JFK Airport Station
Jamaica, NY 11430
(718) 529-3100

Airpac International Inc.
JFK International Airport
Jamaica, NY 11430
(718) 917-7783

Airport Clearance Service, Inc. (*)
Cargo Service Building #80
JFK International Airport
Jamaica, NY 11430
(718) 656-5430
(201) 866-4888
Telex: 26-1035 AIRCLEA UR

Alba Forwarding Co., Inc. (*)
One World Trade Center, Suite 4771
New York, NY 10048
(212) 938-5850
Telex: 22-2384 ALFOR
Cable: ALBATROSS
Airport Office:
147-39 175th Street
Jamaica, NY 11434
(718) 656-7470

All Nations Forwarding Co., Inc.
120-65 168th Street
Jamaica, NY 11434
(718) 525-5800

Allen Forwarding N.Y., Inc.
147-04 183rd Street
Jamaica, NY 11413
(718) 995-4083

Allfreight International Cargo, Inc.
144-40 156th Street
Jamaica, NY 11434
(718) 712-9400

Alliance Shipping Co., Inc.
53 Park Place
New York, NY 10007
(212) 964-9245

Alltransport, Inc. (*)
17 Battery Place
New York, NY 10004
(212) 943-0230
Telex: 23-2244
Cable: ALLTRANS
Airport Office:
JFK International Airport
Jamaica, NY 11430
(718) 656-5119

Almac Shipping Co., Inc. (*)
147-04 183rd Street
Jamaica, NY 11413
(718) 656-6810
Telex: 96-1265 ALMAC JFK

Alpha International (*)
30 Vesey Street, Suite 800
New York, NY 10007
(212) 267-3700
Telex: RCA 22-6156
Airport Office:
161-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 978-7400

Alro Forwarding Co., Ltd.
One World Trade Center, Suite 2851
New York, NY 10048
(212) 466-1044
Telex: 42-8810 ALRUI

Amana Express International,
Inc. (*)
147-04 176th Street
Jamaica, NY 11434
(718) 632-8580
Telex: ITT 42-8686

D.J. Ambrosio, Custom House Broker
100 West 27th Street
New York, NY 10001
(212) 206-8390
Airport Office:
145-32 157th Street
Jamaica, NY 11434
(718) 276-5600

Amerford International Corp.
170 Broadway
New York, NY 10038
(212) 577-0350
Airport Office:
218-01 Merrick Blvd.
Jamaica, NY 11413
(718) 528-0800
Telex: 42-0695

American Lamprecht Transport, Inc. (*)
148-36 Guy R. Brewer Blvd.
Jamaica, NY 11434
(718) 656-8118
Telex: 42-2874 EUROFRT

American Transatlantic Package Forwarders, Inc.
P.O. Box 7812
FDR Station
New York, NY 10150
(212) 421-2304
Cable: PAKFORWARD NEWYORK

Amerpol International (*)
107 Washington Street
New York, NY 10006
(212) 619-9200
Telex: ITT 42-7481

Amersped, Inc. (*)
116 John Street
New York, NY 10038
(212) 964-2030
Telex: RCA 23-3670
WU 64-0614
TWX: 710-581-4155

Amton Shipping Co.
401 Broadway, Suite 508
New York, NY 10013
(212) 966-1190
Cable: AMTONEX NY

Amvic Express International
150 Nassau Street
New York, NY 10038
(212) 406-6945

An-Mar Project International Inc.
17 Battery Place, Suite 723-25
New York, NY 10004
(212) 363-2445
Telex: WUI 66-8417
Cable: AN-MAR

Apollo Customs Services
47 Ann Street
New York, NY 10038
(212) 406-0077

Aquarius Shipping Co., Inc.
1026 East 81st Street
Brooklyn, NY 11236
(718) 209-9310

Arabian National Shipping Corp.
P.O. Box H
JFK International Airport
Jamaica, NY 11430
(718) 528-2200
Telex: WUI 92-1237 ARABIAN NYK

R.E. Ardinger, Inc.
114 Liberty Street
New York, NY 10006
(212) 227-7271

Ari Shipping Corp.
156 Fifth Avenue
New York, NY 10010
(212) 645-6969

Armer Cargo Services, Inc.
175-01 Rockaway Blvd., Room 305
Jamaica, NY 11434
(718) 656-4258
Telex: 66-7784 DATRNY

Aspen Forwarders & Custom House Brokers, Inc. (*)
130 Church Street, 2nd Floor
New York, NY 10007
(212) 349-0404
TWX: 710-581-2393 ASPEN NYK

Associated Air Freight
3333 New Hyde Park Road
New Hyde Park, NY 11042
(718) 746-7550
(516) 627-8910

Atlantic & Pacific Transport
International, Inc.
25-56 31st Street
Long Island City, NY 11102
(718) 726-3666
Telex: 42-4278 ITCUI

Atlas Forwarding Co., Inc. (*)
45 John Street
New York, NY 10038
(212) 349-4993
TWX: 810-007-1190

Auto-Overseas, Ltd.
110 West 40th Street, Room 403
New York, NY 10018
(212) 221-5955

Axis Cargo System, Inc.
11 Broadway
New York, NY 10004
(212) 482-8318
Airport Office:
175-01 Rockaway Blvd.
Jamaica, NY 11434
(718) 656-7458

BDP International, Inc.
90 West Street
New York, NY 10006
(212) 513-7990

BLG Inc. (*)
90 West Street, Room 2013
New York, NY 10006
(212) 964-5281
Telex: 66-1829
TWX: 710-581-4049

J.B. Bachmann, Inc.
17 Battery Place, Suite 1023
New York, NY
(212) 425-4004
Telex: ITT 42-6826

Barian Shipping Co., Inc. (*)
The Barian Building
150-19 Guy R. Brewer Blvd.
Jamaica, NY 11434
(718) 995-9244
Telex: 62-759 UW
TWX: 710-581-4873
Cable: BARIAN AIR

Bartel Shipping Co., Inc. (*)
7 Dey Street
New York, NY 10007
(212) 964-4371

Wolf D. Barth Co., Inc. (*)
500 Fifth Avenue
New York, NY 10110
(212) 944-2470
Telex: 64-0785
Airport Office:
600 Bayview Avenue
Inwood, NY 11696
(516) 239-2525
Telex: ITT 42-1195

Beauseigneur Moving & Storage
Corp. (*)
242 East 122nd Street
New York, NY 10035
(212) 722-1203
Telex: 64-0129

Beckmann & Beckmann
International (*)
175-01 Rockaway Blvd.
Jamaica, NY 11434
(718) 995-4827
Telex: 42-5719

Bemo Shipping Co. (*)
25 Hudson Street, 10th Floor
New York, NY 10013
(212) 266-3100
Telex: RCA 23-2716 WAFI UR
WUI 66-6279

Walter H. Bernhardt, Custom House
Broker
One World Trade Center, Suite 4531
New York, NY 10048
(212) 432-0850
Telex: ITT 42-1672
Cable: ALMAPAN

H.Z. Bernstein Co., Inc. (*)
One World Trade Center, Suite 1973
New York, NY 10048
(212) 432-1250
Telex: 22-6000 ETLX UR
Cable: BERHORN

Albert E. Bowen, Inc.
17 Battery Place
New York, NY 10004
(212) 422-1300

Brauner International Corp. (*)
One World Trade Center, Suite 2109
New York, NY 10048
(212) 432-0080
Telex: 42-5110
Cable: FORWARDER
Airport Office:
Cargo Building #80, Room 2J
JFK International Airport
Jamaica, NY 11430
(718) 656-5680

Brinks, Inc.
JFK International Airport
Jamaica, NY 11430
(718) 995-3603

Harris Brown, Inc. (*)
15 Park Row, Suite 939
New York, NY 10038
(212) 513-0700
Telex: 96-1187
Airport Office:
149-23 182nd Street
Jamaica, NY 11434
(718) 917-8300
Telex: 96-1187

Bruni Terminal Containers, Inc.
16-16 Whitestone Expressway
Whitestone, NY 11357
(718) 767-0883
Telex: TRT 17-7354 BRUNIN NYK

Bruzzone Shipping, Inc. (*)
132 Nassau Street, Suite 1200
New York, NY 10038
(212) 608-3830
Telex: RCA 23-5596

Daniel H. Burdett, Inc. (*)
17 Battery Place
New York, NY 10004
(212) 425-1650
Branch Office:
893 Forest Avenue
Staten Island, NY 10310
(718) 720-1200
TWX: 510-601-6699
Cable: BYRDTONIA NY

K.C. Burdette Co.
45 John Street
New York, NY 10038
(212) 962-0950

CFM International Shipping Corp.
Hook Creek Blvd. & 145th Avenue
Valley Stream, NY 11581
(516) 561-0465

C&R Freight Forwarders, Inc.
2 John Street
New York, NY 10038
(212) 608-1340

P.J. Caputo Shipping Co. (*)
40 Rector Street
New York, NY 10006
(212) 344-8500
Telex: 42-3359 PJCS

Cargo Brokers Ltd. (*)
148-36 Guy R. Brewer Blvd.
Jamaica, NY 11434
(212) 917-6386

Cargo Link Air Freight (*)
147-48 174th Street
Jamaica, NY 11434
(718) 656-4687

Cargomate
177-25 Rockaway Blvd.
Jamaica, NY 11434
(718) 995-4242

Cauci Shipping, Inc.
1133 Broadway, Room 511
New York, NY 10010
(212) 645-0055

Challenger International Freight, Inc.
Hook Creek Blvd. & 145th Avenue, Bldg. 15
Valley Stream, NY 11581
(718) 787-0202

China Interocean Transport, Inc. (*)
One World Trade Center, Suite 5371
New York, NY 10048
(212) 524-9261
Telex: ITT 42-9962
WUI 66-1624

Circle Air Freight (*)
One Johnson Road
Lawrence, NY 11559
(516) 371-2505
(718) 995-5050
TWX: 710-582-2892

I.L. Cohen Co., Inc. (*)
225 Broadway
New York, NY 10007
(212) 964-1220
Cable: INTERCOPIA NY

S.J. Cohen Custom House Brokers, Inc.
Cargo Building #20, Room 218
JFK International Airport
Jamaica, NY 11434
(718) 995-9114

Cohen Feit & Co.
39 Broadway
New York, NY 10006
(212) 968-2750

W.F. Collins & Co., Inc.
11 Broadway
New York, NY 10004
(212) 269-7732
(718) 341-1500

Colonial Shipping Co., Inc.
20 Vesey Street, Suite 505
New York, NY 10007
(212) 406-4170
Telex: 12-9111
Cable: COLOSHIPIN

Columbia Shipping, Inc. (*)
138-01 Springfield Blvd.
Jamaica, NY 11413
(718) 276-3300
Telex: 64-5045

Compass Forwarding Co., Inc. (*)
159-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 528-3589
Telex: 66-7164 COMPAS

Competent Shipping Corp.
19 Rector Street, Suite 1905
New York, NY 10006
(212) 269-9392
Telex: 12-9273

Concordia International
145-30 156th Street
Jamaica, NY 11434
(718) 723-0900

Continental Air Cargo, Inc. (*)
Cargo Building #80, Room 220
JFK International Airport
Jamaica, NY 11430
(718) 656-6538
Telex: 42-0047

Continental Forwarding, Inc. (*)
One World Trade Center, Suite 2161
New York, NY 10048
(212) 524-0650
Telex: 42-2325

Contamar Shipping Corp.
27 Park Place
New York, NY 10007
(212) 267-5775

Control Cargo Service, Ltd. (*)
177-25 Rockaway Blvd.
Jamaica, NY 11434
(718) 632-8663
Telex: 42-9326 CCSLTD

Corbett International, Inc. (*)
30 Vesey Street
New York, NY 10007
(212) 349-4630
Telex: 12-5376 CORBCO NYK
Cable: CORBCO

Corcoran International Corp. (*)
15 Park Row
New York, NY 10038
(212) 571-0765
Telex: WUI 12-7650
Cable: CORKYINT

Coronet Brokers Corp. (*)
P.O. Box 30764
JFK International Airport
Jamaica, NY 11430
(718) 656-7535
Telex: 14-2332

Cosmos Shipping Co., Inc.
39 Broadway
New York, NY 10006
(212) 809-9330

F.X. Coughlin Co. (*)
248-06 Rockaway Blvd.
Jamaica, NY 11422
(718) 276-1100
Telex: 44-22439

Crystal Shipping Co., Inc.
17 Battery Place
New York, NY 10004
(212) 943-6458
Telex: 28-4438 ABLE UR

Dachser Transport of America
175-01 Rockaway Blvd., Suite 301
Jamaica, NY 11434
(718) 656-6014
Telex: WUI 66-7784

Daher America, Inc. (*)
167-14 146th Road
Jamaica, NY 11434
(718) 656-8350
Telex: 23-8050

N.C. D'Ambrosio, Custom House Broker
15 Maiden Lane
New York, NY 10038
(212) 619-1490

Danzas Air (*)
147-35 Farmers Blvd.
Jamaica, NY 11434
(718) 632-0950
Telex: 26-1200

Davies, Turner & Co. (*)
One World Trade Center, Suite 1729
New York, NY 10048
(212) 432-0660
Telex: 62-0377
12-5115

Dean Worldwide
50 Broadway
New York, NY 10004
(212) 809-7330

N.J. Defonte Co., Inc. (*)
225 Broadway, Room 614
New York, NY 10007
(212) 349-1700
Cable: NJDEFONTE NYK

Dependable Freight Forwarding, Inc. (*)
114 Liberty Street
New York, NY 10006
(212) 962-3603
Telex: 62-10003
Cable: DEPFORINC NY

A.N. Deringer, Inc. (*)
40 Rector Street
New York, NY 10006
(212) 732-9080
Airport Office:
(718) 917-8198

Dieterle & Victory International Transport Co., Inc.
5 World Trade Center, Suite 9267
New York, NY 10048
(212) 432-0095
Telex: 42-3954 VICTORY
Cable: DIEVICT

Dimerco Express (USA) Corp.
182-11 150th Road, 2nd Floor
Jamaica, NY 11413
(718) 656-2578
Telex: 42-0723

Dingelstedt & Co. (*)
15 Park Row
New York, NY 10038
(212) 233-3882

Division M, Inc (*)
61 Broadway
New York, NY 10006
(212) 943-8840
Telex: 72-1448
TWX: 710-581-2993

Dorf International, Ltd. (*)
20 Vesey Street
New York, NY 10007
(212) 285-0120
Telex: 42-1640

Douvlis Brothers Shipping, Inc.
17 Battery Place
New York, NY 10004
(212) 558-6460

Dunlap, Alpers & Mott, Inc. (*)
27 Park Place, Suite 230
New York, NY 10007
(212) 349-6120
Telex: 69-73512 DUNLAPUW

Dyson Shipping Co., Inc.
One World Trade Center, Suite 1907
New York, NY 10048
(212) 775-1100
Telex: 62-212 DYSON

East West Cargo Service USA, Inc.
147-39 175th Street
Jamaica, NY 11434
(718) 656-8246

J.G. Eberlein & Co., Inc.
30 Vesey Street
New York, NY 10007-2914
(212) 233-1360

H.W. Ebert Co. (*)
45 John Street
New York, NY 10038
(212) 964-4071
Telex: 64-5913 EBERT
Cable: ALLFREIGHT NY

Elco Air Freight Corp. (*)
P.O. Box 682
JFK International Airport
Jamaica, NY 11430
(516) 568-2600
Telex: 49-72385 ELCO HQ
Branch Office:
7 Dey Street
New York, NY 10007
(212) 349-5870
Telex: 42-2844 JASEUI

Embarques Mundo
37-69 90th Street
Jackson Heights, NY 11372
(718) 426-0176
TWX: 810-007-0316

Emery Customs Brokers
147-27 175th Street
Jamaica, NY 11434
(718) 995-2241

Emery Ocean Freight
One World Trade Center, Suite 1225
New York, NY 10048
(212) 938-0040
Telex: 42-3342 EMERY

Empire Shipping Co. (*)
202 West 30th Street
New York, NY 10001
(212) 564-8351
Airport Office:
Cargo Building #80, Room 221
JFK International Airport
Jamaica, NY 11430
(718) 656-3644
Telex: 42-7339 EMPS

Endo Freight Forwarders (NY) Inc.
21-17 37th Avenue
Long Island City, NY 11101
(718) 784-2600
Telex: 42-5130 ENDO UI

Edward J. Esposito & Co. (*)
136 William Street
New York, NY 10038
(212) 374-1020

European Ocean Freight, Inc.
17 Battery Place
New York, NY 10004
(212) 425-1111
Telex: ITT 42-0307

Excel Shipping Corp. (*)
One World Trade Center, Suite 1913
New York, NY 10048
(212) 432-0850
Telex: ITT 42-1672
Cable: ALMAPAN NY

Expedair International, Ltd.
110 West 40th Street
New York, NY 10018
(212) 302-9220

Expediters of the Printed Word, Ltd.
515 Madison Avenue
New York, NY 10022
(212) 838-1364
Telex: 66-6856

Export Import Services, Inc. (*)
40 Rector Street, Suite 4531
New York, NY 10006
(212) 406-2011
Telex: 42-2323

Exporters Forwarding Co., Inc.
One World Trade Center
New York, NY 10048
(212) 775-0280

FMA Air Freight
147-31 176th Street
Jamaica, NY 11434
(718) 632-8692

Fabius & Co. Export Inc. (*)
181 Hudson Street, Suite 2E-F
New York, NY 10013
(212) 925-3323
Telex: ITT 42-2432

Falcon Italian Aircargo
Consolidators, Inc.
One World Trade Center
New York, NY 10048
(212) 839-0840

J. Fanok Services, Inc. (*)
61 Broadway
New York, NY 10006
(212) 943-8840
Telex: 27-2776
Airport Office:
147-15 183rd Street
Jamaica, NY 11430
(718) 656-6104

Far East Forwarding Inc. (*)
150 Broadway
New York, NY 10038
(212) 962-4300
Telex: 49-72828 FARNY
Airport Office:
177-25 Rockaway Blvd.
Jamaica, NY 11434
(718) 917-6740

Farrell Forwarding Co., Inc. (*)
147-27 175th Street
Jamaica, NY 11434
(718) 656-6393
Telex: 42-9460

Fauna & Flora Customhouse Brokerage
& Transport
147-32 Farmers Blvd.
Jamaica, NY 11434
(718) 244-0200

A.W. Fenton Co., Inc. (*)
19 Rector Street, Suite 2015
New York, NY 10006
(212) 425-3805
Airport Office:
182-30 150th Road
Jamaica, NY 11413
(718) 917-6396

Fernant Export Shipping Co., Inc.
401 Broadway
New York, NY 10013
(212) 226-1675

Fort Forwarding, Inc.
225 Broadway, Suite 306
New York, NY 10007
(212) 587-9200
TWX: 710-581-2491
Cable: FORTWARD

Forwarding Services Inc.
139 Fulton Street
New York, NY 10038
(212) 587-9500
Telex: 67-20430

Four Winds International, Inc.
399 Fairview Park Drive
Elmsford, NY 10523
(914) 592-1440
(800) 354-4040
Telex: 22-9621

James E. Fox & Co., Inc. (*)
225 Broadway, Suite 303
New York, NY 10007
(212) 385-0160

Franlig Forwarding Co., Inc.
401 Broadway
New York, NY 10013
(212) 966-7240
Telex: 27-6656 FLFS US

Franoren Shipping Corp.
500 Eighth Avenue
New York, NY 10018
(212) 971-3810
Telex: 12-7665

Freight Brokers International, Inc. (*)
1200 Brunswick Avenue
Far Rockaway, NY 11691
(718) 471-1299
Telex: 66-7255

Freight Express International, Inc. (*)
138-01 Springfield Blvd.
Jamaica, NY 11413
(718) 656-5127
Telex: 68-59118

Freight Wings, Inc.
148-36 Guy R. Brewer Blvd.
Jamaica, NY 11434
(718) 917-6833
Telex: 49-71678

Arthur J. Fritz & Co. (*)
40 Exchange Place, 12th Floor
New York, NY 10005
(212) 837-7300
Telex: 42-1263

GAC Shipping North America, Ltd.
One World Trade Center
New York, NY 10048
(212) 775-1140

G.F. International, Inc. (*)
30 Vesey Street
New York, NY 10007
(212) 964-7400
Telex: 42-4335 CFINT
Airport Office:
161-15 Rockaway Blvd., Room 304
Jamaica, NY 11434
(718) 632-8403

Gada Navigation USA, Inc.
600 Bayview Avenue
P.O. Box 149
Inwood, NY 11696
(516) 239-8828
Telex: 28-3355
Cable: GADA UR

Gallie Corp.
17 Battery Place
New York, NY 10004
(212) 422-4400
Telex: 23-5313

J.J. Gavin & Co.
130 Church Street, 2nd Floor
New York, NY 10007-2221
(212) 349-1590

Gaylor International Corp.
516 Fifth Avenue, Suite 1107
New York, NY 10036
(212) 302-7610
Telex: 42-1758

Gedenk Shipping, Inc.
17 Battery Place, Suite 2046
New York, NY 10004
(212) 425-8371
Telex: ITT 42-7298
Cable: GEDENK

Gehrig, Hoban & Co., Inc. (*)
One World Trade Center, Suite 1617
New York, NY 10048
(212) 432-1530
Cable: GEHOBAN

General American Shippers, Inc. (*)
450 Seventh Avenue, Suite 1804
New York, NY 10123
(212) 244-5240

General Shipping Co., Inc. (*)
225 Broadway, Room 614
New York, NY 10007
(212) 964-6522

Georgetown Industries, Inc.
158-16 78th Avenue
Flushing, NY 11366
(718) 591-8860

Gerhard & Hey Co., Inc. (*)
One Edgewater Plaza
P.O. Box 361
Staten Island, NY 10305
(718) 727-6363
Telex: 12-7070 GERHARDEY NYK

F.C. Gerlach & Co., Inc. (*)
53 Park Place
New York, NY 10007
(212) 349-5620
Telex: 27-6631 LSCUR
Cable: FRANGERS NEW YORK

Eugene T. Gillen, Inc. (*)
26 Broadway
New York, NY 10004
(212) 425-7428
Airport Office:
147-45 Farmers Blvd.
Jamaica, NY 11434
(718) 995-6954

Global Freight Forwarding, Inc.
495 Broadway
New York, NY 10012
(212) 334-9535

Global International USA Inc.
21 West Street
New York, NY 10006
(212) 422-9717

Global Marine, Inc.
126-06 143rd Street
Jamaica, NY 11436
(718) 978-7700

H.A. Gogarty, Inc.
44 New Street
New York, NY 10004
(212) 269-4040
TWX: 710-581-2116

Gondrand Transport Co., Inc. (*)
One World Trade Center, Suite 1571
New York, NY 10048
(212) 432-0744
Telex: 62-0562
Cable: GONDRANDS

Goth Transport, Inc.
305 Broadway
New York, NY 10007
(212) 267-5515

Grace International Customs Brokers, Inc. (*)
145-119 Guy R. Brewer Blvd.
Springfield Gardens, NY 11434
(718) 723-6400
Telex: 69-72952 TEI

Grand Overseas Systems, Inc.
One World Trade Center
New York, NY 10048
(212) 432-0746

Max Gruenhut International, Inc.
15 Park Row, Suite 2432
New York, NY 10038
(212) 608-0470
Airport Office:
147-39 175th Street
Jamaica, NY 11434
(718) 917-6518
Telex: 42-6566

HAV International Freight Corp. (*)
1975 Linden Blvd., Suite 304A
Elmont, NY 11003
(516) 285-6767
Telex: 49-71809

HB & L (*)
Cargo Building #80
JFK International Airport
Jamaica, NY 11434
(718) 656-5160
Telex: 23-0622

Halperin Shipping Co., Inc.
225 Broadway
New York, NY 10007
(212) 349-7960

J.W. Hampton, Jr. & Co., Inc. (*)
233 Broadway
New York, NY 10279
(212) 349-5066
Cable: 23-8667
Airport Office:
161-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 656-6782

Haniel Transport, Inc. (*)
105 Washington Street
New York, NY 10006
(212) 269-0540
Telex: 22-9262 HPNNYC UR
TWX: 710-581-5940

Charles Happel, Inc.
90 West Street
New York, NY 10006
(212) 422-8443
Telex: RCA 23-3592
WUI 69-73009
Cable: HAPVOY NEW YORK

G.W. Harder & Co.
7 Dey Street
New York, NY 10007
(212) 962-5870

Harlo-Air Cargo Brokers, Inc.
61 Broadway
New York, NY 10006
(212) 943-3422

A. Harodt (USA), Inc.
150 Broadway, Suite 1310
New York, NY 10038
(212) 513-8250
Telex: 42-3620 AHNYUR

Harper Robinson & Co. (*)
One World Trade Center, Suite 2321
New York, NY 10048
(212) 938-5500
Telex: 67-12570

D. Hauser, Inc. (*)
One World Trade Center, Suite 1535
New York, NY 10048
(212) 432-0022
Telex: 42-3742
Cable: RESUAHD

Hauser Air Corp. (*)
182-08 149th Street
Springfield Gardens, NY 11413
(718) 656-7767
Telex: 64-5579

Hayat International Forwarding Corp.
Empire State Building
350 Fifth Avenue, Suite 4415
New York, NY 10118
(212) 564-6280
Telex: 42-6402 HAYAT

Heemsoth-Kerner Corp. (*)
7 Dey Street, Suite 700
New York, NY 10007
(212) 608-9757
Telex: WUI 64-9057
Cable: HEMSOBAS

Helmstrom International, Inc. (*)
7 Dey Street, Suite 1426
New York, NY 10007
(212) 608-5050
Airport Office:
147-35 Farmers Blvd.
Jamaica, NY 11434
(718) 632-0180

Hemisphere Forwarding, Inc.
600 Bayview Avenue
Inwood, NY 11696
(516) 371-2048

Frederic Henjes Jr., Inc. (*)
225 Broadway, Suite 312
New York, NY 10007
(212) 406-2400
Telex: 62-0281
Cable: HENJEFRED

Hensel, Bruckmann & Lohrbacher,
Inc./Panalpina (*)
Cargo Building #80
JFK International Airport
Jamaica, NY 11430
(718) 656-5160
Telex: 23-0622
Cable: HENSEL

Hirschbach & Smith, Inc. (*)
One World Trade Center, Suite 1419
New York, NY 10048
(212) 432-1120
Telex: 42-1762

J.E. Hogan Forwarders, Inc.
26 Broadway
New York, NY 10004
(212) 425-7314
Telex: RCA 23-3464

Homepack Transport, Inc.
57-48 49th Street
Maspeth, NY 11378
(718) 366-8990
(800) 221-0598
Telex: WU 96-0159

Horizon Air Freight
152-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 528-3800

Horizon Forwarders, Inc.
42-15 Crescent Street, Room 503
Long Island City, NY 11101
(718) 392-9006
TWX: 710-581-2290

Hudson Shipping Co., Inc. (*)
90 West Street, 16th Floor
New York, NY 10006
(212) 349-8240
Telex: WUI 69-73009
RCA 23-3592
Cable: JACBERG NEW YORK
Airport Office:
(718) 656-6226

ISC Transport, Ltd.
71-08 51st Street
Woodside, NY 11377
(718) 335-5900
Telex: 42-1706

Iberfreight, S.A.
148-08 Guy R. Brewer Blvd.
Jamaica, NY 11434
(718) 656-5483
Telex: 66-361 BENE NY

Ibex International Forwarding Corp.
132 Nassau Street
New York, NY 10038
(212) 233-4134
Telex: ITT 42-1664

Imperial Air Freight Service, Inc.
147-31 176th Street
Jamaica, NY 11434
(718) 964-2201
(800) 526-8092
Telex: 68-53385

Independent Cargo Services, Inc.
2 World Trade Center
New York, NY 10048
(212) 432-0893

Indus Shipping Co.
114 Liberty Street
New York, NY 10006
(212) 766-4140

Inter-Hemisphere Service Co., Inc.
7 Dey Street
New York, NY 10007
(212) 233-2259

Inter-Maritime Forwarding Co.,
Inc. (*)
One World Trade Center, Suite 2147
New York, NY 10048
(212) 432-7578
Telex: 42-2969
Airport Office:
182-09 149th Road
Springfield Gardens, NY 11413
(718) 632-0300
Telex: 42-2903 INTERMA

Interconex, Inc.
52 Vanderbilt Avenue
New York, NY 10017
(212) 490-7444
Telex: RCA 23-5320

Intercorp Forwarders, Ltd.
32 Broadway
New York, NY 10004
(212) 425-6530

Intermodal Services, Inc.
67 Broadway
New York, NY 10006
(212) 344-1640

International Express Co., Ltd.
500 Fifth Avenue
New York, NY 10110
(212) 302-3783

International Forwarding & Project Management, Inc.
11 Broadway, Suite 1058-59
New York, NY 10004
(212) 425-7442
Telex: 23-5229 ACECO

International Sea & Air Shipping Corp. (*)
61 Broadway
New York, NY 10006
(212) 422-2820
Telex: 62-0284 INTRSEA
Cable: EROCEESPED

International Transportation Corp.
17 Battery Place
New York, NY 10004
(212) 269-4400
Telex: 23-5646 ITC

Internations Forwarding Corp.
100 Church Street
New York, NY 10007
(212) 619-5111

Interport Customs Clearance Co.
17 Battery Place
New York, NY 10004
(212) 514-9447

Inticobal, Inc. (*)
One World Trade Center, Suite 1247
New York, NY 10048
(212) 432-9320

Intrepid Shipping Corp.
32 Broadway
New York, NY 10004
(212) 425-4611
(800) 225-3540
Telex: 27-7266

J&A Shipping Co., Inc.
147-39 175th Avenue
Jamaica, NY 11434
(718) 656-8220

JFK Airport Customs Brokers Assoc. Inc.
158-12 Rockaway Blvd.
Jamaica, NY 11434
(718) 528-4117

Jagro Custom House Brokers, Inc.
170 Broadway
New York, NY 10038
(212) 962-6504

Jahrett Shipping, Inc.
108 S. Franklin Avenue, Suite 15
P.O. Box 848
Valley Stream, NY 11582-0848
(516) 825-1181
TWX: 510-600-6551 ESL UQ
Cable: JAHNFER NEW YORK

Janel International Forwarding Co., Inc. (*)
147-27 175th Avenue
Jamaica, NY 11434
(718) 656-8524

Jantzen International, Ltd. (*)
One World Trade Center, Suite 1571
New York, NY 10048
(212) 432-0747
Telex: 62-0562

Japan Freight Consolidators (USA) Inc.
Cargo Building #80
JFK International Airport
Jamaica, NY 11430
(718) 656-6265
Telex: 23-422727

E.A. Jasper, Inc.
711 Brush Avenue
Bronx, NY 10465
(212) 822-7770
Telex: 14-2320

Jet Air Service,Inc. (*)
Cargo Building #80
JFK International Airport
Jamaica, NY 11430
(718) 656-7430
Telex: 42-3676 JETAIR
Cable: JETSERVICE

KDB International
Hook Creek Blvd. & 145th Avenue
Valley Stream, NY 11580
(718) 656-8005

KOG Transport, Inc.
377 Broadway
New York, NY 10013
(212) 226-1040
Telex: 22-6607

Kamino Air Import Corp. (*)
161-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 656-8433
Telex: 42-3538

Karr Ellis & Co., Inc. (*)
72 Reade Street
New York, NY 10007
(212) 227-7511
Telex: 42-2408
Airport Office:
175-11 148th Street
Jamaica, NY 11434
(718) 995-9250
Telex: 42-1896

W.R. Keating & Co. (*)
25 Hudson Street
New York, NY 10013
(212) 226-3560
Telex: RCA 23-2716
WUI 66-6279

Keer, Maurer, Inc. (*)
107 Washington Street
New York, NY 10006
(212) 619-3180

Kersten Shipping Agency, Inc. (*)
108 Greenwich Street
New York, NY 10006
(212) 513-1200
Telex: 42-0297 KERSTENS NEWYORK

Keynote Cargo Clearance
147-60 175th Street
Jamaica, NY 11434
(718) 656-4503

John F. Kilroy Co., Inc. (*)
One World Trade Center, Suite 1569
New York, NY 10048
(212) 432-0040
Telex: 62-0296
Cable: KILROYCOMP
Airport Office:
(718) 656-7818

King Shipping Co., Inc. (*)
132 Nassau Street
New York, NY 10038
(212) 349-5360
Cable: KINGCOSHIP

Kintetsu World Express (USA)
Two World Trade Center
New York, NY 10048
(212) 775-9112
Branch Office:
711 Stewart Avenue
Garden City, NY 11530
(516) 222-1790

Abe M. Knipper, Inc. (*)
80 Sheridan Blvd.
Inwood, NY 11696
(516) 371-2400
(212) 656-8880
Telex: ITT 47-58223
Cable: AMKNIPPER

Kogel Overseas, Inc.
15 Maiden Lane
New York, NY 10038
(212) 619-1455

F.L. Kraemer & Co., Inc. (*)
53 Park Place
New York, NY 10007
(212) 964-4602
Telex: 42-8590

Kuehne & Nagel, Inc.
One World Trade Center, Suite 7751
New York, NY 10048
(212) 466-2600
Telex: WUI 12-6706

Kurz-Allen, Inc. (*)
147-04 183rd Street
Jamaica, NY 11413
(718) 995-4083

LEO International (*)
182-30 150th Street
Springfield Gardens, NY 11413
(718) 995-3433
Telex: 42-5868

LEP International, Inc. (*)
160 Varick Street
New York, NY 10013
(212) 807-7200
Telex: WUI 62-718
ITT 42-2458

Lafayette Shipping Co. (*)
One World Trade Center, Suite 1215
New York, NY 10048
(212) 432-1144

Bernard Lang & Co., Inc.
15 Maiden Lane
New York, NY 10038
(212) 964-8200
Telex: 42-3293 GNAL
Cable: LANGBERN

Lassen International Forwarders, Inc.
160 Varick Street
New York, NY 10013
(212) 206-8055
Telex: 17-9117 LEP

Laufer Shipping Co., Inc. (*)
305 Broadway, Suite 403
New York, NY 10007
(212) 513-1444
Telex: 64-5009
Airport Office:
145-38 157th Street
Jamaica, NY 11434
(718) 978-2700

Leading Forwarders, Inc. (*)
One World Trade Center, Suite 1923
New York, NY 10048
(212) 432-0200
Telex: 12-6850
Cable: LEADINGUSA
Airport Office:
(718) 656-5340

Jack Ledesma International Forwarders
139 Fulton Street, Suite 311
New York, NY 10038
(212) 227-4646

Leyden Shipping Corp. (*)
99 Hudson Street
New York, NY 10013
(212) 219-4000
Telex: 62-0505 BLEYCOR
23-5740 BLEYUR
Cable: BLEYCOR

Liberty International, Inc. (*)
11 Park Place
New York, NY 10016
(212) 693-2025

O.W. Lochner, Inc.
One World Trade Center, Suite 1413
New York, NY 10048
(212) 432-1930

LoCurto & Funk, Inc.
15 Maiden Lane
New York, NY 10038
(212) 233-7470

Lucander & Co.
140 Broadway
New York, NY 10005
(212) 775-8023

Hermann Ludwig, Inc. (*)
53 Park Place, Suite 1101
New York, NY 10007
(212) 608-4140
Telex: 66-7776
Airport Office:
146-27 167th Street
Jamaica, NY 11434
(718) 656-5178

Lunham & Reeve, Inc.
One World Trade Center, Suite 3327
New York, NY 10048
(212) 432-0520
Telex: 62-906 LUNRREVE NYK
ITT 42-6657

Geraldine R. Lyons, Custom House Broker
114 Liberty Street
New York, NY 10006
(212) 349-1267

J.D. MacDonald & Co., Inc. (*)
182-30 150th Road
Jamaica, NY 11431
(718) 917-6607
Telex: 71-6859021

Major Forwarding Co., Inc.
159-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 732-2990

Malev
630 Fifth Avenue
New York, NY 10111
(212) 757-0480

Winslow Manley, Inc.
One World Trade Center, Suite 1415
New York, NY 10048
(212) 432-1750

V.T. Mancusi, Inc.
700 Rockaway Turnpike
Lawrence, NY 11559
(516) 239-7700
Telex: 14-4641
Cable: VINTHOM

Mangili Shipping Corp.
39 Broadway
New York, NY 10006
(212) 943-8485

Maribel International Freight Forwarders, Inc. (*)
One World Trade Center, Suite 5347
New York, NY 10048
(212) 632-8528
Telex: WU 12-5404
27-7258
Branch Office:
161-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 632-8528

R. Markey and Sons, Inc.
5 Hanover Square
New York, NY 10004
(212) 482-8600

Maron Shipping Agency, Inc.
20 Vesey Street
New York, NY 10007
(212) 619-5400
Telex: ITT 42-2480
WU 12-6302
Cable: MARSHIPGEN

Marquis Transport Service, Ltd. (*)
147-39 175th Street
Jamaica, NY 11434
(718) 656-6762
Telex: 62-0020

Marvin Customs Clearance, Inc.
53 Park Place
New York, NY 10007
(212) 619-0797

Joseph G. Mazzarise (*)
175-01 Rockaway Blvd.
Jamaica, NY 11434
(718) 656-4050
Telex: 42-1550 JGMAZZ

McLean Cargo Specialists, Inc.
167-10 S. Conduit Avenue
Jamaica, NY 11434
(718) 995-2146
TWX: 510-601-2168

McLeod Young Weir, Inc., Custom House Brokers
One State Street Plaza
New York, NY 10004
(212) 344-3018

Meadows Wye & Co., Inc. (*)
111 Broadway
New York, NY 10006
(212) 349-4950
Telex: 42-2566
Cable: MEADOWS
Affiliated Office:

Meadows Wye Cardinal Air Service (*)
147-34 176th Street
Jamaica, NY 11434
(718) 995-5056
Telex: 42-5280

Medas Moving Overseas Shipping, Inc.
803 Sterling Place
Brooklyn, NY 11216
(718) 778-8400
TWX: 710-584-2214 MEDASSHIP NYK

Melvin Export Shipping Services, Inc. (*)
40 Rector Street, Suite 1525
New York, NY 10006
(212) 406-2011
Telex: 42-2323

Mercantile Freight Forwarders, Inc.
7 Dey Street
New York, NY 10007
(212) 267-1560
TWX: 710-581-6225

Mersant International, Ltd. (*)
158-12 Rockaway Blvd.
Jamaica, NY 11434
(718) 978-8200
Telex: RCA 22-2730 MERS UR

Mid-America Overseas, Inc.
19 Rector Street
New York, NY 10006
(212) 363-5780

Midwest Overseas, Inc.
26 Broadway
New York, NY 10004
(212) 269-7436

Militzer & Muench, USA Inc.
40 Rector Street, Suite 1830
New York, NY 10004
(212) 964-9555
Telex: 42-2108

Mitsui Air International
147-14 182nd Street
Jamaica, NY 11413
(718) 995-2219

Mitsui-Soko USA Inc.
One World Trade Center
New York, NY 10048
(212) 775-1026

Modern-Aire Expediters, Inc. (*)
153-04 Rockaway Blvd.
Jamaica, NY 11434
(718) 656-6044
Telex: 42-0038

Monte's Custom Expediters
JFK International Airport
Jamaica, NY 11430
(718) 995-4564

Morgan Overseas Service, Ltd.
90 Broadway
New York, NY 10005
(212) 809-5100

William H. Muller Shipping (*)
521 Fifth Avenue
New York, NY 10175-0042
(212) 697-3250
Telex: WUI 67-11195 WHMSHP
Cable: BATAVIER NY
Airport Office:
(718) 917-6146

Joseph C. Murray & Co., Inc. (*)
139 Fulton Street
New York, NY 10038
(212) 732-2687

Murray International Ltd. (*)
708 Broadway
New York, NY 10038
(212) 529-1981

Mutual International Forwarding, Inc.
One World Trade Center, Suite 1973
New York, NY 10048
(212) 432-0340
Telex: 42-4131 MIFI UI

F.W. Myers & Co., Inc. (*)
One World Trade Center, Suite 3211
New York, NY 10048
(212) 432-0670
Telex: WU 12-7044
RCA 23-2501
Airport Office:
(718) 656-2090

Myers Airspeed
179-17 149th Avenue
Jamaica, NY 11434
(718) 656-6060

Natural Freight, Ltd.
53 Park Place, Suite 501
New York, NY 10007
(212) 349-5165
Telex: 23-5069 LASS UR

Natural, Nydegger Transport
Corp. (*)
One World Trade Center, Suite 1565
New York, NY 10048
(212) 432-1640
Telex: WUI 12-6305
Cable: SWISSTRANS
Airport Office:
Cargo Building #80, Room 219
JFK International Airport
Jamaica, NY 11430
(718) 656-7270

Nedship International, Inc.
233 Broadway
New York, NY 10279
(212) 766-4580

Negron International Co. (*)
15 Park Row, Room 1730
New York, NY 10038
(212) 732-0928

Nehis & O'Connell, Inc. (*)
265 Sunrise Highway
Rockville Centre, NY 11570
(516) 763-3100
Telex: 42-0735 NEOC

W.P. Neth Co. (*)
53 Park Place
New York, NY 10007
(212) 964-6855
Telex: 23-2077
Cable: NETHCO

New Era Shipping Co., Inc.
114 Liberty Street
New York, NY 10006
(212) 233-8280
Telex: 42-6910
Cable: ANEWERA

Nippon Express USA, Inc. (*)
One World Trade Center, Suite 1769
New York, NY 10048
(212) 432-9490
Branch Office:
10 East 37th Street
New York, NY 10016
(212) 683-4940

Nordisk Transport, Inc.
150 Broadway, Suite 1301
New York, NY 10038
(212) 406-2931
Telex: MCI 62-0482

Nordstrom Freighting Corp.
21 West Street
New York, NY 10006
(212) 425-6740
TWX: 710-581-5288

Norse Shipping Service, Inc. (*)
160 Broadway
New York, NY 10038
(212) 964-1484
Telex: 37-66849
Cable: NORSE SHIP

Northeast Expediters, Inc.
38 West 32nd Street
New York, NY 10001
(212) 490-0956

Notar International
350 Fifth Avenue
New York, NY 10118
(212) 695-6375

Ocean World Lines
9 Murray Street
New York, NY 10007
(212) 732-7072

Oceanland Service, Inc. (*)
160 Broadway
New York, NY 10038
(212) 608-8808
Telex: 37-66849 OCNLND NY

Dennis O'Donnell, Ltd.
149-10 183rd Street
Jamaica, NY 11413
(718) 656-4080

H.G. Ollendorf, Inc.
21-44 44th Road
Long Island City, NY 11101
(718) 937-8200
(800) 221-6500
Telex: 12-7479

Omnitrans Corp., Ltd.
111 Broadway
New York, NY 10006
(212) 962-1956
Telex: 42-4699
66-7481
Airport Office:
167-16 146th Avenue
Jamaica, NY 11434
(718) 995-9220

Opera Shipping Co.
15 Park Row
New York, NY 10038
(212) 608-3022

Orient Consolidation Service (USA) Ltd.
74 Trinity Place
New York, NY 10006
(212) 587-9794

Oscar Import & Export Corp.
120 Broadway
New York, NY 10005
(212) 732-6728
Telex: 42-5386

Ovair Freight Services, Inc. (*)
147-31-176th Street
Jamaica, NY 11434
(718) 995-4848
Telex: RCA 23-5596 BRUZ

Overseas Expediters, Inc.
20 Vesey Street
New York, NY 10007
(212) 349-4199

Overton & Co. Customs Brokers, Inc. (*)
225 Broadway
New York, NY 10007
(212) 233-3493
Telex: 64-9641
Cable: SEASONABLE

PDQ Air Service, Inc.
547 West 26th Street
New York, NY 10001
(212) 564-0281
Telex: 66-6303 PDQ

P.S. Clearance Co., Inc.
3333 New Hyde Park Road
New Hyde Park, NY 11042
(718) 656-4615
(516) 365-2000
(800) 645-3456
Telex: 66-7349

Pace Shipping Co., Inc.
11 Broadway
New York, NY 10004
(212) 422-2393
Telex: 69-73260 PACE UR
Cable: SHIPACE

Pandair Freight Inc. (*)
385 Fifth Avenue
New York, NY 10016
(212) 695-7549
Airport Office:
167-55 148th Street
Jamaica, NY 11434
(718) 656-3560
(516) 561-0690
Telex: 62-409

Francesco Parisi, Inc.
100 Church Street
New York, NY 10007
(212) 267-7020
Telex: RCA 23-2105

Aldo Parodi of America, Inc.
1 Edgewater Plaza, Suite 306
Staten Island, NY 10305
(718) 816-1555
Telex: 23-5117 PARODI

Penson & Co. (*)
25 Hudson Street
New York, NY 10013
(212) 266-3100
Telex: RCA 23-2716
WUI 66-6279

Harold I. Pepper Co., Inc.
9 Murray Street, Suite 11 East
New York, NY 10007
(212) 732-4141
Telex: 66-1245

Person & Weidhorn, Inc. (*)
99 Hudson Street
New York, NY 10013
(212) 219-4000
Telex: 62-0505
TWX: 710-581-5140

P.H. Petry Co. (*)
53 Park Place
New York, NY 10007
(212) 267-4800

W.A. Phelps & Co., Inc. (*)
One World Trade Center, Suite 1963
New York, NY 10048
(212) 775-1000

Pier Air International, Inc.
147-39 175th Street
Jamaica, NY 11434
(718) 656-6996

Pipitone International Co.
Cargo Building #80, Room 215
JFK International Airport
Jamaica, NY 11430
(718) 917-6888

Pollux Marine Agencies, Inc.
29 Broadway
New York, NY 10006
(212) 943-7274

S.H. Pomerance Co., Inc.
30 Vesey Street
New York, NY 10007
(212) 619-2926

The Port Group: P.B.I.-P.A.C.-
P.C.I. (*)
152-60 Rockaway Blvd.
Jamaica, NY 11434
(718) 723-8210
Telex: 42-3991

Port Brokers, Inc.
One World Trade Center
New York, NY 10048
(212) 432-9066

C.H. Powell Co. (*)
170 Broadway, Suite 1610
New York, NY 10038
(212) 693-0020
Telex: 42-4680

Pro-Security Co., Inc. (*)
3333 New Hyde Park Road
New Hyde Park, NY 11042
(718) 656-4615
(516) 365-2000
(800) 645-3456
Telex: 66-7349

Progressive Forwarding, Inc.
42-15 Crescent Street
Long Island City, NY 11101
(718) 361-1700
Telex: 66-7216 UW

Puerto Rican Forwarding Co., Inc.
5 Beekman Street
New York, NY 10038
(212) 227-4833

RCA Shipping Corp.
29 John Street
New York, NY 10038
(212) 732-2660

Radix Group International, Inc. (*)
156 William Street
New York, NY 10038
(212) 285-2340
Telex: RCA 22-2972
WUI 62-485
Airport Office:
Cargo Building #89
JFK International Airport
Jamaica, NY 11430
(718) 656-5912
Telex: 42-6296

Rapid World Forwarders, Inc.
27 Park Place
New York, NY 10007
(212) 349-2170

Milton Reiss, Custom House Broker
150 Broadway
New York, NY 10038
(212) 233-7568

Reliable Custom House Broker Corp.
115-39 121st Street
Ozone Park, NY 11420
(718) 845-5544

Republic Shipping Co., Inc.
5 Beekman Street
New York, NY 10038
(212) 964-4458

Rhenus Transport International
Corp. (*)
325 Spring Street
New York, NY 10013
(212) 691-1270
Telex: WU 66-1666 RHSNY
Cable: RHENUS USA

Rical Air Express, Inc.
145-58 167th Street
Jamaica, NY 11434
(718) 656-5443

Ritasa Freight Forwarders, Inc.
17 Battery Place, Suite 1723
New York, NY 10004
(212) 785-9280
Telex: 42-0094 CC RITAS
Cable: COCLERUSA NY

Robbins Fleisig Forwarding, Inc. (*)
9 Murray Street
New York, NY 10007
(212) 732-0900
(800) 221-4042
Telex: 66-1245

Roberts, Reilly & Sons, Inc. (*)
239-02 Linden Blvd.
Elmont, NY 11003
(718) 656-2591
Telex: 14-6391
Cable: FLYFREIGHT

Robertson Forwarding Co., Inc.
175-14 147th Avenue
Jamaica, NY 11434
(718) 723-2673

H.W. Robinson & Co., Inc. (*)
One World Trade Center, Suite 1501
New York, NY 10048
(212) 432-1350
Telex: 67-20030
Cable: ROBSCHED
Airport Office:
Cargo Building #80
JFK International Airport
Jamaica, NY 11430
(718) 656-5685
Telex: 66-7332 ROBAF

J.M. Rodgers Co., Inc. (*)
90 West Street, Room 1510
New York, NY 10006
(212) 267-8680
Telex: 66-7792

Roehlig Forwarding, Inc.
32 Broadway, Suite 1600
New York, NY 10004
(212) 344-8510
Telex: WUI 62-0770

Rohde & Liesenfeld, Inc. (*)
One World Trade Center, Suite 2027
New York, NY 10048
(212) 432-1200
Telex: ITT 42-2147

Romat Shipping Corp.
32 Broadway, Suite 1111
New York, NY 10004
(212) 425-3187
TWX: 510-601-6845

Rue Forwarding Co. (*)
45 John Street
New York, NY 10038
(212) 964-3352
Telex: 42-3830 RUE UI

Ryder International Freight & Customs Services, Inc. (*)
175-11 148th Street
Jamaica, NY 11434
(718) 632-0200
Telex: 12-6760

S.A.I.M.A. America, Inc. (*)
39 Broadway
New York, NY 10006
(212) 344-1930
Telex: 42-1635

SBA Consolidators, Inc.
175-52 148th Road
Jamaica, NY 11434
(718) 995-3850
(800) 221-9815
Telex: 68-59109 SBA CON

SCAC International Forwarders, Inc. (*)
33 Rector Street
New York, NY 10006
(212) 514-5900
Telex: WUI 62-0475
Branch Office:
182-30 150th Road
Jamaica, NY 11434
(718) 656-8100

Saga Transport USA, Inc.
500 Fifth Avenue
New York, NY 10110
(212) 921-2222

H.W. St. John & Co. (*)
33 Rector Street
New York, NY 10006
(212) 269-7680
Airport Office:
145-15A 156th Street
Jamaica, NY 11434
Telex: RCA 23-3151

Salben Shipping Co., Inc.
99 W. Hawthorne Avenue
Valley Stream, NY 11580
(516) 561-0166
Cable: SALBENSHIP

Savant Customs Brokers & Freight Forwarders, Inc. (*)
11 Broadway
New York, NY 10004
(212) 425-6975

Savino Del Bene, Inc.
148-08 Guy R. Brewer Blvd.
Jamaica, NY 11434
(718) 656-5483
Telex: 66-361
64-5060 BENEY

Scan Shipping Co., Inc.
116 John Street, Room 320
New York, NY 10038
(212) 732-3400

Scanwell Freight Express (USA) Inc.
172-72 Baisley Blvd.
Jamaica, NY 11434
(718) 656-5466
Telex: 42-4134

Schenkers International Forwarders, Inc. (*)
One World Trade Center, Suite 3067
New York, NY 10048
(212) 432-3075
Telex: RCA 23-815
Airport Office:
147-29 182nd Street
Jamaica, NY 11413
(718) 632-7303

Ad M. Schmid & Co. (*)
7 Dey Street
New York, NY 10007
(212) 349-7307
Airport Office:
Cargo Building #80, Room 2J
JFK International Airport
Jamaica, NY 11413
(718) 656-5680
Cable: SPEDITEUR NEW YORK

Pritchard Schmidt Services, Inc.
23 Warren Street
New York, NY 10007
(212) 349-1000

Schneider Freight USA Inc.
161-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 656-7835
Telex: ITT 42-4217

Alexander Schor (*)
One World Trade Center, Suite 3327
New York, NY 10048
(212) 432-0527
Airport Office:
150-40 183rd Street
Jamaica, NY 11413
(718) 656-5803
TWX: 710-581-2283

Karl Schroff & Assoc., Inc. (*)
90 West Street
New York, NY 10006
(212) 732-1434
Telex: 42-2846 KSCHROF
TWX: 710-581-3846
Cable: KARLSCHROF
Airport Office:
(718) 656-5803

Sea & Air Express Corp.
61 Broadway
New York, NY 10006
(212) 422-0557

Sea Lanes Freight Forwarding
Corp. (*)
39 Broadway, Room 1915
New York, NY 10006
(212) 344-1930
Telex: 42-0147 SEAL UI

Sea Track Consolidators, Inc.
Two World Trade Center
New York, NY 10048
(212) 775-0510

Seaboard Forwarding Co., Inc.
108 S. Franklin Avenue
Valley Stream, NY 11582
(516) 561-2530
TWX: 510-600-6551 ESL UQ

Seahorse Carriers Services, Inc.
500 Fifth Avenue, Room 502
New York, NY 10110
(212) 944-2470
Telex: 64-0785

Seair Consultants
199 Jericho Turnpike
Floral Park, NY 11001

Serra International, Inc. (*)
9 Murray Street, 8th Floor
New York, NY 10007
(212) 393-1033
Telex: RCA 22-2706
WUI 66-7130

Service By Air, Inc. (*)
175-52 148th Road
Jamaica, NY 11434
(718) 632-3880
(800) 221-9815
Telex: 27-5795

Set International Freight Forwarders
One World Trade Center, Suite 5347
New York, NY 10048
(212) 432-0690
(718) 632-8528
Telex: 27-7258

The Seven Brothers
57-48 49th Street
Maspeth, NY 11378
(718) 366-8700
(800) 221-0598
Telex: 02-29879

Seven Seas Mercantile Transport,
Inc.
225 Lafayette Street
New York, NY 10012
(212) 925-5464

Shinwa USA, Inc.
26 Broadway
New York, NY 10004
(212) 943-0919

Silvey Shipping Co., Inc. (*)
130 William Street, Suite 807
New York, NY 10038
(212) 732-7790
Telex: 27-2527
Cable: SILVESHIPNYK

Sky-Sea Forwarding Corp. (*)
Hook Creek Blvd. & 145th Avenue,
Suite C5C
Valley Stream, NY 11581
(516) 561-0900

J.D. Smith Inter-Ocean, Inc.
One World Trade Center, Suite 2161
New York, NY 10048
(212) 432-0500
Telex: 62-518
Airport Office:
Cargo Building #80
JFK International Airport
Jamaica, NY 11430

Milton Snedeker Corp. (*)
105 Chambers Street
New York, NY 10007
(212) 227-7555
Telex: 67-20084
Cable: MILSNED
Airport Office:
(516) 371-0292

Sobel Shipping Co., Inc. (*)
170 Broadway
New York, NY 10038
(212) 227-9035
Telex: 26-1107 SOBEL UR

SonicAir Couriers International (*)
251 Fifth Avenue
New York, NY 10016
(212) 725-1160
(800) 528-6070
Telex: 66-9401 AIRCOURS PHX

Spadaro International Services (*)
401 Broadway, Suite 609
New York, NY 10013
(212) 226-3316
Telex: 27-6656 FLFSUR
Airport Office:
156-15 146th Avenue, Suite 111
Jamaica, NY 11434
(718) 949-1200
Telex: 27-6656 FLFSUR

Spatzer International
11 Broadway
New York, NY 10004
(212) 363-3010

Specific International Freight
Forwarder, Inc.
401 Broadway
New York, NY 10013
(212) 431-9023
Telex: ITT 42-4201

Speedway International, Inc.
50 Broadway
New York, NY 10004
(212) 809-6800

Stanmar Shipping CO., Inc.
40 Rector Street
New York, NY 10006
(212) 668-0820
Telex: 42-3359 PJCS

John A. Steer Co., Inc.
43 Park Place
New York, NY 10007
(212) 374-1494
Telex: 64-5159 STEER NYK

S. Stern Custom Brokers, Inc. (*)
One World Trade Center, Suite 1419
New York, NY 10048
(212) 432-1120
Telex: 42-1762
Cable: SAMSTERN
Airport Office:
(718) 917-8144

S.J. Stile Associates
153-41 Rockaway Blvd.
Jamaica, NY 11434
(718) 978-2400

Martin Strauss Air Freight Corp. (*)
147-31 176th Street
Jamaica, NY 11430
(718) 656-5595
Telex: 22-0986

Stute International
405 Lexington Avenue
New York, NY 10174
(212) 867-8840

Super Sonic Transport, Inc. (*)
130 William Street, SUite 807
New York, NY 10038
(212) 732-0995
Airport Office:
161-15 Rockaway Blvd.
Jamaica, NY 11434
(718) 656-3584

Superb Custom Brokers, Inc.
148-09 Guy R. Brewer Blvd.
Jamaica, NY 11434
(718) 995-3838
Telex: 66-361 BENE NY

Surface Air International, Inc. (*)
20 Vesey Street
New York, NY 10007
(212) 943-1100
Telex: 12-9167 SURFACEAIR NYK
Cable: SURFACEAIR
Airport Office:
(718) 656-6475

TNT Skypak
400 Post Avenue
Westbury, NY 11590

TSI - Transport Services
International Ltd.
53 Park Place
New York, NY 10007
(212) 267-5070

TTA New York French Freight
Forwarders
148-36 Guy R. Brewer Blvd.
Jamaica, NY 11434
(718) 656-5243
Telex: 66-6677

Target International Shipping, Inc.
15 Park Row
New York, NY 10038
(212) 406-0016

Taub & Carmel, Inc. (*)
90 West Street
New York, NY 10006
(212) 349-7881
Telex: 42-2796
Cable: CARTAUB

Taub, Hummel & Schnall, Inc. (*)
39 Broadway, 20th Floor
New York, NY 10006
(212) 968-3900
Cable: TAUSCHUM
Airport Office:
(718) 529-5410

Terramar Shipping Co., Inc.
One World Trade Center, Suite 1551
New York, NY 10048
(212) 432-0770
Telex: 12-5536

Frank Testa, Inc. (*)
181 S. Franklin Avenue
Valley Stream, NY 11581
(212) 656-7825

Thomas, Jacobs & Moran, Inc.
225 Broadway, Suite 304
New York, NY 10007
(212) 693-0420
Telex: ITT 42-1324

J.E. Thompkins & Son, Inc.
2091 New Highway
Farmingdale, NY 11735
(516) 420-8569
Telex: 47-58273
Cable: JETPUBS NEWYORK

Thor Air Freight Corp.
147-05 Guy R. Brewer Blvd.
Jamaica, NY 11434
(718) 656-7272
Telex: 42-6570

Charles H. Timm, Custom House Broker
107 Washington Street
New York, NY 10006
(212) 425-0443

Traders Service Co.
53 Park Place
New York, NY 10007
(212) 608-5010
Telex: 53-2867

Traflex International, Inc.
208 West 30th Street
New York, NY 10001
(212) 967-4138

Trans-International Forwarders, Inc.
One World Trade Center, Suite 8955
New York, NY 10048
(212) 432-1980
Cable: TRANSDICE NEW YORK

Trans-Marine System, Inc. (*)
P.O. Box 820
Valley Stream, NY 11582
(516) 561-8110
Telex: 31-1662
Cable: TRANS MARINE

Trans-World Shipping Corp. (*)
53 Park Place
New York, NY 10007
(212) 267-4800
Telex: 23-2077 TWSC
12-7656 TWSC
Cable: TRAWORSHIP
Airport Office:
Cargo Building #68
JFK International Airport
Jamaica, NY 11430
(718) 995-6100
Telex: 42-6807 TRWO

Transatlas International
1176-24 148th Avenue
Jamaica, NY 11434
(718) 656-3594

Transborder Customs Services, Inc.
53 Park Place
New York, NY 10007
(212) 766-1300

Transco International, Inc.
109 West 27th Street
New York, NY 10001
(212) 675-1750

Transintra International Forwarding Co., Inc.
17 Battery Place
New York, NY 10004
(212) 269-9103
Telex: RCA 23-3111
TWX: 710-581-5956

Transnational Shipping Co. (*)
17 Battery Place
New York, NY 10004
(212) 344-9420
Telex: 23-5016 TRANS UR

Transport Services International, Ltd.
53 Park Place
New York, NY 10007
(212) 267-5070
Telex: 42-6540 TSIN

Transports Fatton Laperriere (*)
150-36 182nd Street
Jamaica, NY 11413
(718) 995-4990
Telex: 42-3296

Trenmar International Shipping, Inc.
142 Mineola Avenue
Roslyn Heights, NY 11577
(516) 484-4844
Telex: 69-71114 TRENMAR

James C. Trombetta (*)
Cargo Building #89
JFK International Airport
Jamaica, NY 11430
(718) 995-7270
Telex: 42-3360 TROMBET

Union Air Transport (*)
149-15 177th Street
Jamaica, NY 11434
(718) 632-1301
Telex: WUI 96-0164
17-8907

Unipack Shipping, Inc.
225 Broadway
New York, NY 10007
(212) 732-1470

United Aero Marine Services, Inc.
33 Bowery, Suite C-202
New York, NY 10002
(212) 219-1998
Telex: WU 96-1512 UAMSNYK

United Customs, Inc.
1975 Linden Blvd.
Elmont, NY 11003
(718) 978-2000
(516) 285-8600
Telex: WU 14-6354

United Forwarders & Import Services, Inc. (*)
15 Maiden Lane
New York, NY 10038
(212) 349-6400
Telex: WU 12-7317
Cable: UNIFORWARD
Airport Office:
153-02 Baisley Blvd.
Jamaica, NY 11434
(718) 525-8830

United Hercules, Inc.
One World Trade Center
New York, NY 10048
(212) 466-0404

United Kingdom Freight Forwarding Office
25 Broadway
New York, NY 10004
(212) 422-2460

U.S. Brokers, Inc.
137-44 94th Avenue
Jamaica, NY 11435
(718) 291-2244
Telex: 68-59108

United States Forwarding Corp.
15 Maiden Lane
New York, NY 10048-0170
(212) 432-0090
Telex: 42-0045

Universal Transcontinental Corp. (*)
325 Spring Street
New York, NY 10013
(212) 989-0100
Telex: 23-2712 UTC UR
Cable: UTRANCOR

Universal Transport Corp.
70 West 36th Street
New York, NY 10018
(212) 967-3800
Telex: 23-2690
42-0987

VIASA
Cargo Building 263
JFK International Airport
Jamaica, NY 11430
(718) 656-7424

Vandegrift Forwarding Co., Inc. (*)
One World Trade Center, Suite 1459
New York, NY 10048
(212) 466-3000
Telex: 42-1277
Cable: NANEUI

Vehport Enterprises, Ltd.
500 Eighth Avenue
New York, NY 10018
(212) 695-7061
Telex: 42-5578

Vela Maritime Bahamas Ltd.
One World Trade Center
New York, NY 10048
(212) 466-1116

Viking Sea Freight, Inc. (*)
One World Trade Center, Suite 2409
New York, NY 10048
(212) 938-0798
Telex: 23-9040 VSF

Vio of America, Inc.
9 Murray Street, Suite 8E
New York, NY 10007
(212) 732-5700
Telex: 22-6010

Visa Forwarding, Inc.
26 Broadway
New York, NY 10004
(212) 943-8710

R.L. Visconti Custom Brokers (*)
One World Trade Center
New York, NY 10048
(212) 524-9333
Branch Office:
149-32 132nd Street
Jamaica, NY 11430
(718) 529-6021

WTC Air Freight (*)
147-40 184th Street
Springfield Gardens, NY 11413
(718) 995-6800
(800) 982-4685

F.E. Wallace & Co., Inc.
One World Trade Center, Suite 4517
New York, NY 10048
(212) 432-1960

Warner Forwarders, Inc.
170 Broadway
New York, NY 10038
(212) 619-0980

John Weidner, Custom House Broker
30 Vesey Street
New York, NY 10007
(212) 732-6212

Westwind Overseas, Inc.
One World Trade Center, Suite 8859
New York, NY 10048
(212) 466-1200

Wilson Group USA, Inc. (*)
149-10 183rd Street
Jamaica, NY 11434
(718) 917-6150
Telex: 68-59052 WAF

Wits Air Freight
244 East 46th Street
New York, NY 10036
(212) 599-0910

Wood, Niebuhr & Co. (*)
30 Vesey Street
New York, NY 10007
(212) 374-1910

World Jet Shipping Co., Inc.
120 Broadway
New York, NY 10271
(212) 619-4638

World Wide Freight Forwarding Co.
401 Broadway
New York, NY 10013
(212) 925-9980
Telex: 42-1989
Cable: BERNZWEI NY

World Trade Expediters, Ltd.
147-35 Farmers Blvd.
Jamaica, NY 11434
(718) 917-6064

Yamato Transport USA Inc.
1211 Avenue of the Americas
New York, NY 10027
(212) 704-6868

York International Co.
33 West 46th Street
New York, NY 10036
(212) 302-5912

Daniel F. Young, Inc. (*)
17 Battery Place North
New York, NY 10004
(212) 248-1700
Telex: 12-406
WUI 62-561
Cable: YOUNGBROK

Yusen Air & Sea Service (USA), Inc. (*)
60 East 42nd Street, Room 1915
New York, NY 10165
(212) 661-3810
Cable: YAS CARGO NEW YORK
Airport Office:
(718) 978-0100

Zust Bachmeier of Switzerland, Inc.
114 East 28th Street, Suite 701
New York, NY 10016
(212) 725-0833
Telex: 17-7807 ZUSTBACH

Zust-Ambrosetti, Inc.
One World Trade Center, Suite 5347
New York, NY 10048
(212) 432-0690
Telex: 17-7675 ZABS UT

Bernard A. Zweifach
401 Broadway
New York, NY 10013
(212) 925-9980

Ogdensburg

C.J. Tower & Sons
P.O. Box 116
Ogdensburg, NY 13669
(315) 393-3317

E. Dillingham, Inc.
P.O. Box 116
Ogdensburg, NY 13669

Rochester

Air Compak, Inc.
970 Driving Park Avenue
Rochester, NY 14613
(716) 254-3560

Syracuse

Mohawk Customs & Shipping Co. (*)
6650 Old Collamer Road
P.O. Box 4839
North Syracuse, NY 13221-4839
(315) 463-6330
Telex: 93-7399 HIDLSMOHK

F.W. Myers Co., Inc. (*)
Hancock Airport
Syracuse, NY
(315) 455-2882

Trans Border Customs Services, Inc.
Wellesley Island
Syracuse, NY
(315) 482-4501

EXPORT PACKING AND CRATING

The following firms offer export packing and crating. Packing for exports, especially ocean freight, requires greater care than for regular domestic shipping, as well as special markings. Export packers may also be familiar with various shipping facilities and carriers.

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Abbot & Abbot Box Corp.
28-31 Borden Avenue
Long Island City, NY 11101
(718) 392-2600

Aid Export Trucking Corp.
744 Clinton Street
Brooklyn, NY 11231
(718) 522-3276
Telex: 96-1559

Atlas International
101 Crossways Park West
Woodbury, NY 11797
(516) 496-8080

Bayberry Assocs.
40 20th Street
Brooklyn, NY 11232
(718) 788-8200

Brooklyn Steel Warehouse Co.
1819 Flushing Avenue
Flushing, NY 11385
(718) 386-3804

Century Consolidation Service, Ltd.
21 West Street
New York, NY 10006
(212) 514-5814

Coastal Warehouse, Inc.
45 Bowne Street
Brooklyn, NY 11231
(718) 522-6066
Telex: 96-1667

Coty Enterprises, Ltd.
600 Richmond Terrace
Staten Island, NY 10301
(718) 447-6900
(800) 221-1001
Telex: 96-1789

ECA Warehouse
60 Davidson Street
Staten Island, NY 10303
(718) 442-2000

McNaily International Corp.
200 Madison Avenue
New York, NY 10016
(212) 698-4400
Telex: 42-3777

S&F Warehouse, Inc.
Brooklyn Navy Yard, Bldg. #77
Brooklyn, NY 11205
(718) 834-0400
Telex: 42-4091

Santini Brothers, Inc.
57-48 49th Street
Maspeth, NY 11378
(718) 366-8700
Telex: 66-8540
62-224 WU

Star Trek Moving & Storage
425 West 13th Street
New York, NY 10014
(212) 929-5252

State Cooperage Export Crating & Shipping Corp.
57-10 Flushing Avenue
P.O. Box 29
Maspeth, NY 11378
(718) 381-3700
(800) 654-0050
Telex: 12-7584 STATECOOP NYK

Syracuse

Bridgeport Crating Co., Inc.
Route 31
Bridgeport, NY 13030
(315) 633-9692

EXPORT-RELATED INSURANCE

Insurance agencies can offer a variety of types of insurance for exporters. Generally, exporters require two different types of coverage: marine insurance and export credit insurance. The firms listed below may offer one or both types of coverage.

Marine insurance is used to insure export shipments against physical damage or loss during transit from seller to buyer.

Export credit insurance is used to insure export receivables against the failure of a foreign buyer to pay for the goods.

New York City

Alexander & Alexander
1185 Avenue of the Americas
New York, NY 10036
(212) 575-8000

American International Marine Agency of New York, Inc.
70 Pine Street, 1st Floor
New York, NY 10270
(212) 770-5760
Telex: 67-16676
ITT 42-0627
Fax: 212-770-5129

Chubb Group of Insurance Companies
100 William Street
New York, NY 10038

Commodity & Industry Coverage Agency, Inc.
25 Warren Street
New York, NY 10007
(212) 732-3333

Cook & Miller International Ltd.
60 East 42nd Street
New York, NY 10165
(212) 370-4000
Telex: 38-4782

Foreign Credit Insurance Association (FCIA)
40 Rector Street, 11th Floor
New York, NY 10006
(212) 306-5000

International Adjusters, Ltd.
90 John Street
New York, NY 10038
(212) 233-7060
(800) 422-7569
Telex: ITT 42-1909
WU 12-9136
Fax: 212-285-2380

Marine Office of America Corp.
180 Maiden Lane, 19th Floor
New York, NY 10038
(212) 440-3154

The Roanoke Companies
100 Church Street
New York, NY 10007
(212) 732-5200

C.A. Shea & Co., Inc.
One World Trade Center, Suite 1525
New York, NY 10048
(212) 466-1060
Telex: 12-6224
Cable: NEALSHEA

TRANSLATION SERVICES

At times it is necessary for an exporter to translate documents either from or into a foreign language. Translations may be required for such things as orders and contracts, other documents, product literature, brochures and manuals. The firms and/or individuals listed below provide professional translation services. While some may specialize in one or a few languages, many translation firms offer services for numerous languages.

Albany

Copper Translation Service
56 Washington Avenue
Schenectady, NY 12305
(518) 372-8940

Buffalo

AAA Investigation Service
2688 Elmwood Drive
Kenmore, NY 14217
(716) 877-6334

Infor Internationals, Inc.
185 Commonwealth Avenue
Buffalo, NY 14216
(716) 876-5640

International Institute of Buffalo, Inc.
864 Delaware Avenue
Buffalo, NY 14209
(716) 883-1900

International Interpreter Service
22 Summit Avenue
Buffalo, NY 14214
(716) 838-8634

New York City

A Certified Translations, Inc.
21-07 Cornaga Avenue
Far Rockaway, NY 11691
(718) 471-7676

ABC Translations
445 Fifth Avenue
New York, NY 10016
(212) 213-6644

Able Translation Service
One World Trade Center
New York, NY 10048
(212) 432-1585

Accent on Language
16 East 52nd Street
New York, NY 10022
(212) 355-5170

Accredited Language Services
11 John Street
New York, NY 10038
(212) 766-4111

Active Translation Bureau
1472 Broadway
New York, NY 10036
(212) 921-5043

Ad-Ex Translations International
630 Fifth Avenue, Room 3004
New York, NY 10111
(212) 581-2380

Adtech Translations
1170 Broadway
New York, NY 10001
(212) 686-1586

Aleph Translation Service
25 Broadway, Suite 1042
New York, NY 10004
(212) 509-1378

All Language Services, Inc.
545 Fifth Avenue
New York, NY 10017
(212) 986-1688

All Nippon Management Service, Inc.
303 Fifth Avenue
New York, NY 10001
(212) 679-1970

All Words, Inc.
445 Fifth Avenue
New York, NY 10016
(212) 213-6644

American International
6 West 18th Street
New York, NY 10011
(212) 255-0007

American Translators & Interpreters
Of New York, Inc.
335 Broadway, Suite 803
New York, NY 10013
(212) 925-8182

Arabic Translation Center
210 East 47th Street
New York, NY 10017
(212) 535-1166

Artra Translations & Technical
Services, Inc.
26 Broadway
New York, NY 10004
(212) 809-9772

George Bellido Co.
170 Broadway
New York, NY 10038
(212) 732-2580

Bentley Translations
30 Rockefeller Plaza
New York, NY 10112
(212) 246-7335

Berlitz Translation Services
866 Third Avenue
New York, NY 10022
(212) 486-1212

Bertrand Languages, Inc.
370 Lexington Avenue
New York, NY 10017
(212) 685-9772

Bonhocom Enterprises
2700 Broadway
New York, NY 10025
(212) 316-0311

China Communications, Inc.
4 East 43rd Street
New York, NY 10017
(212) 953-9170

China Interpreter Translator Bureau
24 Pell Street
New York, NY 10013
(212) 964-3733

Chinatown Multi Services Center,
Inc.
395 Broadway
New York, NY 10013
(212) 219-8543

Chinese Language Learning Center,
Inc.
520 Fifth Avenue
New York, NY 10036
(212) 391-2911

Chinese Secretarial Service
199 Canal Street
New York, NY 10013
(212) 431-6750

Columbia University Tutoring and
Translating Agency
206 Lewisohn Hall
116th Street & Broadway
New York, NY 10027
(212) 280-4535

Complingua Corp.
198 Broadway, Suite 1107
New York, NY 10038
(212) 227-1994

Continental Translation Services,
Inc.
6 East 43rd Street, Suite 2100
New York, NY 10017
(212) 867-3646

Conway Associates International, Inc.
104 East 40th Street
New York, NY 10016
(212) 867-3646

Corporate Language Services
11 John Street, Suite 506
New York, NY 10038
(212) 766-4192

DWP Translation Services
341 Eastern Parkway
Brooklyn, NY 11216
(718) 493-4385

Diego Delgado
2700 Broadway
New York, NY 10025
(212) 864-0343

Dri-Mar Interpreting & Translating Services
215 Second Avenue
New York, NY 10003
(212) 505-8992

Euramerica Translations, Inc.
257 Park Avenue South
New York, NY 10010
(212) 777-7878

Eurasia Language Service, Ltd.
10 West 37th Street
New York, NY 10018
(212) 594-5288

FAM Translation Service
55 East 43rd Street
New York, NY 10017
(212) 986-5627

Foreign Translations Center
1501 Broadway
New York, NY 10036
(212) 575-0650

Gregory Friedrichs, Inc.
1200 Fifth Avenue
New York, NY 10029
(212) 876-8180

Fuchs Translation Services
60 West 57th Street
New York, NY 10019
(212) 586-0190

German American Commercial & Legal Interpreter & Translation Service
46 West 69th Street
New York, NY 10023
(212) 877-1434

German Interpreter Service
46 West 69th Street
New York, NY 10023
(212) 877-1434

Vincente Grandados
239 West 14th Street
New York, NY 10011
(212) 929-8287

Greek Translation Service
29 Broadway
New York, NY 10006
(212) 943-0275

Margaret L. Green
241 East 76th Street
New York, NY 10021
(212) 861-2162

Hess-Inglin Translation Service
243 West End Avenue
New York, NY 10023
(212) 496-2263

Ibero American Productions
630 Ninth Avenue
New York, NY 10036
(212) 245-7826

Inlingua Translation Service
551 Fifth Avenue
New York, NY 10176
(212) 682-8585

Interam Translating Bureau
900 Broadway
New York, NY 10003
(212) 260-1916

Intercontinental Bureau of
Translators & Interpreters
14 West 40th Street
New York, NY 10018
(212) 819-1230

International Beautiful People
Unlimited, Inc.
330 West 56th Street
New York, NY 10019
(212) 765-7793

International Business Service
350 West 57th Street
New York, NY 10019
(212) 315-5266

International Office for Translation
and Documentation
142 East 33rd Street
New York, NY 10016
(212) 683-7700

International Translation Services,
Inc.
32 Canterbury Road
Rockville Centre, NY 11570
(516) 839-9863

Interspeak
138 East 38th Street
New York, NY 10016
(212) 490-6098

Interworld Translation Services,
Inc.
350 Fifth Avenue
New York, NY 10118
(212) 594-8218

Italian American Service Agency
972 Lexington Avenue
New York, NY 10021
(212) 861-7095

Japan Services Co.
One Union Square
New York, NY 10003
(212) 929-6022

Japanese-American Language Center
of New York
520 Fifth Avenue
New York, NY 10036
(212) 730-9589

Japanese Interpreting Service
275 West 96th Street
New York, NY 10025
(212) 866-2777

Japanese Translation Service
535 West 110th Street
New York, NY 10025
(212) 663-0843

Kern Corp.
200 Park Avenue
New York, NY 10166
(212) 953-2070
Telex: 27-1670

Kolbe Consultants, Inc.
45 West 34th Street, Suite 701
New York, NY 10001
(212) 239-3425

Korean Translation Service
303 Fifth Avenue
New York, NY 10016
(212) 532-5464

Language Guild Institute, Inc.
140 East 34th Street
New York, NY 10016
(212) 679-7171

The Language Lab
211 East 43rd Street
New York, NY 10017
(212) 697-2020

Lawyers & Merchants Translation
Bureau
11 Broadway
New York, NY 10004
(212) 344-2930

Legal Translating Service
507 Fifth Avenue
New York, NY 10017
(212) 661-9743

Lindner Translations, Inc.
29 Broadway
New York, NY 10006
(212) 269-4660

Linguasoft Corp.
500 Fifth Avenue
New York, NY 10110
(212) 391-2100

Milana Communications, Inc.
200 West 55th Street
New York, NY 10019
(212) 757-8441

Morgan-Paul & Co.
950 Third Avenue
New York, NY 10022
(212) 759-7433

Multilingual Technical
Communications
10 East 59th Street
New York, NY 10022
(212) 532-5530

New York Journal Japan
545 Fifth Avenue
New York, NY 10017
(212) 557-5547

New York Translation International
445 West 45th Street
New York, NY 10036
(212) 289-4220

Sigfrido Obijo
1650 Broadway
New York, NY 10019
(212) 586-3212

Bunji Omura
383 Grand Street
New York, NY 10002
(212) 475-2330

Oriental Language Bureau, Inc.
500 Eighth Avenue
New York, NY 10018
(212) 244-5455

Quick-French
120 West 44th Street
New York, NY 10036
(212) 764-0504

Visarion Raileanu
110 West 69th Street
New York, NY 10023
(212) 787-4338

Rennert Bilingual
2 West 45th Street
New York, NY 10036
(212) 819-1776
Telex: 23-4742 TGR

Jose C. Rodriguez
672A Amsterdam Avenue
New York, NY 10025
(212) 362-5461

Russian Exclusively
339 East 88th Street
New York, NY 10128
(212) 534-3284

Russian Translation Consultants &
Research
175 West 87th Street
New York, NY 10024
(212) 580-0424

Scandinavian Translations
68 Bergen Street
Brooklyn, NY 11201
(718) 802-9010

Sino-American Translation Center
401 Broadway
New York, NY 10013
(212) 925-9337

Space Travel Total Service
165 West 46th Street
New York, NY 10036
(212) 787-4338

Spanish Language Center of New York
51 East 42nd Street, Room 714
New York, NY 10017
(212) 687-0535

Spectrum Multilanguage Communication
225 West 39th Street
New York, NY 10018
(212) 391-3940

Tina Starkie, Inc.
10 West 37th Street
New York, NY 10018
(212) 563-7222

TCA - Translation Co. of America, Inc.
10 West 37th Street
New York, NY 10018
(212) 563-7054

TTI - Technical Translation International, Ltd.
500 Fifth Avenue, Suite 200
New York, NY 10110
(212) 719-3550
(800) 367-0778
Telex: 64-5548 TTI NYK

Tek Translation, Inc.
77 Bleecker Street
New York, NY 10012
(212) 254-4851

Michel Thomas Language Center
60 East 42nd Street
New York, NY 10165
(212) 972-5588

Titan Translation & Instruction Co.
179 Bennett Avenue
New York, NY 10040
(212) 942-8725

Trans-Type
163 West 23rd Street
New York, NY 10011
(212) 645-9511

Translation & Interpretation Institute
210 East 47th Street
New York, NY 10017
(212) 838-1166

Translation Polyglot Services, Inc.
500 Fifth Avenue
New York, NY 10110
(212) 279-9027

Transpou Translations-Textuality
2652 East 21st Street
Brooklyn, NY 11235
(718) 332-9430

University Language Services
517 West 113th Street
New York, NY 10025
(212) 316-5581

Visual House International
23 East 39th Street
New York, NY 10016
(212) 689-6000

Wafa Trading & Services Co.
201 Court Street
Brooklyn, NY 11201
(718) 834-8716

Poughkeepsie

Accurapid, Inc.
806 Main Street
Poughkeepsie, NY 12603
(914) 473-4550

Rochester

Berlitz Translation Services
36 Main Street West
Rochester, NY 14614
(716) 232-6424

Syracuse

Adree Technical Services, Inc.
1701 South Avenue
Syracuse, NY 13207
(315) 423-9721

George Batki International Translation Service
208 Locksley Road
Syracuse, NY 13224
(315) 446-6451

Catherine Nevin Chu
117 Brookside Lane
Fayetteville, NY 13066
(315) 637-9236

International Student Services
2507 James Street
Syracuse, NY 13206
(315) 463-4533

Multilingual Translation Services
5846 Acton Street
East Syracuse, NY 13057
(315) 656-2407

Pouliot International Communications
210 Leopold Blvd.
Syracuse, NY 13209
(315) 638-447·

CORRECTION FORM

SBA STATE AND LOCAL INTERNATIONAL TRADE RESOURCE DIRECTORY

Please complete and return this form if a firm or organization provides services to exporters and requests the addition of or a change to an organization's listing in the next edition of this directory.

ORGANIZATION NAME: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

TELEPHONE: _____ TELEX: _____ CABLE: _____

CONTACT: _____ TITLE: _____

Describe type of services which organization provides:

Additional information:

Submitted by: _____ Title: _____

Telephone: _____ Date: _____

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